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### Tokyo Official Calls U.S. 'Subcontractor' To Japan Economy American Workers Lazy And Illiterate, He Asserts

TOKYO — A veteran Japanese politician, scornfully writing off the United States as "Japan's subcontractor," has warned that "the rest of the world may tell America, "You're no good," newspapers here reported

Monday.

The poblician, Yoshio Sakurauchi, whose position as speaker of the lower house of parliament commands much prestige but little power in Japan's political structure, said many American workers were lazy and illiterate, according to reporters who heard his weekend speech.

Mr. Sakurauchi said it was doubtful that Japanese companies could buy as many American products as they promised when President George Bush was here two weeks ago because U.S. workers "turn out so many defective readures."

Mr. Sakurauchi's comments contained views often expressed by anti-American rightist politicians here, but rarely stated by mainstream figures like the speaker of the house. His speech, at a party for local constituents, reflects the anger that has spread even among middle-of-the-road politicians after Mr. Bush and American business leaders all but demanded that the Japanese buy more U.S.-made products this year.

After his remarks were reported in national newspapers, Mr. Sakuranchi backed off somewhat. His aides said the news reports were generally
accurate, but they hastened to deny some of the toughest remarks

attributed to him.

Mr. Sakurauchi's criticism coincide with Japan's continuing to debate
the reasons for strained relations with the United States and other

While Mr. Sakuranchi was bashing America, a much more prosument figure in Japanese society said it was Japan that should change its ways to deal with international trade friction.

Akio Morita, the founder of Sony Corp. — himself a fairly tough America-basher in the past — published an article in the influential magazine Bungei Shunju argning that "the Japanese style of management

is dangerous."

Mr. Morita's article has become a hot topic on television talk shows and in policy-making circles here because it says that the basic impulse behind Japan's postwar "economic miracle" may have been too narrow. Mr. Morita argues that Japanese companies, like their American competitors, should try to achieve something more than simply "producing good products at low prices."

Since the end of World War II, Mr. Morita wrote, Japan's business leaders "put engineering at the heart of the economy and made efficiency

Although there is nothing wrong with that, Mr. Morita says, such a tight focus "is not enough." By putting factories and manufacturing first, he said, Japan has ignored the needs of its people and environment.

Mr. Morita proposed broadening the nation's economic goals through six new objectives that would make Japanese business focus not only on products and prices but also on workers' quality of life and on the good of

The six points he identified are shorter working hours, higher pay for workers, higher dividends for stockholders, fairer relationships with suppliers, more charitable contributions, and greater attention to environmental protection. He said it would be necessary to forge a "fundamental change" in the economic system to make the business world face

these larger goals.

Mr. Sakurauchi, 79, offered a less-detailed and more-emotional assess-See JAPAN, Page 2



### Can ASEAN Meet The EC Challenge?

By Michael Richardson International Herold Tribune SINGAPORE - The non-Communist countries in Southeast Asia, in attracting investment to drive the fastest economie growth of any region of the world in recent years, have shown remarkable cohesion in working together to maintain re-

policy problems. But as heads of government from the Association of Southeast Asian Nations prepare to meet in Singapore next Monday and Tuesday, it is clear that the focus of the group will have to shift from diplomacy to economics, where they find it more

difficult act in unison. The winding down of Cold War tensions in Asia, the settlement of the Cambodian conflict and growing market integration in Europe America are forcing ASEAN

businessmen say, however, that they doubt that ASEAN is moving with sufficient urgency on the eco-

Formed in 1967, the group links Brunei, Indonesia, Malaysia, the gional stability and solve foreignpolicy problems.

Britist, interest, int resources, ASEAN countries have attracted a wave of capital from North America, Europe, Japan and pewly industrialized Asian nations.

This has helped generate an average rate of economic expansion in ASEAN of about 8 percent a year since 1987, after adjustment for in-

But the single European Community market that will exist after

members to step up the pace of regional economic cooperation or risk becoming increasingly irrele-

Many economists, bankers and

New York Times Service

national issue in the United States.

See ASEAN, Page 2



### Algeria Moves Toward Banning Islamic Party

By Youssef M. Ibrahim New York Times Service

\*\*R :

PARIS - The military-backed govemment of Prime Minister Sid Ahmed Ghozali appears to be moving toward an official bar of the Islamic funda-mentalist party in Algeria as well as significant changes in the multiparty system that has been permitted in the country since 1989.

These developments, said by some senior officials in telephone conversa-tions to be in the making, were disclosed Monday as the Algerian police announced that it had arrested an unspecified number of officials of the

The government has also rejected a

request to release the two senior leaders of the Islamic Salvation Front, Abbasi Madani and Ali Belhadi, who have been jailed since June. At a hearing scheduled Monday, their lawyers of-fered to put up bail for their release.

The acting president of the Islamic party, Abdelkader Hachani, said Friday that as many as 500 of its cadres had been arrested in the last week. These moves confirmed a widely shared view that the new government is seeking to provoke the Islamic party into a violent reaction in order to ban it

In trying to build a criminal file

It was the second bomb attack in two days but there were no casualties re-The government also said that it had

arrested some of those responsible for killing a policenzn at a checkpoint about 16 kilometers (10 miles) south of the capital Saturday night. It gave no Taking note of what he described as

deliberate provocations, Mr. Hachani said in an interview published Monday in the Italian newspaper L'Unità in Rome that the party might not be able to control all its followers, seeming to distance the movement's leadership from these reported acts of violence. station reported that a fresh bomh at- But he noted that "when freedom is tack was staged against a police station. suppressed, there is a risk of provoking

popular anger," according to L'Unità. "I think we are heading toward an

eventual dissolution of the Islamic Salvation Front," said a senior govern-ment official, who asked for anonym-ity. He was asked Monday in a telephone interview about the government's intentions toward the fundamentalists and other political parties that have opposed the forced removal of President Chadli Bendjedid on Jan. 11. and the ending of the democratic

"Based on the Algerian Constitution, parties that are founded on reli-gious grounds are forbidden," the offi-

See ALGERIA, Page 4

### German Court **Finds Guards Guilty of Death** At Berlin Wall

**Hundreds May Now Face** Criminal Prosecution for Following Orders in East

By Marc Fisher

Rashington Post Service

BERLIN — In a surprisingly tough verdict that is expected to clear the way for the prosecution of bundreds of East Germans accused of abuses in their now-dissolved country, a panel of judges convicted two former East German border guards Monday of killing their own countrymen at the Berlin Wall. The five-month trial was the first in weigh the

five-month trial was the first in weigh the culpability of East Germans who followed govern-ment orders. The Berlin Superior Court judges told the guards that they had had a duty to disobey the Communist government's "simply unjustified" shoot-to-kill policy along the Wall.

Judge Theodor Seidel noted that the border guards,

young men who seemed alternately bewildered and grief-stricken through the long trial, were "only the last links in a long chain of responsibility."
But Judge Scidel said that the shots aimed at fellow citizens, like the crimes of Nazi Germany, were strikes

against the essence of human rights."
The legal maxim 'whoever flees will be shot to

death' deserves no obedience," he said.

Although prosecutors had asked for suspended sentences, the court sent Ingo Heinrich in prison for three and a half years for manslaughter in the shooting death of Chris Gueffroy, a waiter who was the last of about 200 East Germans killed trying to flee their country. A cross marking the spot where Mr. Gueffroy

died - a stretch of pavement behind the Reichstag. the once and future home of Germany's parliament has become a tourist attraction in Berlin. The court also convicted Andreas Kuchnpast of attempted manslaughter and gave him a two-year suspended sentence. Two other guards were acquitted. one because he ebose to sboot only at the ground

around the fleeing defector, and the other, a senior officer, because he ordered his men in shoot to apprehend, not to kill. None of the four men on trial would discuss the verdica. The ruling Monday is the first in decide that West German criminal law — now the law of all Germany —can be applied to events that took place under East German iaw. That extension will be appealed in Ger-

many's highest court, but if it stands, it opens the door to hundreds of trials of government officials and others accused not only in border shootings but also forced adoptions, involuntary psychiatric treatments and other violations of human rights during the 40 years of Communist rule.

The verdict also sends a message to the former East German party leader, Erich Honecker, and other top Communists who have been charged with crimes stemming from their repressive rule, Mr. Honecker, 79, is holed up in the Chilean Embassy in Moscow trying to avoid an arrest warrant issued in Berlin. Prosecutors there want to put him on trial for ordering the shoot-to-kill policy that governed guards along the fence and walls that divided Germany for 28 years.

See VERDICT, Page 2

### South Africa: Painful Change As Apartheid Ends, an Ominous Violence Fills the Void

By Glenn Frankel

Washington Post Service
JOHANNESBURG — Early one morning last month, an 81-year-old white man was attacked in his garage by three black introders who tied his bands and feet, stuffed matches and a cloth in his mouth and strangled him with his own tic. Then they entered the house and repeatedly raped his 74-year-old

The crime in the nearby town of Germiston was one of a series that has shocked South Africans in recent months. But what most stunned many whites was that one of the suspects had worked for the victims at their take-out cafe and as a gardener at their house. This was not just murder and rape, but a betrayal of the long-standing social

After more than 40 years in the iron grip of the apartheid system of racial domination, South Africa is breaking loose — and breaking apart. Apartheid not only enshrined white privilege, it also dic-tated relationships between whites and blacks and between blacks and other blacks. It determined where people lived, what jobs they had, where they went to school, whom they could marry, even what park bench they could sit on.

Now the old rules are going, but suburbs of Johannesburg. "There new ones have not yet taken their place. It is both an exhilarating moment of opportunity and a frightening chaotic, even murder-ors interconsulation."

Suburbs of Johannesburg. "There isn't a right-wing backlash but a white hacklash."

Blacks are equally mistrustful. Most still do not believe that the white government with its constitution.

ous interregnum. photographed chatting amiably the ou with a Communist who 10 years lence.

Triangle of Intolerance Second of three articles

ago masterminded a car bomb attack on air force headquarters. But the conviviality of elites does enduring fact of hlack life.

not extend to followers. Now,

phite distributions and the state of t whites fear for their homes, their money and their children.

Contractors are doing a huge business in security walls, alarm systems, guard dogs and firearms.

The most frightening thing of all is that the white sees himself targeted as white, so he's starting to identify himself as white," said Tony Leon, a liberal white member of Parliament from the northern

white government, with its recalci-Among leaders, despite frequent trant, predominantly Afrikaner bu-flashes of angry rhetoric, a sense of reaucracy and its elaborate state reconciliation and shared destiny is security apparatus, intends to hand palpable. At a recent preliminary over or share power. Many contend round of all-party talks, the new shadowy groups of whites connectdefense minister, Roelf Mayer, was ed to the government are behind the outbreak of black township vio-

> And although the race laws themselves are gone, apartheid's legacy — squalid ghetto housing. separate and unequal schools, rampant unemployment and personal humiliation - remains the central

For many blacks, routine acts of white skin is not just a privilege but daily life such as commuting to also a target. Beset by a soaring work have become fraught with crime rate and an uncertain future, danger. Police, once true believers and loyal enforcers of the old order, seem laconic and demoralized. There is a sense of desperation, even panic, as townships implode.

"People lear if there's no political resolution in 18 months, this place is over," said Lloyd Vogelman, a psychologist who directs the Project for the Study of Violence at

See RULES, Page 3

### French Airbus Carrying 96 Crashes in Forest, 10 Survive

STRASBOURG, France - A French Airbus airliner carrying 96 people crashed in forests in the Vosges mountains Monday, and all but about 10 of those aboard were feared dead, officials said. Rescuers said one of the survivors was a member of the

Officials said the wreckage of the aircraft was found near the foot of Mont Saint-Odile, about 50 kilometers (30 miles) south of Strasbourg, in eastera France near the German border. The search for the aircraft took more than four hours; rescuers had been hampered by darkness,

thick fog and the terrain. Air controllers said the plane, on a domestie flight from Lyon, vanished suddenly from radar screens without giving a distress signal a few min-utes before it was due in land in Strasbourg.

Scores of civil defense workers, police officers and medics were sent into the area. A witness in the mountain village of Barr said he heard an explosion at about 7:30 P.M.

The 180-seat, twin-engine A-320, manufactured

by the French-led consortium Airbus Industrie, took off from Lyon's Satolas Airport at 6.30 P.M.

with 90 passengers and six crew aboard.

Police said the control tower at Strasbourg International airport at Entzheim suddenly lost contact with the plane without explanation. Although the plane crashed in severe weather, it

is likely to commbute anew to the debate about the plane's safety. One of the first A-320s was flown inin the ground by a pilot during a demonstration flight at an air show, killing three people; another crashed in Bangladore, India, killing 90, and the government grounded 13 Airbuses during an investigation that eventually cited pilot error. Although both crashes were blamed on pilot

error, questions were raised about the plane's ultra-modern computer system. Airbus Industrie said at its beadquarters in Toulouse, in southwestern France, that the plane that

when down near Strasbourg had entered service in December 1988 and had flown 6,316 hours. Louis Gentian, regional director of Air Inter in Lyon, said: "These are extremely painful mo-

Relatives of the 88 adults and two children aboard Air Inter Flight IT5148 gathered at the Lyon airport to wait for news.

After the A-320 crash in India in 1990, questions

were raised about the safety of the computerguided Airbus. A French pilots representative said that pilots were uneasy about having no way to override the computer that guides the plane.

Pilots at Air Inter also have criticzed the A-320 because it carries two flight crew members instead

of three, a long-running source of contention.
Officials said 200 paramilitary gendarmes and

300 soldiers took part in the search, along with two helicopters and a Mirage-F1 fighter plane.

"Conditions are very difficult in the Vosges. Clouds are clinging to the mountains. Tempera-tures are extremely low," The commander of the Strasbourg air base said that although visibility was poor at the time the aircraft disappeared from radar, "that should not have been a problem. The Airbus was flying at a high altitude and on instru-(Reuters, AFP, AP)

### Wildfire Issue: Soaring Executive Pay

By Steve Lohr

NEW YORK - The heft of an executive's pay packet used to be a matter of only passing interest outside the corporate community. The highest-paid American executives, ranked in business magazines each spring. were seasonal celebrities at best, envied by their peers, attacked by corporate gadflies. Yet, suddenly, executive pay has become a

The slumping economy, layoffs, an elec-tion year and President George Bush's deci-sion to take a retinne of highly paid executives on his recent trip to Japan, where company chiefs are paid far less, have fo-

for institutional investors," said James E. Heard, president of Institutional Shareholder Services, an adviser to big investors. "It's typical of what's wrong with American management and why the U.S. is not more competitive economically. The multimillion-dollar paychecks of exec-

utives, critics say, are to the ailing American economy what Imelda Marcos's 3,000 pairs of shoes were to the troubles of the Philippines -- a powerful symbol and a symptom of deeper problems.

Among the executives whose salary and stock options critics like to point to are Steven J. Ross and N.J. Nicholas Jr., co-chief executives of Time Warner, who together made \$99.6 million in 1990; Paul B. Fireman cused a harsh spotlight on corporate pay. of Reebok International, with \$33.3 million; "Executive pay is the real hot-button issue Leon C. Hirsch of U.S. Surgical, \$15 million;

Rand V. Araskog of ITT, \$11.5 million; and Michael D. Eisner of Walt Disney, \$11.2

The justification for high executive pay is that some corporate leaders deserve their rewards as much as sports and entertainment

Most management experts agree that some chief executives deserve astronomical pay. especially if they start a company or save one. Mr. Eisner, for example, is often cited in the savior category for his tenure as chief execu-tive of Walt Disney Co.

But skeptics say the genuine corporate su-perstars are few. Big investors, management consultants and economists say the real issues are that the high pay of executives too See PAY, Page 11

General News Prime Minister Brian Mulronev

of Canada is determined to seek a third term.

Christian Lacroix, in 10 years. has carned his place in fashion's pantheon.

### Kiosk

Libya in Appeal on Jet Bombings
UNITED NATIONS, New York (Reuters) — In a last-minute effort to head off a Security Council resolution, Libya on Monday appealed to the United States and Britain to let arbitrators decide

responsibility for two plane bombings that killed 441 people.

But Western nations were confident of the adoption of the resolution calling on Libya to surrender agents allegedly involved in the bombings of a Pan American World Airways flight in December 1988 over Scotland and a UTA plane in September 1989 over Niger.

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By Eleanor Randolph Washington Post Service

MOSCOW — Pressure mounted Monday against President Boris N. Yeltsin's program of price liberalization as miners sent a delegation to Moscow to protest, and other states in the fragile new Commonwealth began to scale back their own price increases to ward off potentially violent demonstrations.

After a clash with the police last week over food costs that resulted in the death of at least one person, President Islam Karimov of U2bekistan announced cuts in prices for students and promised to increase their stipends.

In Azerbaijan, another Muslim republic on the southern periphery of Russia, bread prices will be reduced by a third at the beginning of next month, Tass reported. The cost of keeping bread prices down will be offset by increases in other goods, including raw cotton fiber, inbacco and alcohol, it said.

As a hard frost hit Moscow and other northern Russian cines, officials faced scattered demonstrations and protests over the sudden loss of buying power for most former Soviet citizens.

#### **Gunman Kills 9** And Wounds 10 In South Africa

JOHANNESBURG - A gunman killed at least nine people, including his father, and wounded 10 on Monday in South Africa's Natal Province, the police said.

Police Commissioner Johan van der Merwe and Law and Order Minister Hernus Kriel appealed for calm after the white gunman opened fire at relatives and black laborers at a farm and later in the nearby town of Ladysmith.

Police officers who arrested the man said he had "gone berserk." They said the shooting started consultative council that will initi when the gunman killed his father ate economic changes on Feb. 1. during an argument about a live-

page and a further two people were shot dead on the farm," a police invitation in move to France, the statement said, "On his way to La- head of the provisional governdysmith he shot and killed a traffic ment, Tengiz Sigua, said Monday. officer and a further five people at a shopping complex and in the im-mediate vicinity of Ladysmith." The South African Press Associa- in a foreign country - provided he tion said the dead included his sends a written application to the stepmother and a domestic servant, present Georgian leadership.

By William E. Schmidt

and other political leaders angrily vowed

Monday to press the fight against the Irish

Republican Army but sidestepped demands

that they enact tougher security measures in

Ulster, including detention of suspected ter-

Three days after an IRA bomh killed sev-

en workmen, the heaviest single civilian toll

in the province in nearly five years, Mr.

Major made a surprise visit to Belfast early

Monday, where he declared that the IRA "is

not winning and will never win" in Northern

bombing would be "hunted and hunted and

hunted for the rest of their days." Over the

rorists without trial.

LONDON - Prime Minister John Major forces to 17,500.

Analysts at the Moscow Statistical Service said that it would now cost an individual 1,944 rubles a month "to ensure the bare minimum of subsistence" with the new prices. Most people earn 400 to 800 ruhles a month.

In the far eastern port of Vladivostok, as city officials met to determine how to help low-income families, they were forced to walk through a crowd of about 200 protesters carrying placards reading,
"We support the market, but not killer prices" and "We want bread.

Amid rumors of impending coal strikes, a delegation of angry miners from the Kuzbass, Russia's largest coal mining region, pre-pared to meet with Mr. Yeltsin and his chief economic adviser, Deputy Prime Minister Yegor T. Gaidar.

Andrei Smirnov, treasurer of the Independent Coal Miners' Union, said that the union was prepared to call a strike if talks with Mr. Yeltsin did not produce the right results. But other leaders have said that

the miners - who supported Mr. Yeltsin last year at a key time for the Russian leader — do not want in strike now, weakening an economy that is already faltering as it djusts to capitalism.

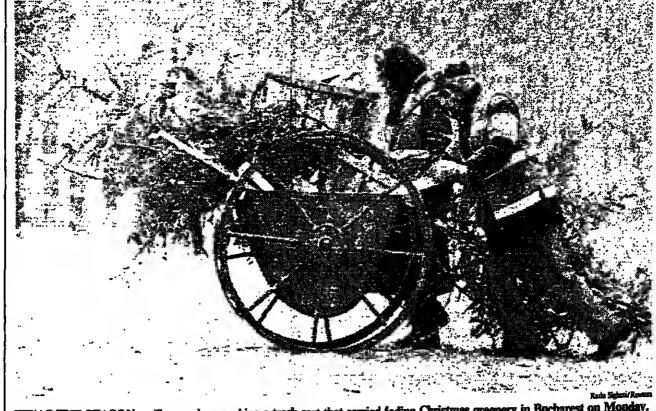
The Information Television Agency said Monday night that the miners were not presenting ultimanums but wanted a revision of coal prices up and food prices down. tn the Donhass region of Ukraine, mine administrators have said they had to close some mines because, without the same state support, they can no longer afford in pay for tools, and miners are complaining that their salaries cannot huy enough food in live on.

The independent news agency Interfax said Monday that coal production in the former Soviet Union fell by almost 10 percent in 1991, as miners in Donbass and Kuzbass went on strike for eight weeks demanding pay increases of up in 150 percen

Meanwhile, the provisional Georgian government organized a consultative council that will initi-

The former Georgian president, Zviad K. Gamsakhurdia, whose "The man then went on the ram- whereabouts were not known, is believed to be considering a private Russian television said late Mon-

day that the new government was ready to let the ousted president go



TWAS THE SEASON — Two workers pushing a trash cart that carried fading Christmas greenery in Bucharest on Monday.

### Dull, Maybe, but Hungary Leader Shines

BUDAPEST - Hungary's prime minister suffers from ehronie charisma deficit.

As a speaker, he can be excruciatingly long-winded and dull. He is known to be thinskinned about criticism and to hold grudges.
Polls show be is not particularly liked or admired by the Hungarian people. He is less popular, in fact, than some former Communist

All this comes as the callous irony of success. for by almost every important measure Prime Minister Jozsef Antall has established himself as the single most effective leader in Eastern Europe since the demise of communism.

Mr. Antali, 60, a stiffly formal historian who spent most of his prepolitical life running a medical library, is living proof that being a warm, lovable and gregarious person has very little to do with good government or shrewd

The prime minister does not parade his wife children in front of the press. He does not invite television cameras in watch him jog. Personal questions annoy him. He seems to find it mildly irritating that anyone would ask him what his working bours are. (They are very long - 8 A.M. in midnight, six or seven days a During an interview at his cavernous office in

Hungary's parliament building. Mr. Antall made it clear that he has no stomach for the American up-close-and-personal fixation with

"I don't think we would bave to copy the American practice," he said. "I wouldn't appreciate that kind of coverage.

When the prime minister fell ill with leukemia a few months after his election in April 1990, his office played it in a truly un-American way. There were no daily bulletins on his pro-

weekend, Britain dispatched an additional was also inflamed by Peter Brooke, the secre- many of those in the chambers, was greeted

weekend, accusing him of insensitive and

inappropriate behavior for his appearance

on a Dublin television talk show Friday

night, only hours after the bombing where

he agreed, after prompting hy the host, to

sing two verses of the song. "Oh My Darling

He said that he offered his resignation to

In remarks before the House, he apolo-gized "unreservedly" to the families of the

dead men, his colleagues and any others who

had taken "wholly justified offense" at what

His offer of resignation, which surprised

the prime minister, who turned it down.

Major Visits Ulster and Vows to Defeat the IRA

600 troops to Northern Ireland, bringing its tary of state for Northern Ireland.

ress, no press conferences with his doctors. The Hungarian people knew, in due course, that he was sick. Then they found out he was

A transport strike that paralyzed Budapest and panicked Mr. Antall's government forced him, in the fall of 1990, to convene a press conference around his hospital bed. He was

'Professional politicians and governments have appreciated my efforts. I have no inferiority feelings.

Prime Minister Jozsef Antall

receiving chemotherapy at the time and looked deathly ill. Asked by a reporter about his health. Mr. Antall was stiff and aloof. He said only that he continued in be capable of "operat-

How is he feeling more than a year later? Did chemotherapy cure the leukemia? Could there 'I don't talk about this subject anymore." he

said. "You are in Hungary, not in America." Mr. Antall prefers to talk about the nuts and bolts of government, at great length, in great detail - and for good reason. The three principal challenges for post-Communist leadership in Eastern Europe are economic recovery, political stability and ethnie peace. On all three, Mr. Antall arguably has no peer.

Numbers indicate that Hungary's economy is the strongest of any in the region, with the lowest inflation and the highest rate of export

growth. Foreign investment here exceeds the combined total of all of Eastern Europe, except

the former East Germany.

There has been just one post-Communist election in Hungary. When it was over, Mr.
Antall hammered together a three-party coalition government. By trading favors, firing pre-tenders in power and being willing to compromise, he has kept that government together for 21 months.

In Czechoslovakia, despite the much publicized leadership of President Vaclav Havel, ethnic conflict threatens in split the country.

Hungary, although ethnically homogenous, also has a potential for catastrophe. More than 3.5 million ethnic Hungarians live in bordering countries, where they face prejudice, discrimi-nation, even death. Tens of thousands of Hungarians in Yugoslavia have lost their homes and farms to heavily armed Serb forces in the Yugoslav civil war — a land seizure that infuriates Hungarian nationalists.

By his constant invocations of the Hungarian past, Mr. Antall retains the enthusiastic support of these nationalists. At the same time, he steers clear of statements or policies that could suck Hungary into border wars or damage the

country's international image.

"This man is a surprisingly talented politirian, and be will be a very significant figure in the history of this country," said Andras Kereszty, managing editor of Nepszabadsag, Hungary's leading daily newspaper.

Does the prime minister know or care that his name and face do not carry the public relations punch of Mr. Havel or the Polish president,

"As far as political weight is concerned, I would not say that I have a disadvantageous position," Mr. Antali answered. "Professional politicians and governments have appreciated my efforts. I have no inferiority feelings."

### WORLD BRIEFS

### Iran Denies Payments to Kidnappers

WASHINGTON (Reuters) — Iran's ambassador to the United Nations on Monday denied a report that his government paid Lebanese kidnappers for the costs of confining their U.S. hostages and accessed

Israel of being behind the allegation. The envoy, Kamal Kharrazi, acknowledged on U.S. television that Tehran had "special influence" on Lebanon's Shirte community. "But this does not mean that they have been paid or the decisions have been

made in Tchran," he said. The Washington Post reported Sunday that U.S. intelligence had traced regular payments to the groups holding the Western hostages to Iranian sources. It said Iran also paid the captors \$1 million to \$2 million for each hostage release to keep their captors happy. Mr. Kharrazi said the notion that any such payments could be traced was not credible. "Basically, those underground groups are not able to open a bank account and let others transmit money to their bank account," he said.

#### Zaire Suspends Opposition Forum

KINSHASA, Zaire (Reuters) — Prime Minister Nguza Karl-Bond has ordered Zaire's pro-opposition National Conference to be suspended because he said it was getting out of hand.

In a speech on state radio and television, Mr. Nguza said Sunday that

the Conference, dominated by opponents of President Mobutu Sese Seko, was contributing to violence in the central African country. The Conference is supposed to chart an end to 27 years of rule by Mr.

Street protests flared early Monday against the decision and oppos tion supporters set up barricades in several districts of the capital. Publictransport stayed off the road, and schools and offices were closed for fear of new violence like the army-led looting that killed 250 people and wrecked several Zairian cities in September.

### Miyazawa Backs Payments to Korea

TOKYO (Reuters)—Prime Minister Kiichi Miyazawa said Monday that Japan should pay compensation for forcing tens of thousands of Korean women to be sex partners for Japanese troops 50 years ago. From 100,000 and 200,000 women, 80 percent of them Korean, were forced into sex with Japanese troops in China and other parts of Asia.

Because Seoul renounced its claim to compensation under a 1965

treaty normalizing ties; the South Korean government had not clearly demanded compensation for the women, Kyodo News Service quoted Mr. Miyazawa as saying. But that does not mean the question has been resolved," be was quoted as saying at a meeting of senior government and governing party officials in Tokyo. During his recent trip to South Korea, Mr. Miyazawa apologized for

this and atrocities committed by the Japanese during their 1910-1945 colonial rule of the Korean Per

### Seoul Signs Nuclear-Weapon Ban

SEOUL (Reuters) — Prime Minister Chung Won Shik signed an accord with North Korea on Monday banning nuclear weapons from the divided Korean Pennisula, a government spokesman said. Mr. Chung put his signature to a document signed by the North Korean prime minister, Yon Hyong Muk, this month. Settling the nuclear question frees the two Koreas to put into practice a

nonaggression and reconciliation accord signed on Dec. 13. The North has agreed to sign a nuclear safeguards accord by the end of this month to permit international inspection of its nuclear installations.

Both the nuclear and nonaggression pacts will go into effect when the two prime ministers meet for a sixth round of North-South talks in Pyongyang Feb. 19 to 21. The nuclear agreement binds the two states, still formally at war 39 years after the three-year Korean War ended, to establish a joint nuclear control committee within a month of the treaty

#### Paris Curbs Woods-by-Night Driving

PARIS (AP) - The police closed four roads through the Bois de Boulogne to nighttime traffic, the first phase of a crackdown on prostitu-tion in the huge wooded park west of Paris, The closures are intended to curb the activities of an estimated 500 prostitutes, most of them fransvestites who immigrated illegally from South America.

The four roads will be closed from 8 P.M. to 6 A.M. in the winter and

from 10 P.M. to 6 A.M. in the summer. The affected roads include the Allee de Longehamp, the road around the parks' two lakes, the Route de la Grande Cascade and the Avenue Saint-Cloud. Some major thoroughfares through the park will remain open to accommodate commuters and allow access to restaurants in the park.

#### For the Record

Malta will vote for a new parliament on Feb. 22, eight months early, Prime Minister Edward Fenech Adami said Monday.

(AP)

Turkey ordered all schools closed for the rest of the week because of rampant influenza, dubbed "Chinese flu."

(Reuters)

#### TRAVEL UPDATE

Several Beijing hotels have shut down foreign satellite television recep tion after warnings from the government, industry sources said. Hotels had earlier been warned that they must hold permits to receive foreign TV broadcasts. Hotels in Beijing accept the American news channels CNN

and CBS and Japan's government-financed NHK. (Reuers)
KLM Royal Dutch Airlines and Knwait Airways have been anthonized at to double, from two to four each per week, flights to their countries' capitals. The Kuwaiti carrier will be allowed to fly to the United States from Schiphol Airport in Amsterdam, and KLM will use Kuwaiti facilities for flights to the Far East.

### ASEAN: Region, Challenged by Europe, Plans to Start a Free-Trade Area

of Northern Ireland's Protestant Unionist

political parties said a new and more severe

strategy is required to carry the fight to the

IRA, which has escalated its attacks across

bodies of the dead were laid out on the floor

of this House it might bring more closely

home to those who sit in the consequences of

the decision they have made," said William

Ross, a member of Parliament from North-

ern Ireland, who described British security

The ire of some Northern Irish politicians

JAPAN: U.S. a 'Subcontractor'

ing to the Tokyo daily Yomiuri ment on Mr. Sakurauchi Shimbun. The speaker said the real reason for the U.S. trade opinions. Mr. Kato said.

sometimes think that if the mutilated

the province in recent weeks.

(Continued from page 1)

1992, along with a free-trade agreement that would draw the United States, Canada and Mexico together in the next few years, threaten to draw investments away from ASEAN and reduce its exports.

For example, the emergence of Central and South America as an investment location that offers low-cost labor as well as better strategie access to the North American market "may handicap Southeast Asia in terms of attracting exportoriented investments," said Sanjoy Chowdhury, chief economist for the Asia-Pacific region in the Sin-gapore office of Merrill Lynch. To counter this trend, leaders of

ARANANA ARANANANA ARANANA ARANANANA ARANANA AR

the group will endorse a plan next week in create an ASEAN freetrade area in manufactured goods within 15 years. The goal, said a senior Singapore

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nomie cooperation.
The Thai prime minister, Anand

He pledged that the perpetrators of the policy as a "joke" during a Commons discus-

Panyarachun, said that creating a free-trade zone by progressively lowering tariffs that block the movement of goods within ASEAN would increase intraregional trade and encourage investment.

Overseas funds, be said, would

be attracted "because foreign investment, particularly for capitalintensive or large-scale projects, in each single market in ASEAN is not sufficient for economies of

The group's track record in lowering barriers in regional trade is unimpressive. A major obstacle is that ASEAN countries "tend to compete for similar investments and access to the same markets." said Sree Kumar, a former business consultant who is now a fellow of the Institute of Southeast Asian Studies in Singapore.

(Continued from page 1)

ment of the trade situation, arguing

that the United States has lost its

global lead hecause American

workers "want high pay without

The speaker noted that the com-

puter giant International Business

Machines and the "Big Three"

American automakers were once

global powers. "But now the roles

are reversed," he said. "America is

saying to Japanese companies,

Buy parts from us.' It's Japan's

"The American President, Bush,

came here as if he were selling

cars," Mr. Sakurauchi said, accord-

working for it."

subcontractor."

has barely kept up with the rise in ASEAN trade with the rest of the world, which totaled \$268 hillion in

As a proportion of the group's total trade, intra-ASEAN commerce stood at around 20 percent in 1990, little changed from a decade earlier. While nearly 16,000 items were

included in an ASEAN preferential trading arrangement signed in 1977, most were put there because they are not widely traded. For example, snow plows, of no use in the tropics, are on the list. But officials said that instead of negotiating on an item-by-item hasis as in the past, the new attempt

to lower tariffs would cover whole industrial sectors. "The important thing is that these tariff cuts are now going in extend to the key items of manufactured trade in most areas," said

deficit with Japan was "the deterio-

ration in quality of U.S. workers."

He noted that Japanese auto

makers had agreed to raise their

purchases of U.S.-made auto parts

to \$19 billion annually — a pledge

arrived at during Mr. Bush's trip.

But Mr. Sakurauchi said it was

doubtful that this would happen

because, he said, Americans cannot

"If the Americans don't watch

out," the speaker concluded. "the

rest of the world may tell America.

ment spokesman, said the Japanese

government would have no com-

ment on Mr. Sakurauchi's state-

ment. "Each politician has his own

Koichi Kato, the chief govern-

produce enough quality parts.

'you're no good.'

official, is in send a "big signal" to investors that ASEAN means business in promoting regional economic regional econo Still, reservations from Indone-

sia and the Philippines, which fear that their own mannfacturers might be undermined by products from more efficient producers in other ASEAN countries with more advanced industries, have slowed the program.

Thailand's original plan was bring in a free-trade area within 10 years, five years faster than was eventually agreed by ASEAN economic ministers in October. Services, agriculture and most capital goods are not in the plan,

and countries have the right to exclude sensitive industrial sectors up until the 15-year time limit. Businessmen want the group in move more boldly. In a recent sub-

mission to ASEAN governments, the ASEAN Chambers of Commerce and Industry said that if the free-trade area was to be effective, it should include capital goods and Under the ASEAN free-trade

agreement, duties will not be completely eliminated. Officials said that the duties would be reduced to a maximum of 20 percent for products with tariffs currently above 20 percent, and to a maximum of 5 percent for items with tariffs below 20 percent. The 15-year time frame for es-

tablishing the free-trade area "is not impressive, nor does it reflect priority for regional cooperation, especially when the EC and the North American Free Trade area are moving ahead so fast," said Ramon V. Navaratnam, executive director of Malaysia's Bank Buruh Bhd in Kuala Lumpur.

Mr. Chowdhury of Merrill Lynch said that ASEAN should establish the free-trade zone within seven years.

> Next: Political and security coopthat it is a soldier's duty to oppose morally wrong orders.

### Over the last year, Mr. Brooke has recrived broad support in Britain for his ef-

forts to bring together rival political factions in Northern Ireland for negotiations on the future of the province. In his remarks before the House, Mr.

with calls of "no. no" from both sides of the

praised Mr. Brooke for his "honest and cou-

rageous statement," and said that what hap-

pened was no reason for Mr. Brooke's resig-

Brooke reiterated the government's determi-nation to face down the IRA. "The terrorists can kill, but they cannot win," be declared. "No democrane government or society can allow such people to prevail. Nor will we."

**VERDICT:** 

**Guards Convicted** 

(Continued from page 1)

Rolf Bossi, a prominent defense

lawyer who represented Mr.

Kuehnpast. The border guards "ex-

perienced their law as law and

knew no other," he said after the

East German law specifically al-

lowed the use of force in "secure

the state border," but Judge Seidel

told the border guards that "not

everything in the law books is just."

The lesson of German history, he

said, is that each person must use

his conscience and decide "in re-

fuse to obey" immoral commands.

life, only because that person want-

ed to leave his country without per-

mission of the authorities," Judge

Scidel said, adding that the shots fired at Mr. Gueffroy from less

than 40 meters away were "virtual-

East Germany, was arrested in the 1960s when he tried to flee.

The judge's brother, who lived in

Mr. Heinrich, 27, had pleaded

with the judges to find him not

guilty because, he said, "I was fol-lowing the laws and commands of

the German Democratic Repub-

lie." Mr. Kuehnpast, who repeated

ly broke down on the witness stand

during his weeks of testimony, had

said that "what happened will

But the court decided to make an

object lesson of the two men, overt-

ly comparing their acts to the hlind obedience of many Germans dur-

West Germany tried to instill in

oppose authority. Young people at-

tended political education courses

designed to encourage challenging intellects. And the West German

military created an academy where

officers and draftees were taught

haunt me for the rest of my life."

ly an execution.

ing the Nazi era.

"Heinrich snuffed out a human

verdict

### Truce Holds Shakily in forces to 17,500. But in the emotional aftermath of the But in the emotional aftermath of the Ireland demanded his resignation over the Ireland demanded his resignation over the Northern Ireland for the rival Labor Party,

The Associated Press ZAGREB, Croatia - Croatia and the federal army accused each other Monday of truce violations, but the cease-fire appeared to be holding in its 18th day.

Serious infringements were re-ported during the weekend, with five Croanian soldiers and a Serbian fighter reportedly killed on Sunday and three federal troops on Military officials in the eastern

Croatian stronghold of Osijek said one defender was wounded Monday by sniper fire. They confirmed a radio report that several mortar shells were fired from Serbian-held positions into the outskirts of Osi-jek, but said no one was wounded. Croatian radio also reported that

tank shells were fired from army positions in the Slavonia region south of Osijek, seriously wounding a Croatian soldier. Belgrade television reported that

Croatian forces fired 40 mortar shells overnight at federal positions near Nova Gradiska on the central None of the reports could be independently confirmed. Repeat-

edly, each side has accused the othviolating the truce that went into effect Jan. 3. Under the cease-fire agreement, both sides are required to talk to each other about perceived violations, rather than return fire.

About 50 United Nations observers have fanned out across both sides of the front to monitor compliance with the cease-fire and in assist with communications. The latest cease-fire, agreed upon between Croatian and Serbi-

an and army leaders, is the longestholding to date, after 14 previous agreements failed.

#### France Is On Lookout For Suspect Italy Wines

PARIS - France, alarmed at reports of cheap Italian wine being doctored with a powerful pesticide. has ordered the seizure of all suspect shipments entering the country, the Consumer Affairs Ministry its citizenry a greater willingness to said Monday. The ministry said French dealers

had been checking their stocks and customs has been closely monitoring border points since the wine scandal — Italy's second in six years - broke last week. But no suspicious brands had yet turned up in France, the ministry said.

# The Weather

North America

Wednesday will have mild-er weather than usual from the Midwest to the Adlantic Coast stales. Rain may dampen Chicago Wednes-day, then it will turn cold by Friday. Rain will tall in New York. City Thursday. California will have little or no rain.

Asia North Central Europe in-cluding Parts and Berlin will have dry, chilly weath-er Wednesday into Finday. London will have dry weather, as well, but it will harri slightly milder Thurs-day into Friday. Heavy rain will douse southern France this week.

A storm with wind, snow and rain will hit Japan Wednesday. Tokyo through Osaka will be blussery but mainly dry. Thursday and Friday should be more set-tiday should be more set-tiday at midweek. Hong Kong

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### Amiably, 5 Democratic Candidates Debate Tax-Cut Plans

By David S. Broder and Dan Balz Washington Post Service

MANCHESTER, New Hampshire — The five major candidates for the Democratic presidential nomination have used two hours of television time to introduce themselves and their ideas to New Hampshire voters in a sober and largely noncombative debate that produced few of the personal clashes that marked their first encounter a

Senator Tom Harkin of Iowa. trailing the field in the early polls, took shots at Governor Bill Clinton of Arkansas and Senator Bob Kerrey of Nebraska, but the discussion on Sunday night did as much to emphasize areas of agreement as differences.

Former Senator Paul E. Tsongas of Massachusetts, supported by Mr. Harkin, led the charge in opposing tax cuts for the middle class, which Mr. Clinton and Mr. Kerrey support. He said they would do nothing to restore the United States's competitive posi-

Former governor Edmund G. (Jerry) Brown Jr. of California, who, in contrast to last month's debate, repeatedly emphasized his political experience, offered a eping proposal for a federal flat tax that was decided by the others as Reaganomics.

The debate came at a time when polls show that most New Hampshire voters are just starting to decide who they will vote for Feb. 18 in the nation's first

In the most recent poll, taken by The Boston Globe from Jan. 13 to 15 and published Sunday, Mr. Clinton was first with 29 percent, followed by Mr. Tsongas with 17 percent, Mr. Kerrey with 16 percent, Mr. Brown with 7 percent, and Mr. Harkin with 3

The tone of the evening was serious and, except for Mr. Har-kin, collegiality was the hall-

izing his record rather. than his role as rebel against the system, Mr. Brown said he brought 2.2 million more jobs to California during his eight years in office than President George Bush has brought to the entire United States in the past three

The others often pointed out their agreement with their competitors on such issues as educa-tion, welfare and crime fighting. They even occasionally praised one another for a good idea.

Much of the debate centered on the economy, the No. 1 issue in a state that has been badly hurt by the national recession. Mr. Brown offered the most radical proposal, saying he and replace them with a 13 percent or 14 percent flat tax on income with no deductions, except for home mortgages, rent and charitable contributions. He also said he would recommend a value-added tax on business. Mr. Harkin called the flat tax

Mr. Kerrey and Mr. Clinton called for a middle-class tax cut, something that Congress is expected to debate soon after it returns this week, But Mr. Tsongas said that such tax break amounted to "97 cents a day and does not do a thing to invest in this country.

Mr. Harkin joined Mr. Tsongas's criticism and said that Mr. Clinton's proposal would give wealthy taxpayers a much larger reduction. He said that it "falls in line with what he's done in Arkansas," where "he's stuck it to the little guy."

Mr. Clinton replied that the lows senator "doesn't want to give the middle-class family \$400, but he gave himself a \$23,000 pay raise." Mr. Harkin, in his closing

statement, sought to present himself as the only "real Democrat" in the group. "If you want a Tweedledee Democrat to take on a Tweedledum Repoblican, don't vote for me," he said.



Governor Bill Clinton, center, with staff members, as he arrived for the television debate.

### **Maker of Halcion** Hid Pill's Negative Effects, Critics Say

By Gina Kolata New York Times Service

NEW YORK - For two decades, the drug company that was not sale and effective." makes Halcion, the world's bestselling sleeping pill, concealed data from the Food and Drug Administration showing that it caused significant numbers of serious psychiatric side effects, critics contend.

The critics, who include drug and psychiatric experts who have analyzed company records produced in a recent court case, say the data showed that the pill was more dangerous than other sleeping pills and was more likely to cause symptoms like amnesia, parancia, de-pression and hallucinations. The assertions have prompted the Food and Drug Administration to begin an investigation of the manufactur-er, the Upjohn Co., and persuaded Britain to ban the drug outright in

Upjohn denies that any data were concealed, and insists that Halcion is just as safe as other drugs of its class. We can find no evidence of any

intentional wrongdoing," said Dr. Theodore Cooper, chairman and chief executive officer of Upjohn. which is based in Kalamazoo,

Michigan. "We've got millions of patients out there. We would not knowingly put out anything that

Halcion has been sold in the United States since 1983 and is marketed in 89 nther countries. The pill, which Upjohn has advertised as differing from its competitors by promoting nighttime sleep without daytime drowsiness, represents 8 percent of the company's sales, which were \$2.5 billion in the first

nine months of 1991. Critics assert that Upjohn has failed to report all the side effects it observed with Halcion, or coocealed adverse findings in various subtle ways.

The unpublished data from the Halcion studies were revealed as a result of a lawsuit filed by Ilo Grundberg, a 57-year-old woman living in Hurricane, Utah, who killed her mother at midnight of the day before the mother's 83d birthday, shooting her eight times. She then placed a birthday card in her mother's hand. Mrs. Grundberg contended that Halcion had made her psychotic, and charges against her were ultimately dismisse

Upjohn settled the lawsuit for an unspecified amount just before it was to go to trial in August. The company had been obliged to provide much new data about Halcion and obtained a court order to keep the data secret.

But the court preder did not prevent the data from reaching drug regulatory authorities, and as a re-sult the Federal Drug Administration has begun an investigation of the company, while the agency's counterpart in Britain decided to ban Halcion altogether. The British authorities told Upjohn in a letter that it was highly unlikely they would bave approved the drug had they known about the data earlier. Upjohn officials said they were astonished by Britain's decision

and were appealing it.

The leading critic of Halcion is
Dr. Ian Oswald, a Scottish psychiatrist called as an expert witness by Mrs. Grundberg's lawyers. Dr. Oswald, now retired, was head of the department of psychiatry at the University of Edinburgh and spent 30 years doing research on sleep, including a study of Halcion. Dr. Oswald said that he and his wife, Dr. Kirstine Adam, spent two years combing through Upjohn's data.

Dr. Oswald said he concluded

that "the whole thing has been one long fraud." He asserted that Upjohn has known about the extent of the drug's adverse effects for 20 years and "coocealed these truths from the world," It was largely un the basis of his analysis presented to the British drug regulatory agen-cy that Britain banned the drug.

[Dr. Cooper, the Upjohn executive, said Monday that that the company planned to sue Dr. Oswald for making "repeated false and reckless charges" about Halcion, United Press International reported.

Officials at the Federal Drug Administration said that the could not comment in detail about their current investigation and that they could ont predict when it would conclude. But Dr. Robert Temple, who is director of the of-fice of drug evaluations, said that the agency considered Dr. Oswald to be "a serious person."

In seeking Federal Drug Administration approval of Halcion, Up-john submitted 87 studies, 34 of which lasted one week or louger. Upjohn's scries of tests began in 1972 and continoed even after the company obtained the necessary approval and began selling the drug in the United States in 1983.

The problems with Halcion began, Dr. Oswald said, with the very first study, which took place in a Michigan prison. In that 1972 study, 28 subjects took 1-milligram Halcion tablets and 19 took a placebo. Seven of those taking Halcion had symptoms of paranoia, but Upjohn reported to the Federal Drug Administration that only two patients had such symptoms.

two men taking the placebo in the prison study became paranoid, Dr. Oswald said, although in fact only one man did so. He said he discovcred that Upjohn's analysts split one man's side effects among two subjects. Thus the Federal Drug Administration was given the erroneous impression that Halcioo was oo more likely that a placebo in cause paranoia, he said.

### Mulroney, Down and Out in Polls, Musters His Forces for Another Run

By Clyde H. Farnsworth

New York Times Service TORONTO - Prime Minister Brian Mulroney has turned setback into advantage before. In 1984, when he first sought to become prime minister of Canada, his Progressive Conservative Party was 14 percentage points behind the Liberals in opinion polls. In 1988, six months before opinion polls. In 1988, six months before including the appointment of a new chief his second-term victory, the Tones were of staff, an ebullient former advertising

Canada's next elections are not likely before the fall of 1993. Still, the Tonics today are supported by only 16 percent of those surveyed, the lowest voter approval himself a "Red Tory," has a resume indirating for any governing party in Canada. cating electoral success: he helped a for-

over a strategy for keeping Canada to-gether, the longest-serving Conservative prime minister in this century seems de-termined to seek a third term.

A recent shake-up of his Ottawa office. man named High Segal, who is well grounded in the party's grass roots, has reinforced this expectation.

Although Mr. Mulroney's public mer premier of Ontario, Bill Davis, win news of laynifs as Canada staggers standing is in tatters, reflecting severe three straight elections in that province. through one of the deepest recessions in economic reverses and sharp divisions. In a recent interview, Mr. Segal, 41, spoke its history. More than 10 percent of the of helping the country get a "glimpse of the prime minister's soul and what he genuinely believes in" as the way to build

> In trying to brush up his image, Mr. Mulroney has tapped other new sources of advice: younger Conservative loyalists, a former Foreign Service officer, and a former top Montreal journalist. He is making these unorthodox moves when even the most ardent and optimistic Tories are hard put to find reasons for opti-

Hardly a day goes by without some self out of Canada.

its history. More than 10 percent of the national work force remains unemployed. An economic-recovery, which started in the middle of 1991, has stalled, according to the latest government statistics, largely reflecting conditions in the United States. About 80 percent of Canada's exports and 1.5 million Canadian jobs depend on

The government has also had little success in reaching a national consensus on the constitutional changes occded to keep

the U.S. market.

Last month, an influential Ouebec senator, Claude Castonguay, abruptly re-signed as co-leader of a Parliament committee examining constitutional proposals. He gave ill health as the reason, but his departure reinforced a public impression of governmental disarray. Adding to this sense of floundering is widely reported in-fighting between the constitutional affairs minister, Joe Clark, a former prime minister, and other senior advisers in Mr. Mulconey.

Mr. Mulroney, 52, does have the advantage of time, at least 18 months, befure he has to face the electorate.

He is counting on the economy turning

up well before then, presumably putting voters in a better frame of mind. His hopes could be well founded. Interest rates have sharply fallen, as in the United States, and inflation is running at an annual rate of less than 2 percent. Sensing better times ahead, the Toronin Stock Exchange has been enjoying a hull market, along with stocks in New York.

And there is some optimism among international experts. The Paris-based Organization for Economic Cooperation and Development projects that Canada will lead the industrial world in growth this year and oext and will achieve the second-lowest inflation rate, after Japan.

## The Homeless: Numbed, America Shuns Outstretched Hands

### **UN Wants** Cambodians To Go Home By Spring

By Philip Shenon

New York Times Service BANGKOK - The United Nations High Commissioner for Refugees says she expects 370,000 Cambodian refugees to begin returning to their war-ravaged homeland in March or April.

The cummissioner, Sadaku Ogata, said the UN wanted to have as many of the refugees as possible out of border camps in Theiland and back home in Cambodia in time for the planting season this

and the state of the

spring.
Time is very precious," she said Sunday at a meeting with reporters here, her last stop on an inspection nour of preparations in Thailand and Cambodia for the UN-sponsored repatriation program. The desire and the pressure to start soon is very heavy."

Mrs. Ogata warned, however. that the repatriation effort was still fraught with problems, not least of which is raising the estimated \$109 million needed to pay for it. She left open the possibility that many refugees might have to delay their departure from Thailand until

The refugees now living in the border camps fled to Thailand seeking sanctuary from the Cam-bodian civil war, which began in 1979, and thousands of children in the camps have known no other home. The war ended last year, at least on paper, as the result of a UN-brokered peace settlement.

peuple from their homes this mouth, The Associated Press reported Monday from Kompons Thom, Cambodia, quoting Red Cross officials.

The fighting in Kompong Thom appeared to be one of the most serious breaches of the peace accord signed in October by the Vietnamese-installed government and a coalition of three guerrilla groups. Red Cross officials said they have registered 9,700 people displaced by the fighting since Jan. 5.]
[Wounded civilians at the hospi-

tal said Khmer Rouge guernilas were shelling villages in Kompong Svay and Stoeung districts.] As a result of the long civil war,

the Cambodia countryside is lit-tered with hondreds of thousands, if not millions, of mines. The refuges will also face threats from ban-dits operating inside Cambodia; from disease, including epidemics of malaria; and from the possibility that the fragile peace process might collapse and throw the nation back into civil war.

Under the UN program, the refugees will be taken by bus into Cambodia to reception centers for transport to the areas that are mine-free or have been cleared. In the reception centers, each family is to be provided with building supplies - including timber, rope, pails, plastic sheeting, and a tool kit - and two months of ra-

While warning that indifference or res-By Peter Steinfels New York Times Service NEW YORK - A decade after homeless and destitute people began flooding city streets, religious leaders say they fear

that Americans are beginning to turn, sway from the outstretched hands, munbed by the severity of the problem and confused about how to respond. The compassion that in the 1980s led to shelters, soop kitchens and private efforts to help the victims of bad economic times has not disappeared, they say, but some say it is in danger of being overwhelmed by the problem's seventy.

The must recent New York Times/CBS News Poll showed that Ameripervasive homelessness has dulled the country's concern. But younger respondents, those who came of age in the 1980s, were more likely to say that home-lessness no longer upsets people.

all hits me constantly," she said. "Do you give money or don't you? Are you turning as showing that acceptance of homeless-away the Christ who stands in front of you in rags, or are you becoming an pressed that concern.

ignation to the plight of the desperately poor could have a broad impact on the nation's values, many spiritual leaders see the danger as arising out from cal-lousness but from a sense of powerlessness. They acknowledge that they themselves share some of the same bivalence. ...

"The daily encounters harden many of us to some degree," said the Reverend Joan B. Campbell, executive director of the National Council of Churches. "You do walk past. I've often said, 'What is this

Sister Mary Rose McGeady, president of Covenant House, a refuge in New such sentiments. "The terrible agony of it 30 percent of respondents over 64.

accomplice in someone's self-destruc-

Robert Coles, the author and child psychiatrist who lectures on literature and ethics at Harvard University, said the topic of response to the destitute had spurred sharp conflicts in discussions of the subject by students there.

The Times/CBS poll-showed striking differences in the views of people in vari-

ons age groups.

In the survey, 55 percent of respondents between 18 and 29 said that most people have become so used to seeing the omeless that they are no longer upset by the sight. Of those questioned who were between 30 and 44, 45 percent assessed the national mood in that way, as did 41 ent of those between 45 and 64 an

abject poverty to the streets is having "a very insidious effect," warned Bishop Paul Moore. Before retiring in 1989 as Episcopal bishop of New York, he led an effort to press New York City officials to

The persistence of homelessness and

· Like other religious leaders, Bishop Moore emphasized the importance of the work being done by privately preanized programs for the homeless and the hungry, but also insisted that even the best charitable efforts cannot substitute fur effective government action.

"As for what people should do, I favor an intensive drive to get presidential candidates to take notice of the issue," he said. "There's been little in any of the

In fact, seven out of 10 persons who responded to the Times/CBS poll said that homelessness is "something the government can do a lot about," rather than

control." That view was given by respondents across the political spectrum: 65 percent of Republicans, 70 percent of independents and 75 percent of Democrats. Fifty-nine percent of people who identified themselves as conservatives said so, as well as 75 percent of moderates and 84 percent of liberals. The survey also showed that nearly six in 10 Americans now say they are en-

countering the homeless in their own communities or on their way to work rather than encountering them only through television or reading. That represents a significant change since 1986, when the Times/CBS Poll

first asked the question. Then, ocarly six in 10 respondents said homelessness was something they saw on television or read

The new nationwide telephone poll of 1,376 adults was conducted Jan. 6-8, and had a margin of sampling error of plus or a problem "beyond the government's minus three percentage points.

### Shizuo Takano Dies, Developed Home Videotape Recorder

TOKYO - Shizuo Takano, 68, a former electronics executive who led the development of the VHS videocassette recorder, died of a respiratory ailment Sunday, the

tor Co. of Japan, known as JVC. in 1970 and predicted there would be strong demand for home videotape

then in use.

The VHS system, first marketed Mr. Takano became chief of the Sony Beta format in one of the video products division of the Vio. most bitter marketing and technol-

Mr. Takano and his colleagues at recorders. He imitiated develop- IVC licensed the technology to oth-

video rental stores stopped carry-

in 1976, is now the standard for mat. By 1988, Sony was forced to home VCRs, having beaten out the ogy battles in the electronics busi-

Charlie Ventura, 75, Jazz Great of 1940s New York Times Service Mr. Ventura was a jazz great of the last of the saxophonists who

ing tapes recorded in the Beta format. By 1988, Sony was forced to connecte and began making VHS recorders.

(AP, NYT)

Mr. Ventura was a jazz great in the last of the saxophonists who managed to be both keystones of the swing era and portents of things to come." John S. Wilson wrote in Nicaragua in 1930, and in Nicaragua in 193 the jazz magazine Down Beat listed Mr. Ventura as the best tenor saxo-

He also played with the hands of

U.S. Marine Aviator New York Times Service

General Vernon E. Megee, 91, a \* Other deaths:

ment of a system that would be smaller and easier to operate than the big professional machines would enter the many ophone star of the big band era, smaller and easier to operate than the big professional machines would enter the many ophone star of the big band era, died of lung cancer Friday in Pleasantille, New Jersey.

Stan Kenton, Charlie Parker, Lespinoneer in sviation warfare for the ter Young and Count Basie, "Hearing him now, one realizes that he is rank, died of pneumonia Tuesday

In his 40 years with the Marines, he fought against Sandinista rebels in Nicaragua in 1930, and in the Korean War, He was also director of intelligence for the Joint Chiefs of Staff. He enlisted in the Marines

Sven H. Dodington, 79 the inven-tor of the basic navigation system used to guide aircraft throughout the world, Jan. 13 in Whippany, New Jersey. He developed the system that directs planes to airports using radio beacons, technically known as tactical air navigation and distant measuring equipment.

James Mark, 83, a Broadway agent, of cancer Friday in New York City. He represented performers such as Zero Mostel, My-ron Cohen, Buddy Hackett, Red Buttons, Jan Murray. Alan King, Pat Cooper and Leslie Uggams.

The company also reported that

### RULES: In South Africa, a Chaotic Interregnum Intensifies Anger and Fears on Both Sides

Charlie Ventura, 75, a tenor sax-

(Continued from page 1)

[Heavy fighting in a northern cambodian province has killed at least 13 people, wounded many civilians and driven about 10,000 the University of Witwaterarand. "We're so far into the cycle now, we'll be in a no-comeback zone Lebanon's a good example."

This series of reports began with Northern Ireland, which for more than two decades has been frozen in a protracted ethnic and religious conflict that seems immune to the political changes sweeping the world. Today, it looks at the other extreme, in South Africa, where the world's most entrenched system of racial repression is being demolished virtual-

Apartheid's demise raises thorny questions. Can a society recover from the terrible damage—political, economic and human— wrought by ethnic conflict and systematic social suppression? Or are the wounds so deep that even the advent of multiracial democracy cannot heal them?

Every evening when they boarded the train home to Soweto after a 10-hour workday in central Johannesburg. Anna Maleka and her fellow passengers would offer a thanksgiving prayer, for their jobs, for their families and for surviving another day in the white man's city. Then one night a year ago, their prayers were shattered by gunfire. "I didn't looked at my arm," she recalled. "I didn't feet anything but it was bleading."

feel anything, but it was bleeding."

A well-dressed young black man stormed through the passenger car with a shotgun.
"Where are the men? Where are the men?" he yelled as he strode forward, firing and reloading and firing again. Mrs. Maleka, 42, survived the worst of

attacks by heavily armed black gangs, and white-led security forces as an alien army of more than 60 people have been killed. The attacks are indiscriminate, apparently lence has caused many to revise that view. In

The handful of attackers who have been Congress, the predominant black liberation arrested appear to have connections with the Inkatha Freedom Party of the Zulu Chief Mangosuthu Buthelezi. It has had mixed success in establishing itself as a political force in the townships around Johannesburg, but the open warfare between its followers and those of the African National Congress of Nelson Mandela has contributed to the climate of fear.

. Economics is also a major factor in the crime wave. South Africa is mired in its longest recession since World War II. Experts say it would take a 5 percent real annual growth rate to provide jubs for the hundreds of thousands of blacks who leave school each year. Instead, the growth rate is zero or less. Nearly 40 percent of the total labor force is unemployed, and the work force is absorbing less than 10 of every 100 students who drop out of school.

During the black rebellion, about a million

youngsters got little or no education. An estimated 12 million have never been to school at all. Now many of the former "com-rades" are coming of age into a society that offers no jobs and no hope. One result is a Khela Shubane, a social science researcher

said: "For those without skills, life seems pretty much what it was before, in fact worse. We are told that what white people enjoyed for all these years is not possible for During the days of the draconian state of what has been a yearlong series of train emergency under the former president, massacres. There have been more than 40 Pieter W. Botha, most blacks viewed the

movement, by demanding a return of troops of fear. A journalist and social science reto protect their homes from groups of rival searcher, she has been working as a profesblack taxi operaturs.

supposed to stop the killing. An Afrikaner. tor has been killed, and several others, in-Captain Du Plessis is in charge of about 300 cluding Mrs. Zille, threatened with death. policemen who patrol the commuter trains

Now she is dealing with another threat,
that carry half a million black workers from

The modest house near the University of Soweto to central Johannesburg each morning. It is, be says, a losing battle.
"You would need 3,000 policemen to se-

Still, he insisted that he and his men do what they can, although he is philosophical about the result. "Nuthing happens that hasn't happened before," be said. "The main thing is to remain unstressed."

ing crime rate. The government doesn't seem to be governing. On crime, education, economy, they are just letting things drift," he said.

Mr. Vogelman, the psychologist, said white fears are not irrational. He cited police statistics showing violent crime increased 49 percent in South Africa in 1990. For 1991, police anticipate a smaller but significant increase. Killings of whites, while still relatively low, climbed 48 percent in 1990, while killings of blacks rose 28 percent.

The transition period is a time of enermous anger, aggression and frustration, said Mr. Vogelman. With political power limited and wealth out of reach, violence becomes the only means of gratification and esteem for some young blacks.

Some whites are affected as well. In severdesigned to sow panic and fear rather than the townships outside Cape Town, residents al incidents this past year, packs of whites eliminate any specific target.

The townships outside Cape Town, residents al incidents this past year, packs of whites recently embarrassed the African National have preved on lone hiscks.

sional mediator in the black taxi wars in the Policemen like Captain J.C. du Plessis are townships outside Cape Town. One media-Now she is dealing with another threat.

Helen Zille is living with a different kind

Cape Town where she lives with her busband and two children bas been broken into by thieves a half-dozen times in recent weeks. cure all these trains. That's the oumber we She and her husband are afraid to leave the have for all of Soweto." he said.

She and her husband are afraid to leave the house at night. They fear another burglary, but worse, they fear the thieves may decide tn leave oo wimesses.
White liberals like Mrs. Zille, who see their

dreams fading, in some ways are the most hing is to remain unstressed."

frustrated by the interregnum. Many wonder
His attitude seems to permeate the entire if there will be a place for them in the new government, complained Mr. Leon, the law-maker whose predominantly white and afflu-volunteer work for the Black Sash, a woment parliamentary district is beset by a sour- en's group that aids victims of apartheid said whites find themselves in increasing conflict with paid black workers who resent

white cootrol over the organization.

Similarly, a black professional at a promi oent trade union organization complained of the privileged status of the white leftists who

"For years, they have claimed a special role because they are white, well-educated and made sacrifices in be part of the move ment." he said. "So now, when blacks like me come along, they really resent it. They see me as a threat to their control. And they're Above all, many blacks say, this is a time

for reassessment. Whites must look anew at their privileges, and blacks must re-examme their expectations. It will be a painful experience for both sides, but it holds at least the promise of reconciliation.

NEXT: Power, pride and humiliation in the



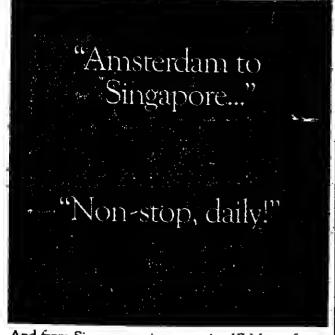
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By Chris Hedges New York Times Service TUNIS -- The Tunisian government, in an effort to eradicate the outlawed Islamic fundamentalist movement from the political landscape, has stepped up censorship, frequent detention of suspected movement members, and harassment of those who

have beards or wear veils. The moves have crippled the Islamic movement, which has seen its leaders and hundreds of followers flee into exile, land in prison, or go into hiding. It has swelled the confidence of the Tunisian authorities, who once tried a policy of reluctant accommodation of the fundamentalists. It has brought a collective sigh of relief among Egyptian, Moroccan, and Algerian officials, who are struggling to contain their

"We are in full screnity," said Noured-dine Mejdoub, the second-ranking Foreign Ministry official. "Things are under con-

But the crackdown has created conster-nation among Western diplomats, opposi-tion leaders, and campaigners for human rights. They argue that the repression has halted Tunisia's tentative steps away from a one-party state, weakening the democratic movement and bolstering the credentials of fundamentalists.

"The government is at an impasse," said Mustapha Benjaafar, the secretary general of the opposition Movement of Social

under control, but if it keeps these security measures in place over the long term, it will destroy our efforts to create a democratic society. It will leave us with a discredited party clinging to power by any means and radical extremists who appear to be the

only alternative." Tunisia has avoided the recent upheavals endured by its neighbors, Algeria and Libya. Its 7.8 million people have a low birthrate, an economy that is opening up to a free market system, a solid work ethic, and, despite its refusal to support allied war efforts in the Gulf, strong ties to the West. The government spends 50 percent of its budget on education, health, and social services. Even the slums lack the squalor and overcrowding of those in Cairo

But Tunisia remains a dictatorship, governed for over 30 years by the party now known as the Democratic Constitutional Union, and its officials show no sign that they are ready to hand over power. The democratic changes promised by President Zine Abidine ben Ali when he took power in 1987 remain unfulfilled.

The press is not permitted to publish communiques from the Islamic movement or reports by the Tunisian League for Hu-man Rights. Twelve opposition publica-tions, including the Islamic newspaper Al Fair (The Dawn) and the main indepen-dent weekly, The Maghreb, have been shut

down or suspended. The editor of The percent of the work force they list as uncon-Maghreb, Omar Shabou, remains in pris-

The five opposition parties also charge the government, which controls all 141 seats in parliament, with fraud in the last registrostery clarific in April 1989 entary elections, in April 1989. Many here contend that the fundamentalists won 20 percent or 30 percent of the

Officials of human rights groups say the security forces, which set up nightly road-blocks to search for Muslim militants, have beaten and tortured suspects in detention,

a charge the government denies. "We have had over 100 complaints of torture in the last year, most of them from people suspected of belonging to the fundamentalist movement," said Monces

Marzonai, the president of the Tunisian Human Rights League.

But fundamentalist leaders say the fer-vor of their followers will only be fueled by

"You can lock us up for 20 years," said Abdeifatah Mouro, one of the founders of the Tunisian fundamentalist movement. who has been allowed to remain at liberty because of his repodiation of violence, "but the day we get out of prison, we go right back to working for an Islamic state."

Government officials said they are trying to expand social service programs to blunt discontent, especially among the 15

Tunis Steps Up Moves to Cripple Fundamentalists

They are also working to meet the de-mands of women, who already have profes-sional and social opportunities denied in most of the Arab world.

"We constitute half of the population," said Neziha Mezhoud, a member of the ruling party's central committee and the vice president of parliament, "and we have the most to lose if an Islamic state comes into being. The government is working closely with us to institute a series of reforms, such as the removal of the legal control a husband has over his children and wife, even after a divorce."

While the anthorities contend that they have managed to check the fundamental-ists internally, they say there is little they can do to block the activities of militants ahroad. Officials rail against the govern-ments of Sudan and Iran, which they say aid the fundamentalists.

The current crackdown, however successful, has generated sympathy for the fundamentalists, who appear, especially to many young people, to be the only force standing up to the government.

"About half of the students sympathize with the fundamentalists," said Adel Benlagha, a 23-year-old student at the University of Tunis. "The more these fundamentalists suffer, the more support they have."

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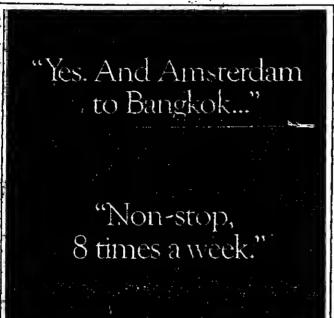
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#### **Congo Military Orders ALGIERS:** Ban Is Expected Prime Minister to Quit

(Continued from page 1)

that may be used to justify banning the fundamentalist party. This clause, however, had not been cited before when the Islamic Salvation Front was allowed to declare itself as a political party in 1989.

These developments reinforced the conviction that the new govern-ment intends to redesign the politi-cal landscape in a way that will allow it to rule without new pre-design to interesting destings. dential or legislative elections for the next two years.

Senior government officials said they expected to provoke a change in the leadership of the Front for National Liberation, which had governed Algeria since 1962, by removing its secretary-general, Ab-delhamid Mehri, who had criticized

The political burean of what was once the sole ruling party broke with the government, which is largely composed by officials of the National Liberation Front, last week. It also sought a tactical alliance with fundamentalists, joining them in demanding that the democratic process be resumed.

The move clearly angered the new government and provoked a plan to remove the current leadership of the party.

BRAZZAVILLE, Congo — The army high command demanded the resignation of Prime Minister Andre Milongo on Monday and seized Congo's state radio and television stations and its international air-

Interior Minister Alexis Gabou indicated that Mr. Milongo would resist, saying in a statement, "The government remains the govern-

Three people were killed and several wounded when troops fired into a crowd of hundreds of supporters of Mr. Milongo, hospital officials said. The crowd was marching in the suburb of Bacongo, where the prime minister usually lives. The soldiers ordered them to disperse and when the crowd kept marching, the soldiers

A broadcast by the military said that Mr. Milongo had fied his home with his family and gone into hid-ing despite assurances of his safety.

The high command does not know where Mr. Milongo and his family are, and declines all responsibility for what may happen to

them," the statement said. Soldiers surrounded Mr. Milon-go's offices on Monday.

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The takeover of key government facilities took place Sunday night, less than a week after mutinous soldiers briefly took over the broadcast center and surrounded the military headquarters to protest Mr. Milongo's dismissal of senior

Those soldiers, attached to a parachute regiment and supported by members of the presidential guard of the country's outgoing leader, General Denis Sasson-Ngnesso, also demanded that a new military leadership be appointed within to days.

Mr. Milongo was chosen as in-terim leader in June 1990 by a national conference on democracy that stripped power from General Sesson-Ngnesso, who was elected in 1979 and made Congo a Marxist-Leninist state.

Mr. Milongo's government was charged with organizing free elec-

Last week, Mr. Milongo dismissed several top officers and appointed new men in what he said was an attempt to break up a tribal monopoly of the military com-mand. He refused to obey last week's threat by mutinous soldiers and continued to rule until Sunday

#### Israeli High Court Israeli cannot loosen this grip or harm it because of considerations Refuses Plea to Free Demianiuk

JERUSALEM - Israel's Supreme Court rejected on Monday a defense plea to free John Demjanjuk, convicted as a Nazi war criminal, despite new evidence his lawyer says proves he was not the "Ivan the Terrible" who operated the gas chamber at the Treblinka death camp where 850,000 Jews

died in 1942 and 1943. The court, however, admitted as evidence documents the defense asserts backs its claim that Mr. Demanjuk, 72, was framed by the United States and Israel. Mr. Demianjuk is appealing a 1988 conviction. He was sentenced to death on charges of crimes against

tel, at a hearing Wednesday, called for his release, saying evidence on the issue of peace, said one on the issue of peace, said one for his release, saying evidence proved "Ivan the Terrible" was an-other man named Marchenko. The court rejected the appeal

But it admitted as evidence a statement by a Treblinka guard saying that the gas chamber guard was named Ivan Marchenko, not Ivan Demjanjuk. It also allowed the prosecution to submit more evidence at a hearing to be held in two to three weeks.

Housing Voies to Continue Settlement Drive By Jackson Diehi

Shamir

Firm on

Weshington Post Service
JERUSALEM — In a flery kick
off to his campaign for re-election,
Prime Minister Yithluk Shamir on Monday promised cheming lewish settlers that Israel will "tell the gen-tiles of the world" that nothing can stop its homebuilding in the occu-

"We see the construction in all of Judea, Samaria and Gaza," he said, "and this construction will contin-ue, and no force in the world will stop this construction. He used the Biblical terms for the West Bank in an appearance at the scribe ment of Betar Hist. We say to ourselves, and to the gentiles of the world and to the next generation, here will be our homeland, here will be our homeland, here will be our home, forever and ever."

The prime minister's defiant

The prime minister's defiant speech came only days before his ambassador in Washington, Zalman Shoval, is expected to meet Secretary of State James A. Baker 3d to discuss Israel's request for \$10 billion in U.S. loan guarantees to finance the absorption of immigrants. The Bush administration has indicated in the past that it may link the request to a curtailment of

link the request to a curtailment of Israel's booming settlement construction in the occupied lands.

Government officials said the Shamir speech signaled that he would reject any attempt by the Bush administration to link the oan guarantees to a freeze on settlement building. At the same time, the 76-year-old prime minister made it clear that his election campaign will be geared in part toward keeping Israel's rightist voters loyal to his Likud bloc, even at the erpense of worsening tensions with the United States.

Asked after his speech whether he would be willing to sacrifice U.S. aid for immigrants for settlement building, Mr. Shamir said, "I hope I will not have to sacrifice anything, because absorption is a sacred duty for our people, and all our other duties, our national duties, are sacred at the same time."

Mr. Shamir's position was backed by Finance Minister Yitz-hak Modai, who told Israel radio that if loan guarantees were linked to a settlement freeze, "I will recommend to the prime minister and he won't need any recommendation because that's his opinion

also — to reject the condition."

He added: "Whoever believes our grasp on Judea and Samaria and the Gaza Sinji ensures the future of our existence in the state of of absorbing immigration."

Defense Minister Moshe Areas

appeared in another Jewish settlement, Ariel, and said the government would not agree to a peace settlement "at the price of our rights to our land."

The flurry of political activity came one day after two rightist parties withdrew from the government because of their opposition to Arab-Israeli peace negotiations leaving Mr. Shamir with a minority in the parliament. Though there has been as yet no resolution of the crisis, Israeli politicians are already behaving as if general elections will be advanced from November to May or June.

Schior officials say the impending collapse of the government has touched off a debate in high echelons of the Likud about what message to offer voters in the upcoming

party source. "It can paint itself as the government of peace, or it can appeal to the right-wing voters who want no compromise on the land of

"Now is the real test of Sh said the party source. "He has to decide how he is going to balance these two conflicting interests."

So far, Mr. Shamir has indicated that he will try to straddle the gap.



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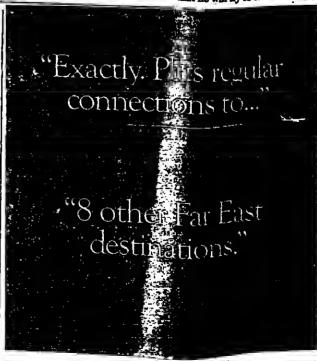
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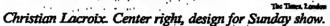
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his house opened in a pour of ex-

citement in 1987, and five previous

years at Jean Patou.

spective but retrograde.

courtesans parading on the Croi-

history student from the provinces

to draw a crinoline, "but very short, to free the legs." The first pour had

swelled by 1987 to a banble of

chocolate brown satin wrapped in a

chartreuse apron, or a tweed skirt

puffed over petticoats — both seen as quintessential French frivolity.

Hostility to fashion stems from

the shiver of change. Those who derided the pour and poured scorn

on its mild-mannered creator were

sisters under the skin to demonstra-

tors against Christian Dior's 1957 New Look Lacroix's prescience

was to project an image — exaggerated, in caricature — for women in a post-feminist world. Fashion in

the 1990s is catching up with him.

er after having worked with Guy Paulin and at Hermes, where he

had met two people who were to shape his future: his business part-

ner, Jean-Jacques Picart, and his wife, Françoise. The fust became

his manager and promoter; the oth-

er a creative paratur.

Lacroix sketches constantly, giving himself "a sensual pleasure."

As a child he took greedy delight in

the reds — "vermilion, carmine, tango, lipstick" — and wanted to gobble up the gouache colors. Choosing which of 200, 300, 400 designs are to be given fashion life

as a collection is a private anguish.

That is the joy of countre, that

the designs come out complete," he

says. "I do so many for ready-to-

wear that don't survive to the end."

er a creative picador.

Lacroix became Patou's countri-

sette in Cannes inspired the art :

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ARIS - Christian La-

croix's show next Sunday

will mark 10 years in haute conture—five since



Lacroix has long since earned his eccentricity," he says.

Coco Chanel said to beware of place in fashion's pantheon. From his whimsical women, with their bud mouths, rounded bodies and daddy-long legs has come a revolu-tion. The pout skirt was front-line fashion that founds sexual ambiguoriginality in couture, because. "it play a role in life." He is fascinated by the style of the Occupation; "I like all fashions of crisis because ity and androgyny. Clashing cym-

bals of color and pattern drimmed they are extravagant," he says.
"Think of the French Revolution." out the dark. Lacroix swung coats onto a trapeze line and dangled dainty purses. Sweeping hats, up-swept chignons, nuggers of jewelry Almost all Lacroix's fashion has reference: the outsize bats drawn from a picture of skaters that hung on his childhood bedroom wall; and baroque fabrics revived glamembroidered velvet sleeves from a The 1987 collection excited pas-Velázouez painting: star-spangled nists and sociologists. Its unequivo-cal femininity was read as symbolic green, saffron yellow, mahogany brown, salmon pink — from 1940s. of 1980s extravagance, and La-

croix's tender, coquettish vision of women was seen not just as retro-"My work isn't intellectual, but it is cultured," he says. "I digest things. I don't invent. What I offer "I am always angry when people accuse me of being anti-feminist," says Lacroix "It is the opposite. I is impressions of influences." The inspiration for the handthink that to go back to the petti-coat and the hustier has given held purse was deep in the artistic women the opportunity to redis-cover their right to he women."

Christian Lacroix, who turned
40 last year, is the leading conturier
of a new generation. In 1981, a
picture of three turn-of-the-century

soul: "a dead branch by the water," washed up by the tide, while a feathered cocktail hat came from a gull's broken wing. Fashion alchemy transformed them into accou-

trements of a Parisian cocotte. Lacroix is well-placed to express the magnie post-modern cultural

mix. His childhood was in Arles a town at a cultural crossroads, with its jumbled roofs, windows lidded with shutters, piquant Pro-vencal fabrics and Spanish corridas in the Roman amphitheater.

Lacroix's collections serve up this cultural bouillabaisse with de-licious sophistication: the "incandescent red sky" of a Camargue sunset reflected as an iridescent cocktail dress; the fichn collars of peasant costume in the dusty folk museum translated as pistachio satin swathed round a brown brocade suit. "I am unable to look at anything without transforming it mio fashion in my head," he says. - He is "viscerally attached to

popular culture," funding the greatest inspiration in things that are "luxurious and rustic at the same time." Using conture's artistcraftsmen, he recreated an evening purse with glassy jewels sunk into molded metal from a muth-century reliquary bag in a Vienna museum. graph; celluloid colors — acid all those clumps of rhinestones on purses, shoes, berets, and jeweled bottons - a vindication of couture as a laboratory of ideas.

The woman I dressed in my bead in 1983, is now everywhere on the streets," he admits. "The extravagance of Patou has become quite banal. I realize that everything which I once used for spice has lost its savor."

likely liaisons of fabric - are difficult to translate into ready-to-wear. The task for the 1990s is to turn the countre collections, two ready-tocomucopia of creative ideas into a commercial horn of plenty.

"But I have to keep my supply of oxygen," he says, "to keep some- and almost only recreation. "For thing locked in the soul. Some cou- me it is a moment suspended in turiers may get that from adapting their ideas, but 1 am not one of

set up in his own couture house by the fmancier Bernard Arnault, "I am and shall always be eternally grateful to him for taking the risk, says Lacroix. The fledgling house made classic mistakes: maximum publicity when products were minimal; lack of strategic planning; weak management with no staying power. Now that this has been remedied, and the ready-to-wear has been taken back from Italy and is under house control, a break-even point is on the distant horizon.

The American love affair, with Lacroix fashion lasted for as long as it took for unsold garments to get marked down. After the flop in the United States of the fragrance (which did respectably in Europe), that behind the hype was a major fashion talent. Lacroix is convinced that America judges only by the

bottom line.

"Everything has to be turned into money," he says. "There is no place in the American culture for the futile, the free, the extraordinary. That is why England will always remain a refuge for me."

There are fewer weekends in Lacroix's strengths in countre — London, scorning flea markets for a rarefied sense of humry and un-- now that Lacroix is on high fashion's slave galley routine: two wear, cruise, Christmas, accesso-

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Henri Martre

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The corrida remains his ultimate he says. "It opens me up to ideas." In his childhood, he saw on corrida days the last splutters of folkloric dress and the panache of costume.

not pejorative, but ordinary is."

He regrets the passing of Sunday Best flamboyance. "Bad taste is better than no

Lacroix's fashion weakness is to technique, for he relies on his ate-

lence," Lacroix says. "I want to hear something. If I have achieved anything in fashion, it is to defend the right to be oneself, even if it is not in good French taste. For me elegance is not to pass unnoticed, but to get to the bottom, the very

hers to bring drawings to life. With a few mellifluous exceptions, his

collections do not display what

Yves Saint Laurent has described

as "the marvelous silence of cloth-

ing, when an outfit melts into the

Photos clockwise from top left: Birth of baroque, 1985; hand-held purse, 1987; tweed suit with pouf skirt, '87, curved brocade jacket and new calf-length in 1991.

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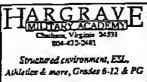
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# Herald Tribunc.

### **Bush Has a Hard Sell**

George Bush is doing some policy trim-ming as he heads into the election year, but it is pretty clear that he and his advisers think he mainly has a communications problem. Who would not rather be misunderstood than wrong? The trip to New Hampshire the other day suggests how he and they perceive and propose to restore his lost standing in the polls: less by a policy

change than by popping in a new cassette.
"Message: I care," the president declared
at a campaign stop in Exeter, as if the age was what needed the repair. "I think I've known ... this economy is in free-fall," he had said earlier in Portsmouth. "I hope I've known it. Maybe I haven't conveyed it as well as I should have, but I do understand it, I don't know what I have to do to convince people here that I really care about this. I do." The topic

was never the economy; it was himself. The Democrats are only partly right that President Bush lacks a domestic agenda. He has a very clear agenda: He likes and wants to keep things pretty much as they are, in domestic matters be has mainly been a

have forced the issues, from the various increases in aid to the poor and the child care bill of his first two years and last year's civil rights bill and stretch-out of unconployment benefits through this year's likely maneuvering over defense and tax cuts and health care reform. His role has been less to propose than to give what ground he had to.

On the economy, that may have been, and may remain, the right role. The great need continues to be to reduce the budget deficit; the 1990s are mortgaged until the bill for the 1980s can be paid. The normal response to recession is to widen the deficit, increase spending and cut taxes. The less of that this time around, the better. The president does the country a great favor to the extent that he resists — but it is a favor with a high political price. His problem is lack of funds as well as lack of an agenda as the Democrats define the term.

He does indeed have a communication problem, but part of it is that so much of the news he has to communicate is bad.

— THE WASHINGTON POST.

### **Support for Hong Kong**

If Hong Kong were an independent country, the interests of its people could be defended under international law. But despite its vibrant economy and singular life-style, it is not independent. In just five years it will switch from being a British colony to being a "Special Autonomous Region" of the Peo-ple's Republic of China. Will Beijing abide by its promises to respect personal liberties and Hong Kong's capitalist way of life? Americans can hope so. But they can do more than hope. The U.S. Congress will soon consider a bill introduced by Senator Mitch McConnell, a Kentucky Republican, that would send a constructive signal to all parties concerned with Hong Kong's future.

America has reasons to be concern U.S. companies have invested some \$7 billion in the colony, and the American economic presence now rivals the British. Tens of thousands of Americans live in Hong Kong, and even larger numbers of former Hong Kong residents now live in the Unit-ed States, Finally, Americans cannot be indifferent to the fate of a free people whose future now depends on the good faith of the world's largest dictatorship.

Washington has no legal right to tamper with the arrangements agreed to by Britain

and China in 1984. Fortunately, there is no need to. The Chinese-British Joint Declaration grants Hong Kong independent judicial and political powers, reserving for China only questions of foreign policy and defense. It explicitly guarantees full autonomy in such crucial areas as finance, economics, com-

merce, culture and communications. The McConnell bill, following the declaration's language, takes official U.S. notice of what China and Britain have agreed to. It would require presidential reports on fulfillment of these provisions. By specifying that the United States would treat Hong Kong as a legally separate territory, it would make it easier to offer Hong Kong separate treatment from the mainland on trade in strategic technologies, immigration and most-favored-nation status

That is useful protection for Hong Kong, but it displeases Beijing. The Bush adminis-tration, perhaps concerned about Beijing's negative reaction, has taken no official position. Washington needs to balance its strategic interest in China with its lesser but still important interest in Hong Kong, Senator McConnell's carefully conceived bill provides a fine way to do just that.

- THE NEW YORK TIMES.

### Success in El Salvador

The signing of a peace agreement in El Salvador ends the bloodiest conflict fought in the Western Hemisphere since the American Civil War. The death toll in the 12-year struggle is put at 75,000 (proportionately in the United States, 3 million). Social and economic devastation is beyond calcula-tion. It is a tribute to the fortitude of Salvadorans that general jubilation greeted the signing and that people seem ready to tackle the huge task of transferring their differences from the military arena to the political and of creating an actual nation.

For the United States, peace in El Salvador under terms of democracy, the free market and regional neighborliness consum-mates a U.S. involvement that began on Jimmy Carter's watch, cost some \$5 billion in aid (a quarter of it military) and deeply engaged American prestige. The effort by Nicaraeuan-, Cuban- and Soviet-backed guerrillas to impose a Marxist design on El Salvador was defeated. The principles of civilian government and government by popular consent were finally affirmed. Except in Guatemala, where a 30-year civil war continues, Central America can turn without distraction to peaceful pursuits. Except in Cuba, where a 30-year Communist dictator-

ship lingers, the whole hemisphere has put the Cold War behind. These are major gains, and U.S. policy can take much credit. But that is not the end of the discussion,

Did the United States, in quest of military triumph, waste earlier opportunities for settlement and keep the war going and make it bigger? Did Washington build up the social arrogance of the Salvadoran military even while building up its power against the guer-tillas? We ourselves asked these questions at the time. These are serious enough to make it doubtful that the United States could conduct another Salvadoran-type intervention were the circumstances again to arise.

Still, we came to the view, and certainly hold it now, that the United States did what it had to do to help a small, vulnerable, friendly neighbor fend off a foreign-assisted revolutionary assault. The end of the Cold War was important — in depriving guerrillas of their sponsors and inclining them to negotiate, and in giving credibility to the threat of an American reversal of aid for the army. But American constancy was crucial. Plenty of mistakes were made along the way, but the big mistake, abandoning the democratic cause, was not made.

-- THE WASHINGTON POST.

### One Night in Alabama

Thinking back to a soft spring evening in Alabama many years ago, he realized why critics of the Reverend Martin Luther King over the rolling green hills, in twos and

Jr. seem so ignorant. For years, officials somewhere have been muck to belittle Mr. King as a lotherio, a plagiarist, someone who consorted with people of Communist proclivities, and therefore undeserving of a national holiday.

The problem with the criticisms is not that they are petty or nasty. It is that they are irrelevant. For as Americans take note of the murdered leader - Monday was King Day in the United States - they also recognize the millions who marched behind him, and do so still.

The particular occasion in Alabama came during the 1965 protest march from Selma to Montgomery. It took five days to cover those 54 miles. In that time, the na-tion's consciousness moved much further. Working unaccustomed night hours, Congress passed the Voting Rights Act that now daily revitalizes democracy.

The marchers were mostly Alahama blacks, but included Northern nuns, students, rabbis. Many of them were, despite the federal-troop protection, frightened. They had entered Lowndes County, where black sharecroppers were so poor that they patched cabins with old license plates; where 1000 whites so intimidated 12,000 blacks that not one black was registered to vote. As the marchers pitched their lents in the

stirring twilight scene. From all directions, over the rolling green hills, in twos and threes, came hundreds of poor black share-croppers, many holding little children by the hand, to form an audience around the rough stage of a flatbed truck.
"Dr. King is coming!" someone said.

And then, with the last rays of light, he did. The man didn't remember much of what Mr. King said. He had been distracted. A young woman next to him was struggling to hold up two children, so be lifted the little boy to his own shoulders. Then it was over. All those hundreds trailed off into the darkness. Why had they come, risking retribution? Why had the young mother come? "I want them to see we have a strong leader!" She gestured to the children. "I want them to

know they saw Martin Luther King!" The modest episode demonstrated both sides of this holiday: the Baptist minister who through one hard year after another led the march and provoked the country's conscience; and all those who marched,

striving to achieve their rightful place. America celebrated both Monday. But honor will come only when new leaders, black and white, find the way to raise many struggling children to strong shoulders and help them achieve their rightful place. Then America will have covered the next leg of the march, and will have truly honored Mr. King. -THE NEW YORK TIMES.

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# Missions for America and Europe Together

L ONDON —The heated first-anniversary argument about the Gulf war that Americans are having with each other is in danger of

missing the main point.

The main question about the Gulf war is not whether George Bush ended it too soon (on second thoughts, be probably did), or whether it was fought as brilliantly as the generals claimed at the time (wars never are), or even what to think about the awkward fact that Saddam Hussein is still cockily in power in Baghdad. Those are important matters, especially the last, about which something will probably have to be done. But none of them is the central question.

The central question is whether the war changed

everybody's military calculations for the rest of

One objective for 1992 is to make sure that America and Europe are not separated by a failure of the GATT trade negotiations.

this century, and whether it may therefore have helped to create a new international pattern of power. A year after the lighting started, the evi-dence still suggests that it did both of those things. First, even after a year's sifting of the battle reports, there still seems something uniquely for-midable about the armory of weapons that won the Gulf war. The electronics that mapped out Iraqi targets from the sky; the missiles and air-

craft that hit many of those targets at long range with such precision; the invisibility to radar of some of the attacking aircraft; the armada of other bombers that poured ordinary bombs on the poor Iraqi infantry below; the advent of helicopters as the airborne tanks of the future; the efficiency of the old-fashioned, earth-bound tank force that delivered the coup de grace—each of these things was impressive in itself, and together they add up to an instrument of war of a

decisiveness seldom seen before.
Yes, the wielders of this instrument were lucky that their enemy was a conventional army sitting in a wide-open desert. It will be different, skeptics say, when the enemy is guerrillas lurking in a jungle. The jungle part of the argument is valid, although diminishingly so as the electronics of By Brian Beedham

target identification and weapon aiming continue to improve. The guerrilla part probably is not.

Not many of the problems that may require military action in the next 10 years or so are likely to involve guerrillas. Most of the possible crises of the coming decade will be clashes with Asian or African dictators who command ordinary tanks-and-infantry armies. And most of those armies will be smaller and less well armed than Saddam Hussein's — and liable to get even less well armed now that the Russians no longer have a political interest in supplying such countries with tanks and aircraft.

It is also true that the United States and its allies were lucky to have six months to build up their strike force, and a friendly local country, Saudi Arabia, to do it in But this, too, is less of a qualification than it might seem.

As the post-Cold War armies of the Western

democracies are cut down in size, they are also being made more swiftly movable. And there will generally be a friendly local country ready to offer them a base, as the world takes in the lesson of what happened in the Gulf.

Of course, it is foolish to see any single war as a model for all future wars. There will be crises in the next few years for which the Gulf war offers no useful advice. But, all in all, the military picture has changed since this time last year. It is gradually being realized that those who wield a Gulf-war armory can win many or most of the fights with which they may be confronted, until and unless their adversaries acquire a simi-

lar armory. That may happen eventually, but it will not happen for a few years yet.

This leads to the second part of the Gulf war's chief lesson, which is that the possessors of this armory can - if they wish - exercise a great deal of influence in the world as the 20th

century turns into the 21st. The chief possessor, the only country with all the armory's parts, is the United States. The fact that Japanese industry provided much of the electronics that made this possible does not lessen America's advantage, unless Japan cuts off the supply — which is most unlikely, at least for the rest of this century. The other part-possessors of the armony are a handful of West European countries, chiefly Britain, France and (in a posi-

tion to add itself to the list very soon) Germany.

Nobody else looks like qualifying by century's
end. The parts of the ex-Soviet Union are entering
a period in which their capacity for military innovation will diminish, as they struggle to build a
subolly periods of accounts. Japan has the capacivation will dimmish, as they struggle to build a wholly new sort of economy. Japan has the capacity for military innovation, but for political reasons — internal and external — is unlikely to use it before the 21st century. China is probably disqualified by its divided economy, half state-run ruins and half proto-capitalist consumer production. A European

To Manage

Relief Aid

By Leslie H. Gelb

N EW YORK — Nasty business is

States and Western Europe, and it could seriously damage this week's multi-nation conference in Washing-

ton on relief aid to the republics of

What Euro-American parties need is a bold idea to overcome mutual

suspicions about burden- and power-

sharing and political credit-grabbing

They need someone of international

stature such as a Margaret Thatcher or Helmut Schmidt to coordinate

emergency efforts that all believe es-

sential. At a minimum, the conference should set up a high-powered

executive committee to do the job.

Bush administration officials are

not even considering such ideas.

Fearful now of European sensibil-

ities, they are focusing on the small

and practical goals of creating work-ing groups to better coordinate short-

term aid and of squeezing money from the Gulf states and Japan. But the working group idea is too small and is certainly inadequate to

contain European-American power struggles and grievances. Nor can it

begin to meet the herculean task of

giving fragile new democracies a

chance to survive their winter trials.

Tensions within the West were to

be expected. The Cold War's end had

to mean a decline in American influ-

ence and a weightier Western Eu-

rope, especially a more assertive Germany. But the tensions are turning

into mutual recriminations about

motives and self-dealing, and they

The continuing tug-of-war over NATO's future and the resistance of

many West European states to re-ducing farm subsidies frame the dis-

turbing story. Europeans accuse

Americans of trying to keep a stran-

glehold over Continental affairs, even as U.S. forces depart. Ameri-

cans charge Europeans with ingrati-tude for past sacrifices. President

George Bush, responding to Europe-

an foot-dragging on free trade, blames them for bringing down an

"Iron Curtain" of protectionism.

Germany has been generous to the remnants of the Soviet empire and

deserves full credit, But it has acted in

its own interests as well by paying

Moscow to remove Soviet troops

from German soil. And German

leaders do not give fair credit to Washington for its aid efforts. Add-

ing up just emergency relief last year, America's contribution about equaled

Germany's, German leaders stir up

dangerous and unjustified anti-Ameri-

France has been equally trouble-

some, as usual. French leaders com-

plain about a U.S. proposal to use

NATO personnel and computers to

manage the collection and delivery of

food and medicine to the ex-Soviet

states. Paris calls it an American

scheme to manufacture chores for a

U.S.-led NATO that has outlived its

usefulness. But the fact is that the

seeing national contributions to Rus-

sia and others is totally overwhelmed,

and NATO's logistical capabilities are

unmatched. France helps no one, least

of all the starving, by standing in the way of such practical solutions.

sure, did not help matters by an-

nouncing the aid conference without

the necessary consultations. That only fed suspicions about Americans

trying to take credit where Europeans

Administration officials know that

They are right not to transform the

meeting into a massive cash-pledging

affair to stabilize the ex-Seviet econo-

mics. That larger enterprise must

await some semblance of economic

order in the republics, although do-

nors - especially the United States

- should increase emergency aid.

The United States aims too low in

seeking only working groups for food medicine, housing, energy and

The task is far too big, complicated

and urgent for anything less than a new international staff, backed by NATO logistical support and headed

by someone with the clout to ensure

that cooperation is more than a word.

As things now stand, no one has a

workable picture of who is doing what, let alone what should be done.

they made a mistake. But they over-

compensate now by making the con-

ference an overly modest affair.

merited at least equal share.

The Bush administration, to be

can feelings by claiming otherwise.

are tumbling out of control.

the former Soviet Union.

There are no other serious contenders. In short, this combination of novel military power and political influence is for the moment a monopoly of the United States and, to a lesser extent Western Europe. It should therefore be clear that if America and Europe can hold together they will be able to achieve far more of the things they both believe in than if they let trade quarrels and cultural quibbles pull them apart.

But the power that has fallen into the hands of

America and Europe remains purely academic unless they have the will to use it intelligently, with purpose but also with self-restraint. So far, as the business in Yugoslavia so painfully shows, they have made no serious attempt to work out what a foreign policy of the democracies would look like. The agenda of that much advertised new world order remains a blank. If they are to make a start, there are a couple of preliminaries they must attend to in 1992.

One is to make sure that they are oot separated by a failure of the current GATT trade negotia-tions. If there is no longer any international system of trade rules, America will retire into Buchanan-type isolationism, Europe will aban-don its brief flicker of interest in the outside world, and all chance of American-European

cooperation will have been lost. The other is to prevent the only military phenomenon that could wipe out the value of the Gulf war armory — a sudden spread of nuclear weapons among those Asian and African dictators. The immediate test of this in 1992 is whether the transfer of the sum of the state of the sum of the s er North Korea can be made to live up to its promise to open itself to nuclear inspection. The nuclear neutralization of Iraq and North Korea is one of the coming year's priorities.

If these things are done, the new century will

be born under good omens. If not, what a chance will have been missed.

International Herald Tribune.

### A Bit More Delors Could Revamp the Commission

By Giles Merritt

BRUSSELS — Who will be the next president of the EC Commission, and how powerful and well organized will the commission be? These questions have begun to set the phones buzzing between the European Community's member governments.

The name of the man who will take the top EC job next January was not discussed at the summit last month in Maastricht, where Community leaders cleared the way for eventual monetary and political union. Yet it probably will have greater effect on the direction and speed of union during the 1990s than any other factor.

Before Jacques Delors took over in 1985, the commission was led by Roy Jenkins, an experienced but emollient British politician, and then by Gaston Thorn, an unexceptionable but undistinguished former prime minister of Luxembourg. Neither set

Europeans' hearts racing.

Mr. Delors rescued the European Community from the doldrums. He arrived when Europessimism was at its former French finance minister, he breathed life and hope into the EC and into the dispirited Brussels commission. In his first four years he rallied Europe to the call of the single market, and when appointed to four more he began urging Europeans toward the far more ambitious goals of economic, monetary and political union.

The fear is that when he goes, European integration will lose momentum. So most EC governments appear willing to go along with the idea of extend-ing his period of office by two years, through the end of 1994. This prospect is being raised by Mr. Delors himself because it would position him nicely to contest the French presidential elec-tion in 1995, while be is still fresh from Brussels. It is being welcomed else-where because it puts off the moment

when a successor must be chosen. The chief attraction of having him stay for an unprecedented fifth twoyear term (eight years is the usual limit for commission presidents) is that he could use that time to overhaul the commission. Neither of the front-runners to succeed him, Italy's ebullient foreign minister, Gianni De Michelis,

and the Dutch prime minister, Rund Lubbers, has the inside knowledge needed to turn the Brussels-bureaucracy into the sort of efficient executive that a united Europe will need.

Streamlining the EC's 16,000 bureaucrats into a more effective force must be a top priority. The commis-sion has gained strength and authority under Mr. Delocs, but it remains a ramshackle structure that is far from a European government-in-embryo.

At the top, an elite of fewer than a thousand senior officials has successfully developed the EC's single market strategy - an impressive feat, but one which disgnises the many problems that beset the commission. Morale is poor among lower-grade officials, who are nevertheless overpaid and safe from dismissal. For high-fliers promo-tion can be painfully slow, and the need to respect national quotas within the BC's bureaucracy sometimes leads to absurd appointme

There are two faces to the commission. One is of a thrusting and some-times idealistic administration that stands above petty national jealousies. The other is of a bureaucracy grown old before its time, hidebound and wooden-headed. If the commission is to play its part in turning economic and political union into reality, a radi-

cal overhant will be needed. The time to do so is now. The ssion's 23 directorates-general should be reorganized into a structure that can be built upon if and

role in Europe is expanded. By happy accident, it will be easier to do that during the next few years because these directorates have lately been scattered around Brussels. The commission's Berlaymont headquarters has been evacuated as a health risk (due to an asbestos problem), and while it is being gutted and rebuilt the various fiefdoms can conveniently be rationalized and reformed.

Whether Jacques Delors is to be invited to stay on will be decided in the run-up to the Community's midyear summit in Lisbon. If he is, he should seek a mandate at Lisbon to turn the commission inside out. To become a European executive it needs to define its purpose and role far more risorous: ly. This would be a fitting legacy for

Mr. Delors to hand to his successor. International Herald Tribune.

# India's Economic Reform Is in Trouble

N EW DELHI — In its quest for economic freedom, India is debating the cost of failure and the price of success. Many Indians support the sweeping liberaliza-tion, arguing that without it a modern, competitive country will never emerge. But seven months

after the program began, vocal op-position is mounting. Critics contend that the sacrifices are too heavy to justify the promise of a better future. Recently, trade unions and several opposition political parties organized a one-day strike in protest against the government's privatization plan, which is at the heart of the planned restructuring of the economy. If the government gives priority to efficiency and profitability, tens of thousands of employees of state-run corpora-

tions will lose their jobs.

Many other Indians fear loss of subsidies. They know that if the state railways were turned over to private enterprise, they would not be able to travel 500 kilometers for

By Rajendra Bajpai

\$3, as they can now, Nor would they be able to travel across New Delhi for just 10 cents if the Delhi Transport Corporation were priva-tized. If subsidies were cut, Indian university students would have to pay considerably more than a dol-

r a month in tuition fees. There is also opposition from those who make money from state controls. Manmohan Singh, the finance minister, wants to make the rupee convertible as soon as possible. But that would put one of the world's largest illegal currency exchange markets out of business. India needs some assistance from

creditors. Since June, when the minority government of Prime Minister P. V. Narasimha Rao came to power, India has taken measures to strengthen its foreign exchange reserves. They were so low that the country could barely meet its daily cash requirements to pay for essential imports. Today the reserves stand at nearly \$3.5 billion, a record level. Despite this, the credit rating of India remains low and the country is unable to borrow commercially from international banks.

The main danger to the reform program may come from a resurgence of infighting in the governing Congress (I) Party should economic hardship fan popular discontent.
In the budget next month, Mr.
Singh will have to take further mea-

sures to ent an unsustainably large deficit by reducing subsidies. That could be the trigger for a political revolt. There is already a feeling among many of the party's members of Parliament and supporters that the government is going too fast down the road of economic reform and not keeping its eye on the voters.

The writer is a former Reuters correspondent who is now based in New Delhi as a free-lance journalist. He contributed this comment to the International Herald Tribune.

### Islam and Democracy Simply Aren't Compatible

WASHINGTON — The issue raised by recent events in Algeria is oot that of democracy but of the true nature of Islam. Is Islam, fundamentalist or otherwise, compatible with liberal, human rights-oriented,

Western-style, representative democ-racy? The answer is clearly no. Islamic fundamentalism of the Sunni or Shiite variety in Iran, Iraq, Egypt, Jordan, the West Bank and Gaza, the Maghreb and also Algeria is not merely resistant to democracy but wholly contemptuous of and hos-tile to the entire democratic political culture. Indeed, radical fundamentalist elements denounced participation in the electoral process in Algeria even as a necessary and cynical way to gain power, opting instead for vio-lent and revolutionary overthrow.

There is no spirit of reconciliation between Islamic fundamentalism and the modern world - that is, the Christian-secular universe. Western democracy is bankrupt spiritually and collectively, according to Sheikh Sayyid Qutub, mentor of the Algerian movement and of all Sunni fundamentalists and leader of the Muslim Brotherhood. The fact that Islamic fundamentalists of this kind suffered under Nasserite and Ba'athist regimes does not make them amenable to democracy any more than Lithuanian Nazis oppressed by Stalin became democrats.

In Algeria or in Egypt, the modern Islamic movement is anthoritarian, anti-democratic, anti-secular and a protest movement of the economically denrived. Once in power, this movement will eliminate the electoral proBy Amos Perlmutter

cess for which some observers have so much hope. Democracy means frequent elections, representative govern-ment and a political culture dedicated to civil and human rights. But the fundamentalists of Algeria, Egypt, Jordan and in the West Bank and Gaza are minically hostile to all the conditions of democracy, and they are as dedicated as was the Ayatollah Rnhollah Khomeini to destroying the ideas and institutions that provide the vehicle to bring them to power.

Islamic fundamentalism is an ag-

gressive revolutionary movement as militant and violent as the Bolshevik, fascist and Nazi movements of the past. The Jordanian, Pakistani, Algerian and Egyptian movements have managed to deceive the experts into believing that once they are in power, they will become reformist, gradual-ist and eventually will rule by law. But make no mistake. The Islamic

Salvation Front in Algeria will not become democratic any more than the fundamentalists of Jordan and Gaza will become democratic should they reach that stage. Lenin did not become a democrat when he came to power. The Sunni revolutionaries of Algeria, Egypt, Syria, Morocco and Tunisia all advocate "jihad by deed," to paraphrase Sheikh Qutub. They all call for a new tyranny, and they iden-tify democracy (in the words of Hasan Ashmawi of the Muslim Brother-hood in Egypt) with "political corruption which must be effectively done away with "

How is it possible for anyone to

reconcile democracy, which sprang from Protestant Europe after the Counter-Reformation, with the gov-ernment of the Sharia, which is cen-

tralistic and intolerant of opposition? "In Islam, the people do not gov-em themselves by laws they make of their own, as in a democracy," wrote Sheikh Qutub. "Rather, the people are governed by a regime and a set of laws imposed by God, which they cannot change or modify in any case." Abdelkader Hachani, acting head of the Islamic Front, promises to establish just such a government. Shariz indeed is the comment. Sharis, indeed, is the opposite of democracy, writes an Egyptian leader of the Muslim Brotherhood, which inspired the Algerian fundamentalists.

Democracy, Western or Eastern meaning communism, is foreign, strange, macceptable," writes Sheikh Qutub, the most significant radical Islamst ideologue. Sheikh Sharawi, a popular Islamic television preacher, also declared the irreconcilability of Islam and democracy in blunt terms.

There is no way the Islamic Salvation Front in Algeria or any other modern Islamic fundamentalist movement will seek reconciliation with democracy. Once in power, fundamentalists in Algeria, Egypt or Jordan almost surely will seek exactly what Ayatollah Khomemi accomplished the destruction of political opposition, secularism, individual freedom and the end of electoral politics.

This protest movement should not and cannot be confused with democ-

For the Islamic Salvation Front in Algeria, the election is not seen as part of the denocratic process but as a referendum giving it authority to establish a totalitarian Islamic state.

The writer, a professor of political science at American University, in Washington, contributed this comment to The Washington Post.

To clear the Enro-American air

and get the job done, Mr. Bush can afford to give the necessary authority to a European leader or a European-led committee. And Europeans might be ready to stop their sniping and

technical aid

show they can lead. The New York Times.

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Peace Prospect NEW YORK — It is officially announced in Washington that the Government has received despatches from the Chilian Minister which fore-

shadow a peaceable and satisfactory solution of the trouble. The warlike feeling has been confined mainly to naval circles. There has, nevertheless, been some Presidential campaign politics behind it also, since war, by putting the tariff and all other questions in the background, would benefit the Republicans, and make almost certain their continuation in power.

1917: Medals of Honor

SALONICA — The Provisional [Greek] Government has decided to strike two military medals: a war cross and a medal for ment. The war cross will be a medal with a cross engraved on it and the inscription in Greek: "Resist for your country." racy, but should be stifled at birth. following inscription, taken from his-The medal for merit will bear the

tory: "Come back on it or under it, dead or victorious," recalling the famous phrase of the Greek mother when handing his shield to her sou on leaving for the war.

1942: Time Change

WASHINGTON - [From our New York edition: President Roosevelt signed today [Jan. 20] the national daylight-saving bill by which all clocks throughout the country will be advanced by a full hour as from 2 a.m. Monday, Feb. 9. This measure, putting the country on a universal system of daylight saving time, is pat-terned on the law adopted during the World War and is a war-emergency step designed primarily to conserve electric energy. The pen with which President Roosevelt signed the bill will be forwarded to Robert Garland. It was Mr. Garland who led the fight for daylight-saving time in the World War and who received the pen that President Wilson used to sign the

original daylight-saving law.



### **OPINION**

### This War of Nerves Might Turn Into the Real Thing

By William Safire

WASHINGTON — Based on a tip from an intelligence source, a pass-ing reference in a lim Hoagland commun and a quick run of the traps, I wrote here last week ("The Iraqi Isn't Out of Trouble," Jan. 14) about the coming "April Surprise"—covert stimulation of an uprising against Saddam Hussein, with backing this time from U.S. annower.

Now comes some solid reporting by Patrick Tyler, a free-agent star enticed from The Washington Post by The New York Times in a move comparable to football's Giants snatching the redoubtable Gary Clark from the Redskins. Mr. Tyler informs us that (a) two months ago the Bush "Deputies Com-mittee" asked the Pentagou for a mili-

#### This time Bush can't allow the Butcher of Baghdad to crush the opposition.

tary plan to assist Iranis plotting to rise against Saddam Hussein, and (b) simultaneously President George Bush wrote to King Fahd of Sandi Arabia, pledging to accede to his request to do just that if he would provide free long-teom parking

he would provide free long-team parking for American equipment.

When Colin Powell, chairman of the loint Chiefs of Staff, responded with "the wrong answer" (which I am told was equivalent to "Not my table — your waiter is Bob Gates"), the task of preparing air support to the Iraqi rebels was given to the national security adviser, Brent Scowcroft, who used to wear a blue uniform with stars.

blue uniform with stars.

The world now knows that the Saudis want Saddam removed before he can regroup and wreak vengcance on the kingdom; that the Pentagon is letting the cup pass by demanding elephant guas to shoot rabbits; and that the United States and its allies are gearing up to back an internal revolt. .

This time, America will not let Kurdish rebels be slaughtered from above, as the "suckered" Norman Schwarzkopf did in February. As extra assurance to the of-ten-betrayed Iraqi Kurds, the Sandis have agreed to pay the covert charge — to provide to besmen with Stinger massiles to shoot down Saddam's helicopter mun-ships while some well-connected Sunni Ba' athists coully take over in Baghdad. The astnte reader will wonder: If

America is engaged in some vast under-

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cover plot, how come we can read all

about it first in the press? Obviously some "allied official" with intimate knowledge of U.S.-Sandi com-munications is willing to share secrets with an inquiring newsman; and some friendly local spook has the franchise to alert a hawkish columnist or two. Does this not smack of manipulation?

Are we not being used? Of course it does and of course we are. Talk of an "April Surprise," all denied with straight faces by administration officials, is part of a war of nerves. President Bush (to erase the stain on his foreign affairs escutcheon) and King Fahd (to save his monarchy by installing his own man in Raghdad) are trying to ratile Saddam as well as to encourage the clique around him to dump its leader and grab the swag for themselves.

The paradox is that this war of nerves, this psyching out of a dictator the ellipse.

this psyching out of a dictator the allies mistakenly refrained from taking out, may lead to a real uprising. And this time Mr. Bush cannot allow the Butcher of Baghdad to crush the opposition.

But what of the Kurds, the pawns whose lives will be expended in this geopolitical chess game?

Massoud Barzani has joined with Jalal Talabani to break off negotiations with Saddam. They are prepared to do business with Mohammed Baqir Hakim, the Iraqi Shiite leader whose family was murdered by Saddam, but are not about

to accept the Saudi-Syrian choice of Hassan Nagid, an ousted Saddam hench-man, to be the Sunm boss of Iraq. Before the Kurds risk their lives again at America's behest, they expect the Unit-cd Nations to send observers to an eleced Nations to send observers to an elec-tion for the administration of age-old Kindish territory down to the 35th paral-lel, which includes the oil center of Kir-kuk. Allied air cover for that area would make them an economic factor in Iraq. They seek autonomy, not the inde-pendence that the Turks dread, Kirkuk

would provide a site for a Sonni-Shiite-Kurdish provisional government to draw Sunni defectors from Baghdad un-

til Saddam's regime collapses.

This degree of freedom is probably not what the manipulators in Riyadh and Damascus have in mind. But Kurds will not die for a reshuf-

fling of gaugsters in Baghdad. Only by accepting a modicum of self-determina-tion can America turn this war of nerves into a war of self-liberation. The New York Times,



#### LETTERS TO THE EDITOR

#### Remember Spain's Jews

Regarding "As Party Begins, Spain Wonders: Is It Over Already?" (Jan. 6): In his article, Reginald Dale refers to the "500th anniversary of the final ousting of the Moors" in 1492 without mentioning the expulsion of the Jews from

Spain the same year. This important event is being commemorated in Spain and throughout the world under the heading of "Sepharad 92" (Sepharad is the Hebrew word for Spain). The edict of expulsion issued by King Ferdinand and Queen Isabella on March 31, 1492, will be revoked on March 31, 1992, and meetings, conferences, exhibitions and pilgrimages will take place throughout the year.

take place throughout the year.

The Jewish and Moorish influences in Spain are deeply imbedded in Spanish life and culture. It is fitting that the sad events of 1492 as well as the happier days that preceded them should be remembered with the emphasis on Christian-Jewish understanding and mutual

> SIGMUND STERNBERG. International Council of Christians and Jews. Heppenheim, Germany,

#### Look Under the Bed

respect in the present and future.

A relic of McCarthyism lives on! Visitors to the United States must declare (on the visa application form) whether or not they are members of a Communist organization. What is the relevance

of such information in 1992? Given the revolution that has shaken the Communist world, it would seem appropriate for the U.S. government to review the need to identify "Communists"

DAMIEN BROWN.

#### The Battle to Be Yourself

Maria Kwami's article ("Checking the Box Marked 'Other," Meanwhile, Jan. 10) reminded me of the e.e. cummings quotation. To be pobody but yourself in a world which is doing its best night and day to make you every body else — means to light the hardest battle which any man can fight and never stop fighting.

SHIRLEY L. KEARNEY. Charmey, Switzerland.

For information on how to list your fund, fax Simon OSBORN on (33-1) 46 37 52 12.

### In One Ear, Out the Other And Never to Be Forgotten

By Enid Nemy

N EW YORK — There are probably a few mothers somewhere who do oot dispense pithy nuggets of advice to their offspring. Where these women are, goodness only knows. There is scarcely an adult around who does oot remember a childhood of hearing favorite words of

wisdom constantly repeated. Very often, this advice was a truism of grand triteness, on the order of "A pen-

### MEANWHILE

ny saved, a penny carned" or "A rolling stope gathers po moss." But some mothers came up with strange and occasion-

ally funny counseling. The first response was often puzzlement - what has the absence of moss on a rolling stooe got to do with just about anything? Once the sayings were explained, there were rolled eyes (oot of sight of parent) and boredom. All in all, the impact seemed oegligible. As someone would surely have said, "In

one ear and out the other."

But not quite. The bromides and buggets somehow assume more meaning when the hearers turn into adults.
Often they are repeated by the oncebored child to his or her own children.

Or they simply come to mind.
"I think about two or three things my
mother said all the time," said Dena Kaye, a writer and cable television host. She recalled that when she was a teenager she frequently tried to predict responses to her words. She would theorize answers and her mother would suggest that she wait and see what the other person said. "She'd say, 'Life is not a monologue,' " Ms. Kaye said. "It's been very helpful to me — you learn as you grow older that you can't predict a simulation or how people will react."

Ms. Kaye's mother, the late Sylvia

Fine Kaye, a songwriter and producer, had another favorite saying, "Don't grasp time by the forelock." The daugh-ter explained: "What she meant was to

stay in the present — if it's Sunday, don't think about pext Thursday," Ms. Kaye, whose father was Danny Kaye, continued: "I don't think I understood all this at the time. As a teenager you want all the answers, and she was saying Wait, you can't have a script for your life." When William Tate Mitros was a

child, be had visions of being placed on an ironing board and ironed. One of his mother's phrases of wisdom, obviously

original, was "You've got to go out and iron your ears." Translated, he said. this meant "Keep your ears up, hear and pay attentioo." Another oever to be forgotten phrase, used when she thought he should get out more, was

"You're going to get houseitis." Mr. Mitros, a designer and architect, said that peither piece of advice registered to any great extent at the time, but that he now frequently uses both

with frieods and strangers.
When friends talk too much, Robert Mackintosh is apt to wonder, "Why did they say that, can't they keep a secret?" The thought just pops up unbidden, he said. as a result of a refrain of his mother's. "I could say more but my lips are sealed." Mr. Mackintosh, apthor of the current novel "Silk," added: "It was a teaser, like a cliff-hanger, you oever got to the end — and now I hear myself saying it to friends and thinking it when someone goes on too long."

For some years, it actually was in one ear and out the other when Adriane Gaines's mother kept saying "Don't hurn your bridges, you never know when you have to go back over them."

"Now I understand very clearly what she meant," said Ms. Gaines, a corporate vice president of NBN Broadcasting a national radio network. "She was saving that your mouth ean get you in a lot of trouble and it doesn't pay to say everything you feel like saying." The lesson was that "you should keep peo-ple's ego intact, and I work at that." "Old-fashioned" was Michelle Elie's

reaction when her mother advised her, "Never tell an off-color joke or swear in from of a man." If you could say something in front of a woman, why not a man? Still, the advice obviously sank in. Ms. Elie, a marketing director at Revion, said she even feels uncomfortable when other women indulge in jokes or swearing in mixed company.

"Logically, I'm a liberated woman and I don't agree with the philosophy — but I don't do it."

The New York Times.

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### INTERNATIONAL STOCKS

### Is Japan's Market Rigged? The Decrees Tell the Tale

By James Sterngold New York Times Service

¬ OKYO — Little-noticed legal decrees handed down last month by Japan's Fair Trade Commission may have finally offered a partial answer to the most persistent. unresolved question from last year's securities scandals: Is the Japanese stock market rigged?

The decrees show how Japan's leading securities houses created bogus trades to generate profitable stock transactions for selected clients, largely in an effort to win their lucrative securities underwriting business. Well over \$1 billion in such improper profits was created from this trading over a period of at least four years.

The commission also made it clear that the boards of the

The Fair Trade

light on last year's

securities scandals.

Commission shed new

brokerage houses explicitly approved what they knew was improper behavior, because of the profits they would earn by gaining the underwriting business of those clients.

Until the decrees were handed down, it was not clear how pervasive the wrongdoing was, or how it affected the

basic fairness of the market. The Finance Ministry, which is the principal stock market regulator, had conducted its own investiga-tion, but in considerable secrecy. The mostly "voluntary" punishments it handed down were ambiguous about placing blame on the brokerages and about the seriousness of the offenses.

The Fair Trade Commission, which enforces Japan's anti-mo-

nopoly laws, has been known for its lax enforcement and meckness before Japan's powerful corporate interests. But its decrees - the first such documents made public in the entire scandal — paint e devastating picture of the operating methods of Japan's big secunties houses and the thinking of their top executives.

"The issue here is that these kind of actions undermine the credibility of the markets," said Akio Yamada, a director of Fair Trade Commission.

Mr. Yamada said the decrees had resulted from an independent investigation by his commission, and that each of the securities houses — Nomura, Daiwa, Nikko and Yamaichi Secunities — had formally accepted the terms in writing last month. The decrees carried no punishment, but if the law is violated again, those involved could be sentenced to jail and fined.

HE DECREES could have a big effect on how some investors — particularly U.S. portfolio managers, who have poured billions of dollars into Japan over the last year — view the propriety of putting their money into the Japanese market, which has been in a slump for two years. On Monday, the Nikkei average dropped 407.55 points to close at 20,913.82, its lowest since October 1990. The decrees also could

help provide the basis for damaging lawsuits, some lawyers say.

Charles R. Stevens, a partner here with the U.S. law firm Coudert Brothers, said some large U.S. investors were contemplating suing their Japanese brokers on the grounds that they were rigging the stock market to favor only a select group of

"It's as if the smoking gun is on the table from the beginning, since the securities houses are prevented from denying these facts," Mr. Stevens said.

Adding to their problems, the Big Four also are facing an intensive investigation of their U.S. operations by the Securities and Exchange Commission in Washington.

Although the SEC has yet to acknowledge this investigation, people familiar with it said that the Japanese brokers were likely to admit to and settle charges that some of their executives in the United States had acted for years as brokers without having registered as such, a violation of U.S. law.

A key purpose of the U.S. law is to protect investors against fraud and to present mellers from heirs rigard or manipulated.

fraud and to prevent markets from being rigged or manipulated. It also bars people from acting as brokers who have committed serious offenses, something Japan's Finance Ministry conspicu-ously failed to do after its own investigations last year. If the

See DECREES, Page 13

#### **CURRENCY RATES**

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### Fed Official Warns Against 'Quick Fix'

WASHINGTON - A top Federal Reserve Board official said Monday that any short-term fix for the staggering U.S. economy would result in a "severe collapse" within a few years. Edward Kelley Jr., one of seven governors of the U.S. central bank, acknowledged that the

economy was "mired in an extended slowdown." But he said it would take time to achieve what he called "true progress" and that he did not believe there were any "quick fixes or panaccas available to us."

President George Bush and many congressional Democrats are considering tax cuts and other proposals designed to rescue the economy. Mr. Kelley's remarks were prepared for the Florida Council of 100, a business organization

2 Nations

Join Cuts in

Oil Output

Compiled by Our Staff From Dispatches NICOSIA — Iran and Alge-ria announced plans Monday to cut oil production in a bid

Iran said it would cut its output by 50,000 barrels a day beginning Wednesday, and Algeria to 20,000 immediately.

Last week Nigeria, Venezuela and Libya announced reduc-tions totaling 130,000 barrels a

An Algerian Energy Minis-try statement said the Organi-

zation of Petroleum Exporting

Countries needed e "substan-

tial cut" in output to achieve its target price of \$21 a barrel.

Brent crude oil futures for

March fell 21 cents to \$18.11 a

barrel in late London trading, while West Texas Intermedi-

ate crude for delivery in Feb-

ruary closed 26 cents lower, at

OPEC's monitoring commit-

tee will meet on the issue Feb. 12 in Geneva. (UPI, Reuters)

By Michael Quint

New York Times Service

largest U.S. banking company and

America's flagship in overseas mar-kets, finds itself in an unfamiliar role — that of banking's stumbling

After a bitter period of losses,

layoffs, cost cutting and slower growth in many American markets, Citicorp is hoping that rapid growth and high profits overseas will enable it to rebuild its financial

When it emerges from its diffi-

cult and humbling passage - by

the end of this year, its executives

banking leader in businesses like

hundred global corporate giants. But it will be far behind several

other banks that are using their

financial strength to build large in-terstate branch networks with a

broad base of consumers and medi-"Attitudes at Citicorp must

change from one of assuming that

we can win any game we want to play, to one of we must choose more carefully the games we want to play," said Harrison F. Tempest, chairman of the North American

operations of ABN AMRO, the

large Dutch bank, "It's emotionally

hope — Citicorp will still be the

strength and stature.

NEW YORK - Citicorp, the

\$18.90 in New York

meeting in Tampa, Florida. Copies of the centage point last month, the Fed had been speech were made available in Washington. Without specifically mentioning tax cuts or still lower interest rates, Mr. Kelley pointed to the danger of using cither.

"If we were to get our economy going again by force-feeding consumer spending or reignit-ing financial speculation," he said, "we would then be setting ourselves up for a severe col-lapse later in this decade which would be deep and long lasting." Citing the potential for reigniting inflation.

he defended the central bank against criticism that it has not eased credit quickly enough to keep the economy from drifting downward. "Inflation is a killer of economies," he said.

Until it slashed the discount rate one per-

nudging interest rates down slowly to lessen the chances of setting off a wave of price increases.

Last week, the Labor Department reported that inflation was 3.1 percent in 1991.

Echoing the Fed chairman, Alan Greenspan, and other economists. Mr. Kelley attributed much of the economy's problems to the buildup of debt during the last decade.

"The consequence of crossing this watershed is that the 1980s era, wherein we were creating debt that financed an extended expansion in economic activity, has now given way to a new era of servicing that debt, which has the reverse effect of slowing the economy," he said. Such debt, he added, was caused by the era's

### Big Push for Hard Ruble Is On

New York Times Service

MOSCOW — In the belief that a free market in Russia requires a convertible currency as quickly as sin's financial advisers are poshing to achieve this goal in the next few weeks — over the objections of the Russian central bank and the doubts of the United States. The battle over convertible cur-

rency, which would greatly increase the country's attractiveness to foreign investors, is the most visible aspect of a larger struggle between those who want the Yeltsin government to end mimerous subsidies and payments to the people as quickly as possible, and those who favor a slower phasing out of goverament supports.

The latter group is more concerned with maintaining a social safety net than with shoring up the

Mr. Yeltsin's finance group, headed by the depoty finance min-ister, Yegor T. Gaidar, says the president has decreed the free con-vertibility of the ruble, adding that Russians can now buy dollars at exchange windows in bank and botel lobbies in Moscow.

dows and buy hard currency free-ly," said Pyotr O. Aven, an assistant to Mr. Gaidar and chairman of Russia's Committee on Foreign Economic Relations. "And if you possible, President Boris N. Yell-sin's financial advisers are pushing their games. They can board dollars and we have no control."

But in visits to three such exchange windows at branches of Menatep, a recently established

You can go to 80 exchange windows and buy hard currency freely.' Protr O. Aven. Committee on Foreign Economie Relations.

private bank, clerks would only sell dollars to Russians with passports and visas for travel abroad, and then only up to \$200.

What is more, the decree cited by Mr. Aven, signed by the president in November, says in one paragraph that limitations are lifted on purchase of foreign currency, "You can go to 80 exchange win- and in the next paragraph that the

central bank should set up "a limit-ed range of exchange rates for the chase and sale of hard currency." Mikhail B. Brudno, a Menatep director in charge of foreign exchange, said that the paragraphs seemed cootradictory and that Menatep preferred to wait "until the central bank offers an explana-

noo of what it plans to do." His caution might he justified. The central bank chairman has opposed free conversibility, preferring a fixed exchange rate that would overvalue the ruble oy offer-

ing fewer than 100 to the dollar. Nevertheless, the ruble appears to be moving toward convertibility.

An informal weekly auction has sprung up, conducted by the private banks that have been organized in Russia in the last 18 months. The auction matches exporters who have earned hard currency with importers who need it. The current auction rate is 150

rubles to the dollar. Mr. Gaidar and his team argue that the auction is too restrictive, Some analysts, including offi-cials in the Bush administration, say currency convertibility should he delayed until the Yeltsin government reduces the budget deficit

Troubled Citicorp Sets Sights Abroad

cess - both on a large scale.

billion - a painful wound that

might have been a motive for the company to seek a quick recovery by embracing the commercial real estate business with its high profits

and high risks. But losses on loans

for commercial real estate projects

in the last few years have wiped out

the \$600 million profit of the com-

pany's credit card business in 1990, while problems with loans to help

finance corporate takeovers have

climinsted the fat profits expected

in that part of its corporate lending.

did not have coough capital, and some experts questioned whether

the company or Mr. Reed's job

would survive the recession. The

financial markets seem to have concluded that Citicorp. at least,

will survive, as the company's stock

More than a year ago, Citicorp

large hanks, profit margins are shrinking. The last decade at Citicorp, in-An important sidelight to the Perrier bid involves BSN SA, France's largest food and beverage cluding its final years under the leadership of Walter B. Wriston and Mr. Reed's seven years at the helm, shows a willingness to take risks that produced failure and suc-In the late 1980s, loans to Third World countries cost Citibank \$4

# Nestlé Offering \$2.4 Billion to Wrest Perrier From Agnellis

By Jacques Neher

New York Times Service PARIS - Nestle of Switzerland made a \$2.4 billion bid Monday for Source Perrier, countering moves by Italy's Agnelli family and pit-ting two of the biggest names in European industry in a battle for the French mineral water producer.

The offer puts French authorities, who must rule on the bid as well as several important side issues, in the unusual positloo of having to decide which foreign company they favor to swallow one of France's best-known concerns. In its bid, Nestle SA joined

forces with Banque Indosuez, the banking subsidiary of Compagnie de Suez. Demilac Corp., a joint subsidiary of Nestle and Banque Indosuez, offered 1,475 francs per Perrier share, valuing the company at about 13.3 billion francs (\$2.45 billioo). In the event of the bid's success, Indosuez would sell its portion of the shares back to Nes-

tlė, an Indosuez spokesman said. The Agnellis, who run the Fiat antomobile group, had bid in December through one of their invest-ment companies to take over Exor SA, a holding company that is Perrier's largest shareholder.

Late oo Monday, the French farm bank Credit Agricole, which owns 2.5 percent of Perrier and has close ties with the French government, threw its weight behind the Nestle bid, Reuters reported.

Analysis said both Nestle aud

the Agnellis wanted Perrier not only for its sparkling water, whose U.S. sales suffered after benzene contamination in 1990, but also for its array of American bome-delivered spring waters. These brands, which include Poland Spring and Arrowhead, are well positioned in a fast-growing market, the analysts said. Perrier also owns Volvic, a brand of still water, and the Caves de Roquefon cheese business.

company, BSN has sided with Nestle by agreeing to take Volvic off its hands for 20 percent of the price

and analysts say BSN now faces a possible attack by the Turin group itself, which holds a 5.8 percent stake in the French company.

At a Paris oews conference Monday. Nestle said it had 4 billion Swiss francs (\$2.83 billion) in cash available for the bid.

"That's a pretty stroog hand," said John Graham at UBS/Phillips & Drew in London. "The Agnellis have now reached the point where they will have to make a counterbid of at least 1,550 francs, or else take the money and run."

The stock traded at 1,396 francs before being suspended Monday. Nestlé also said it would seek a judicial review of the conditions under which a 13.8 percent stake in Perrier, held in Perrier's treasury, was recently sold to Saint-Louis SA, a French paper company that bas allied with the Agnelli family. As a result of that stock transfer, the Agnellis and allies now have a

49.3 percent holding in Perrier. Last month, IFINT SA, an Agnelli company that had acquired one-third of Exor's eapital, launched a 1,320 franc-per-share offer for the rest. Exor has a 28.8 percent direct stake in Perrier, and long with the bank Société Génér-

ale, controls another 6.8 percent. Lawyers for the Nestle-Indosuez venture said they initiated proceedings at a commercial court in Nimes to suspend the voting nights of Perrier's current management.

Analysts said Nestle, in making

its bid, likely acted in the belief that the stock transfer to Saint-Louis would ultimately he annulled by market authorities or the courts. Last week, the stock exchange said it would rule by mid-February on the sale's legality. With the 13.8 percent stake out of play, analysts said. Nes-tle would have a reasonable chance

of acquiring a majority.

Analysts said the French government could likely play a part in the battle behind the scenes, though it would not be in a legal position to prevent Perrier's sale ultimately to

a foreign company.
"I don't think the French government would like to see Perrier falling into Italian hands, but 1 Nestle ultimately lays out for Perri-er. That apparently breaks BSN's don't see a credible French bidder alliance with the Agnelli family, either," Mr. Graham said.

### LAW OFFICES ALTHEIMER GRAY

Wa Are Plaasad to Announce the Opening of Our Second Office in Eastarn Europe in PRAGUE, CZECHOSLOVAKIA

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The Office will undartaka matters including the following: Privatizations & Acquisitions

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Platnéřská 6 110 00 Prague 1 Tel: (011) 42-2-231-3939 Fac (011) 42-2-231-6533

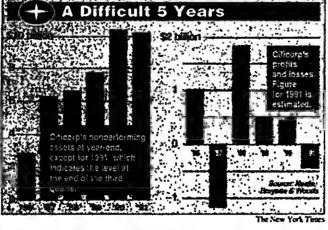
ul. Nowogrodzka S0 00-950 Warsaw, Poland (011) 48-22-298-357

### tough to abandon some dreams, but not even the largest bank in the country has the capital to be in The emphasis on foreign business is a reminder that Citicorp still dares to be different. While many

American banks have cut back their foreign activities, Citicorp is aggressively exporting credit cards and other consumer-banking products to Latin America and Europe

The bank's position as the leading banker of the world's largest

-150



but will be a smaller part of its pioneering new businesses, but the business in the future.

pioneering new businesses, but the stark reality is that its problems are business in the future.

more than 90 countries, more than have pressured the bank to shore

In five years, only once has Citi- a two-year period ending this year.
corp made enough money to cover "This is a dramatic change at dividend payments to its share-holders. And only once in seven years has Citibank, its primary subsidiary, met its profit goal. On Tuesday, Citicorp, with \$224

billion in assets, will announce the details of its 1991 results, which it said last week would be a loss of \$450 million to \$475 million. The results reflect continued high loan losses, which totaled more than \$5 billion for the year, up from \$2.9 billion in 1990 and \$1.9 billion in

With loan losses high and the American economy mired in recession, Citicorp and its 52-year-old chairman, John S. Reed, find themselves sweating over where to cut

Citicorp has corporate offices in so severe that federal regulators any other banking company, but up its finances by eliminating its for all its sweep and stature, it has never been a standout at making money.

up its finances by eliminating its dividend, halting further expansion and finding ways to cut costs by \$1.7 billion, or nearly 16 percent in "This is a dramatic change at

Citicorp, but there really is not much else they could do," said James McDermott, president of Keefe, Bruyette & Woods Inc., a securities firm specializing in bank stocks. "With consumers in a mood to pay down debts and the corporate banking business in a slump, they cannot count on growing their way out of this problem like they have in the past.

Even in the highly profitable credit-card business, where Citi-corp has been the leader since it boldly mailed 20 million cards throughout the country in 1977, the competition is growing stronger. As companies like Sears, Roebuck and American Telephone and Tele-

price has risen from \$8.50 on Dec. 20, its lowest level in more than a decade, to \$14.50 on Monday on the New York Stock Exchange. Mr. Reed declined to he interviewed for this article, but in talks with stock analysts and investors he has insisted that Citicorp will survive and that he is the best persoo to lead it. His plan calls for Citicorp to cut costs drastically so

that the company earns a profit and rebuilds the capital cushion it needs to absorb unexpected losses. Signaling the company's empha-sis on foreign consumers, Mr. Reed recently expanded the top management committee of the bank to in-

See CITICORP, Page 10

CS Fixed Interest DM

Notice to holders of units in the

**CS FIXED INTEREST** DM 8% 1/96

subfund

Owing to interest rate developments over the past few weeks, it is now no longer possible to purchase DM cepital market paper with final maturity dates about 4 years hence that would guarantee the fulfilment of the subfund's investment objective. The management company has therefore decided, on the basis of the powers accorded to it in Art. 5 of the Management Regulations, to suspend the issuing of new units in the above-mentioned subfund as of 16 January 1992 until further notice.

This change does not, of course, affect the unitholders' option of selling their units back to the fund.

Luxembourg, 16 January 1992



## Jan. 20 Key Money Rates 47: 5 9/16 5 5/16 N.Q. GOLD Jan. 20

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### Citicorp executives still dream of graph join the competition with corporations remains important CS Fixed Interest ECU Management Company, Luxembourg Notice to holders of units in the **CS FIXED INTEREST** ECU 8.75% 1/96 subfund 1992 until further notice. selling their units back to the fund.

Owing to interest rate developments over the pest few weeks, it is now no longer possible to purchase ECU capital market paper with final maturity dates about 4 years hence that would guarantee the fulfilmant of the subfund's investment objective. The management company has therefore decided, on the basis of the powers accorded to it in Art. 5 of the Management Regulations, to suspend the issuing of new units in the abova-mentioned subfund as of 10 January This change does not, of course, affect the unitholders' option of Luxembourg, 10 January 1992

EUROPEAN FUTURES

Food

High Low Pree. Close

### Stocks Fall Back As Volume Eases

Compiled by Our Staff From Dispatches "It's just a matter of time before we NEW YORK - Stock prices finished lower Monday on profittaking after the lightest trading in three weeks due to the Martin Luther King holiday.
The Dow Jones industrial aver-

age dropped 10.96 points to

#### N.Y. Stocks

3,254.03. The Dow set a record closing high Friday of 3,264.98. Declining stocks outpaced advancing ones by a 9-to-7 ratio. Volume was about 191 million shares. The Treasury market and the New York Federal Reserve were closed in observance of the Martin

Luther King holiday. Analysts said program trading had provided much of the session's activity. But investor sentiment appeared to be bullish despite a widely predicted correction.

The market is technically overextended." said Jim Schroeder at MMS International. He added,

Many investors moved funds to electrical equipment and international oil stocks from drug, beverage and retail store issues that have risen the most in recent weeks.

Over-the-counter stocks fell 7.47 points to 619.38, after 626.85.

Among the most active shares. Cypress Semiconductor dropped 3% to 14%. Cypress earlier reported fourth-quarter results of 15 cents a share, after 22 cents a year earlier.

Home Depot shares lost 124 to 64%. It and other growth stocks weakened after an article in The Wall Street Journal discussed possible risks involved in holding some of the high-valuation issues, traders said. U.S. Surgical, also mentioned. dropped 7 to 1174.

The NYSE Composite index closed 0.34 higher at 230.89. The S&P 500 index slid 2.50 to 416.56. after slumping to a session low of (Reuters, Bloomberg)

### **Skittish Traders Send Dollar Lower on Yen**

NEW YORK - The dollar fell further against the yen on Monday as traders remained leery of more, and possibly broader, intervention in favor of the Japanese currency. The dollar was little changed against the Demsche mark, as deal-

Foreign Exchange

ers buying yen sold the German corrency as well as the dollar. The dollar fell more than ooe yen in slow holiday trading, to 123.25 yen from 124.45 at Friday's close. It dipped slightly to 1.5905 DM from 1.5920.

The mark finished at 77.49 yen,

down from an opening 78.17 yen. The dollar had lost more than 3 yen Friday when the Federal Re-serve and the Bank of Japan jointly intervened against the dollar, in an attempt to boost U.S. exports and reduce Japan's trade surplus.

Gilmore, senior analyst at MCM

Currencywatch. The Group of Seven industrial nations, led by the United States. Germany and Japan, meet this weekend in Washington. Mr. Gilmore said market participants were speculating that the meeting may produce an accord to boost the yen. He said coordinated central bank intervention - including European central banks - to push the yen higher was a possibility.

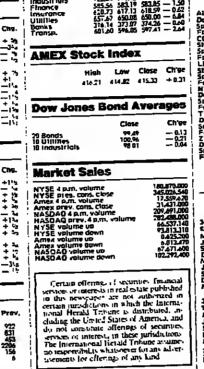
Traders said the U.S. and Japanese authorities had clearly impressed the market with their comnitment to keeping the yen strong. Market sentiment for the dollar against the mark is uncertain, trad-

ers said. "People don't quite know

what to do," said Kevin Weir, vice

president at Canadian Imperial Bank of Commerce in New York. The dollar was higher Mooday against the Swiss franc, to 1,4098 Now, "People are now looking from 1.4065, and the French franc, to 5.4325 from 5.4310. The pound rose to \$1.799 from \$1.796.

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Industrials

# U.S./AT THE CLOSE

Revion Sells Borghese and Halston NEW YORK (AP) — Revion Inc. announced Monday the long-expected sale of its Princess Marcella Borghese and Halston businesses to

Saudi investors, for an undisclosed sum.

Revlon, still highly leveraged after its \$2.7 billion buyout in 1985, will-

use proceeds from the sale for corporate expenses, a spokesman said. The Saudi investors, four brothers, did not wish to be identified.

Rarchese one of Paulon's procedule broads of corporate and forestoring. Borghese, one of Revion's upscale brands of cosmetics and fragrances, was long rumored to be for sale. Revion sold its Max Factor business and a German unit to Borghese. was long rumored to be for sale. Revion sold its max ractor business and a German unit to Procter & Gamble Co. in April 1991 for \$1.14 billion.

Burlington Targets Its \$1 Billion Debt

NEW YORK (Bloomberg) — Burlington Industries Inc. announced

Monday that it would soon sell stock to the public, five years after going
private in a leveraged buyout. It is expected to raise enough equity,
coupled with a bank loan, to retire all its \$1 billion in high-yield debt,
analysts said.

The textile maker said it planned to sail \$7 million and the said it planned to sail \$7 million.

analysts said.

The textile maker said it planned to sell 57 million common shares at the textile maker said it planned to sell 57 million common shares at the said to 516 each, which according to Phelps Hoyt, analyst at Duff & Phelps/MCM, appeared to be "within reason, given today's stock market the outlook for the textile industry." Analysts said Burlington could be pressed from its restricturing a much stronger company. and the outlook for the textile industry. Analysts said burnington could, emerge from its restructuring a much stronger company.

Morgan Stanley, which took the company private in 1987 in the \$2.8 billion buyout, will lead investment banks underwriting the stock sale. As part of the recapitalization plan, Morgan Stanley will swap its 7.7 million preferred shares for 3.5 million Burlington common shares.

United Technologies to Reorganize

HARTFORD, Connecticut (AP) — Umited Technologies Corp. plans to announce Tuesday a major restructuring aimed at cutting \$1 billion in to announce Tuesday a major restructuring aimed at cutting 51 billion incosts over the next two years, a spokesman said Monday.

The aerospace giant, which supplies the U.S. military with helicopters, jet engines and other equipment, announced last fall it would post a 1991-engines and other equipment, announced last fall it would post a 1991-operating loss but has yet to disclose its size. UTC's earnings for the first operating loss but has yet to disclose its size.

Bush Seeking Regulatory Moratorium
WASHINGTON (Combined Dispatches) — President George Bush is

expected to impose a 90-day moratorium on most federal regulations as expected to impose a 90-day moratorium on most tederal regulations as part of the economic recovery plan he will unveil in his State of the Union address next Tuesday, administration officials said Monday.

All executive branch agencies would be asked to review pending rules with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping as many as possible or reducing their with an eye toward scrapping their with a eye toward

Meanwhile, U.S. business leaders see no evidence of an economic recovery, said Pete Townley, president of The Conference Board. But he said the leaders did not expect "a worsening situation." (AP, Reuters).

Nasdaq International Up and Running

LONDON (Reuters) — The first session of Nasdaq's new international market on Monday saw less volume than a single large retail brokerage al market on Monday saw less volume than a single large retail brokerage office in London might handle in a day, but Nasdaq termed it a success. "Overall, we think the trading was a bit better than expected given that we haven't got all our market makers up yet and we haven't got Big Board, stocks quoted," said Lynton Jones, managing director of Nasdaq International. Volume in the session, which takes place before New York opens, was 106,800 shares worth \$5.8 million. A handful of large Nasdaq shares, accounted for most of the trades. accounted for most of the trades.

#### For the Record

American Express Co.'s FDR Ltd., the Britain-based credit-card processing company, said Mooday it would lay off 420 workers over the next.

Digital Equipment Corp. is to acquire total control of its Digital Kienzle Computersysteme GmhH unit, the German company said Monday. No financial details were disclosed.

(Reuters)

#### CITICORP: A Troubled Giant Turns Attention to Its Overseas Markets Citibank loaned Robert Campeau

Amex Diary

**NASDAQ Diary** 

(Continued from first finance page) penses, which the bank is trying to clude an officer for global consum-That \$7 hillion margin, which amounts to 40 percent of the nank's er banking, and he plans to bring in an outsider to oversee commercial projected revenues, will be used lending in Japan, Europe and mostly to soak up the heavy cost of

The strategy is to cut costs
"We clearly have gotten into
more, or at least our fair share of

cut to \$9 billion, from \$10.7 billion. hundreds of millions of dollars for his ill-fated takeover of several American department-store chains, including Bloomingdale's.

The lending mistakes have led made a loan but rose through the is expected to announce the hiring Mr. Reed - a banker who never ranks as a strategic planner and developer of Citicorp's consumer widen the margin between the bank's revenues, which are projected to reach \$16 billion, and extraction takeover frenzy of the late 1980s.

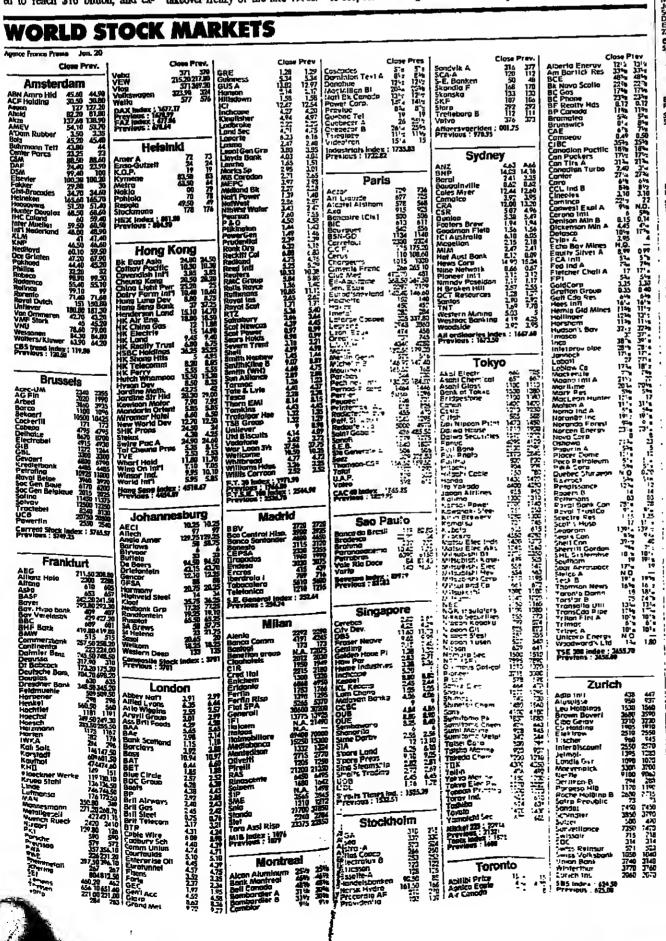
In the breathless takeover frenzy of the late 1980s.

developer of Citicorp's consumer thusiness — to pay more attention to corporate lending.

To oversee the restoration of the bank's health and maintain Citicorp's leading position in the highly competitive corporate leading and finance business in Japan, Europe and North America, Mr. Reed of H. Onno Ruding, a former Dutch finance minister and top official in the International Mone-

### **U.S. FUTURES**

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## East Europe Capitalizes on Brainpower

Software Developers in Hungary Exemplify Value of an Unheralded Asset

By Peter Maass Washington Post Service

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BUDAPEST - Nine years ago, a few computer whizzes from Hungary went to a trade fair in Western Europe and caught the eye of talent scouts from Apple Computer. With a wink at trade restrictions on the then-Communist states, Apple gave the Hungarians two computers, a couple of thousand dollars and a challenge to develop world-class software.

Apple's investment behind the Iron Curtain led to the emergence of Graphisoft, a Hungarian software company that went on to create a popular program for computer-sided design. Graphisoft, whose offices in a renovated Budapest mansion bear all the brash trademarks of Silicon Valley-style success, is an example of the commercialization of an unberalded asset in

struggling Eastern Europe: brainpower.

Like its niche market, Graphisoft is small, with just \$5 million in 1990 sales. But the company says its software, targeted at archi-tects who use Apple's Macintosh computers, has gained a 50 percent market share in Westem Europe and 10 percent in the United States, Its success marks one of the few instances in

which an East European company has successfully competed with Western rivals in a high-tech sector. The company's founder, Gabor Bojar, has become an entrepreneurial hero in Hungary.

Although the defunct Soviet Union and its satellite regimes in Eastern Europe had strong training programs for mathematicians, engineers and scientists, the governments rarely asked these people to perform work that would produce saleable products. Their key tasks in-

cluded designing new weapons and maintain-ing old machinery. That is changing. Many foreign investors now believe the region's most important assets are the low-cost skills of its researchers, engineers and workers rather than the antiquated

facilities they work in

Hungary, whose two-decade-old flirtation with market economics gave it a head start on the rest of Eastern Europe, was the first to commercialize its brampower, and its computer software industry is a prime example. According to unofficial estimates, Hungary has several thousand software companies, though only a minority of them are successful exporters. Seeking export markets in the 1970s, Hungar-

Many investors believe the region's most important assets are the skills of its

researchers and engineers, not the antiquated facilities they work in.

ian computer experts realized they could not keep pace with the West's advances in hardware, according to Gyozo Kovacs, who helped plan Hungary's strategy. "The only area where Hungarians could compete was in software," he said. In Hungary, as in the rest of the region, computer experts were obliged to work on outdated systems, often using a printer from one Soviet Bioc country, a keyboard from another and a screen from a third. But they developed complex software that squeezed as much as

The attitude of Hungarians was not to buy a better computer but to improve the software, said Reiner Schoning, head of the Hungarian

possible out of their deficient hardware.

cians sometimes. I have seen computer systems with parts from seven different countries."

More than 20 years ago, the German electronics giant began selling computer hardware to Hungary and, instead of receiving cash payment, was "loaned" some of the country's best computer programmers. The "body leasing" program was later used by many West Europe-

an companies that did business with Hungary.
Imre Pakozdi, a vice president of Graphisoft. believes Hungarian software developers are as good as their Western competitors, thanks in part to their experience at Western companies. But, he adds, they lack marketing knowledge.

Hungary is a superpower in mathematics but we did not have any university that taught how to organize a company; we have to learn these things," Mr. Pakozdi said. He added that Hun-garians were doubly handicapped by the fact that they do not live in their target markets.

Recognita Corp., a 50-employee software company in Budapest, is trying to close the gap by moving part of its staff to Sunnyvale, California. A spokeswoman said the company, which has developed an IBM-compatible program that enables computers to read handwritten text, decided that relocation was the best way to market its products and keep pace with advances in its field.

Companies like Graphisoft and Recognite can eventually expect some competition from other once-Communist nations. Mr. Schoning of Siemens recalled being approached by a Russian businessman offering the services of 3,000 software developers. The Russian promised to undercut anybody else's prices by 10

"It was meant seriously," Mr. Schoning said, "but we didn't take it seriously."

### **Kohl Pushes Frankfurt** As Home for EC Bank

FRANKFURT - Chancellor Helmit Kohl, in remarks Monday night to officials of the German Stock Exchange, said Frankfurt would be the best site for the headquarters of the future European

Central Bank Mr. Kohl has supported Frankfurt as the central bank site since the institution was agreed on by European leaders at their summit meeting last month in Maastricht, the Netherlands.

His comments were the strongest yet to try to sway opinion in the

"Germany is applying for the seat of a future European Central hank and its predecessor, the European Monetary Institute," Kohl said. Frankfurt lends itself to that like no other place."

A decision on where to locate the EC bank — which Amsterdam and Luxembourg also are seeking must come by the end of 1992. Also in his speech, a copy of which was obtained earlier Mon-

day, Mr. Kohl outlined a frame-work of planned legislation that would make Germany more attractive to international investment He predicted that Frankfurt could rival the financial capitals of New York, Tokyo, London and Paris.

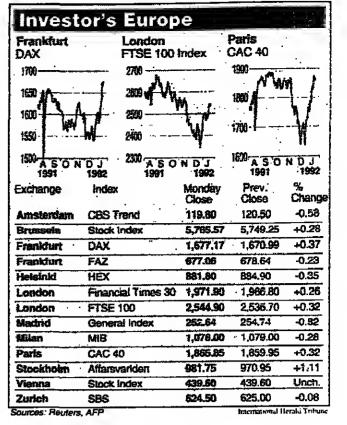
Mr. Kohl also appealed again to German unions not to demand double-digit pay increases in their current contract talks. In Room meanwhile Feanomics

Minister Jürgen Möllemann stepped up government criticism of a Bundesbank decision last month to raise interest rates, saying that tighter German monetary policies had hurt the global economy.

Mr. Möllemann said the rate rise had affected economic trends and consumption in the European Community, and in Austria and Scandinavia

The weak world economy has thus been given an additional dampener," he said, according to the advance text of a speech he was

to give in Cologne.
(AP, Bloomberg, Reuters)



### Successor for La Cinq?

The Associated Press

PARIS - Three private television channels said Monday that they hoped to create France's first all-news channel to compete in Europe with Cable News Network and Britain's Sky News.

The three channels — TF1, Canal Plus and M6 — said the proposed new service would use the broadcasting frequency of La Cinq. That channel, also private, has filed for bankruptcy, and its journalists are to be offered jobs with the new channel if possible, the announcement said.

The announcement, carried by TF1, said plans for the new channel had been drawn up in consultation with the two state-run channels, Antenne 2 and FR3.

The new programming initially would be broadcast in France, and later would be beamed by satellite across Europe and to North Africa, the announcement said.

It said programming would include headline news, full news programs, documentaries and debates, filling at least 16 hours daily. The three existing private channels would share the financing.

#### Very briefly:

• Sotheby's will on Feb. 14 suction the contents of Robert Maxwell's London apartment and expects to raise £400,000 (\$720,000) with proceeds going to the administrators of Maxwell Communication Corp.

• Compagnie Générale des Matières Nucléaires, France's state-controlled nuclear-fuel producer, is to acquire a majority stake in Germany's Urangesellschaft mbH, a uranium miner, from Veba AG and Steag AG. · British Aerospace PLC said its finance director, Dudley Eustace, would resign by mutual agreement.

 Polimeta, a chemical company; Sicel, a cereal company, and Litho Formas, a graphic arts firm, are the first concerns to be listed on Portugal's secondary stock market for smaller companies.

 Thyssen Edelstablwerke AG's pretax loss narrowed to 62.6 million Deutsche marks (\$38.9 million) in the year to Sept. 30, 1991, from 175.7 million DM a year earlier, as demand for its specialty steels weakened. · Ratners Group PLC, the debt-ridden British jewelry chain, has stopped paying dividends on any class of its preference shares until further notice. · Allied-Lyons PLC of Britain announced an operational and geographical restructuring that would divide it into four divisions.

### PAY: Salaries in the Millions for Executives Becomes a Searing U.S. Issue

often bears no relation to the performance of the companies they run and that pay levels are set by board members and compensation advisers hand-picked by chief exec-

The criticism of executive pay points to a larger issue: American corporations are too often managed by executives who are not directly accountable to shareholders but to the directors whom they typically select. That lack of accountability, the critics say, makes American companies insular and

less competitive internationally. There are already bills before Congress that would change the way executive pay is determined or restrict it. Senator Carl Levin, Democrat of Michigan, has proposed opening the pay-setting pro-cess to shareholder votes.

A more radical bill from Representative Martin O. Sabo, Democrat of Minnesota, would increase taxes on any company that chose to pay its executives more than 25

times the company's lowest-paid ing in October, worker cutbacks worker. Senate hearings on execuworker. Senate hearings on executive pay are scheduled for later this

Most experts say the congressional efforts are helpful in bringing national attention to the issue, but pressure from large institutional shareholders, the main owners of Corporate America, is the more appropriate way to change the way executives are paid and companies

Some big investors, like the California Public Employees Retirement System, the largest public pension fund in America, with assets of \$68 billion, are now meeting with the chief executives of selected companies about their pay policies.

The gap between executive pay and performance will likely be highlighted in the next few months. when the results for 1991 are sent to shareholders in proxy state-

Last year, corporate profits fell an estimated 21 percent, and start-

But because interest rates fell and money flowed into the stock market, corporate share prices rose 26 percent over the year. And a big chunk of executive pay in the Unitshare grants and stock options, the right to purchase shares at a given price over a few years' time.

How the noncash compensation is valued is a subject of debate, and executives like Mr. Ross and Mr. Nicholas of Time Warner say estimates of their pay are greatly overstated as a result.

Still, the sharp rise in the stock market last year will mean a big jump in total compensation for executives during tough times. According to an estimate by Ste-

phen O'Byrne of Towers Perrin, a consulting firm, the stock market surge last year means a gain of \$2.63 million for the average chief executive in the 100 largest corpoappreciation of shares and options they held at the start of 1991.

That gain comes on top of the average cash payment at \$1.3 million each for these chief executives. assuming that cash pay will remain about the same as in 1990.

In short, chief executives on average could triple their basic sala-ries, to nearly \$4 million, simply because of the stock market. To be sure, executives may not have cashed in those shares and options last year. But it is a big gain all the

These chief executives are giving all their critics a very big tar-get," said Robert A.G. Monks, president of Institutional Shareholder Partners, an advisory service

"More sunshine on the process of how pay is set puts their feet to the fire," said Ralph Whitworth, president of United Shareholders, "because the process to a large derations in America, based on the gree drives the formula."

### British Recession Gutted Retailers' Sales in December

Compiled by Our Staff From Dispatches

LONDON - Sales at British stores tumbled by I percent in December, the government reported Monday, as recession took its toll on the traditional Christmas spending spree. Independent economists had forecast the

December volume of retail sales would be flat or slightly down compared with November, after an imexpected monthly jump of 1.3 percent in that month compared with October. The year-on-year decline last month was 0.4 percent, according to preliminary figures from

the Central Statistical Office. The decline came despite heavy price-cutting before Christmas. Separately, the Confederation of British In-

dustry issued a monthly survey showing that slump drives unemployment towards 10 perretailers were unhappy with Christmas receipts.

"The Christmas period was perceived as being make or break for the retailers," said David Owen, U.K. economist at Kleinwort Benson.

"These are very disappointing figures indeed." The recession clouds the prospects of the Conservative government in a general election which must be held no later than July 9, It had counted on a rebound in consumer spending to

lead Britain out of recession. But economists said many Britons were tending to save money or pay off debt rather than

cent of the work force. The confederation said it expected sales to (Reuters, UPI) fall back again in January.

**■** French Sales Drop

The level of retail sales in France fell again last month, failing to mark a recovery from November's sharp decline, Reuters reported, citing a Bank of France study.

Retail sales for November and December together were a seasonally adjusted 2.1 percent lower than in the same period of 1990, the central bank said. Unadjusted, the fall was 3.3 spend, reflecting a mood of anxiety as the percent.

NASDAQ prices as of 4 p.m. New York time.

This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value, it is updated twice a year.

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# Holles Tokyo Quietly Reassures Paris anese finance ministers agreed only run could make a dent in France's trade deficit with Japan. The program will provide mone

Pierre Beregovoy of France ended a six-day visit to Japan on Monday saying he was "completely satis-fied" with broad assurances that Tokyo's pledge to boost auto-related imports from America would

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The state of the s companies. In a meeting with the interna-tional trade and industry minister, Kozo Watanabe, Mr. Beregovoy The state of the s called on Tokyo to give European companies the same treatment promised U.S. manufacturers during President George Bush's recent trip to Japan

not discriminate against European

During that visit, Japan agreed to double to 40,000 the number of U.S. made cars it imports by 1994 and to boost its purchases of U.S. car parts by \$10 billion to \$19 bil-

But Mr. Watanabe stopped short of offering similar treatment for the European auto industry, stressing instead that Tokyo's "Business Global Partnership" scheme to boost Japanese imports would be applied to all trading partners.

"I was told the measures apply to Europe and are nondiscriminatory."

That's good enough," Mr. Berego-voy told reporters.

Asked why he had not demanded greater assurances, Mr. Bérégovoy said in an apparent reference to Mr. Bush: "I didn't come as a representative of business. I came to build mutual trust."

Although Mr. Bush came away with a detailed action plan to boost imports, a broad political declarafion and a joint statement on economic growth, the French and Jap-

McDonald's Sets

A Beijing Outlet,

BEIJING - McDonald's

Corp.'s first fast-food outlet in the Chinese capital is to open this year

on Bening's main shopping street.

Donald's Beijing representative, Tim Lai, were unsuccessful, but an

advertisement in Sunday's Beijing Daily said the new outlet would

open in 1992 on Wangfujing Street.

'. Two other fast-food chains, Pizza

Hut and Kentucky Fried Chicken,

both owned by McDonald's rival

Pepsico Inc., have outlets nearby.

Efforts Monday to reach the Mc-

Its 2d in China

"I want there to be regular coop. to help fund exports to Japan and eration between the French and to conduct seminars and other pro-Japanese finance ministers on all matters of common interest," Mr. 12 fields, including chemicals, Berégovoy said in an interview.

Yet the first cooperative action, a: plan to issue a joint statement on products. economic growth, was apparently torpedoed for fear of inflaming tensions with Germany over interest-rate policies at this Saturday's meeting of central bank governors

I didn't come as a representative of business. I came to build mutual

trust. Finance Minister Pierre Bérégovoy

and finance ministers from the Group of Seven Commenting on the results of his visit, Mr. Beregovoy said: "I am not the president of the United States, nor the president of France. and our relationship is not at the same level. So I am completely sat-

He added that forthcoming meetings would provide a chance to hold Japan to its promises not to discriminate in trade.

The French finance minister also unveiled a three-year export pro-motion program dubbed "Japon, c'est possible," which over the long

### Strike Gets Tenser at

### jects to facilitate French exports to Hyundai

pharmacenicals, aircraft, new ma-

terials and environment-related

import-promotion measures begin-

According to French figures for the first time months of 1991, France exported 19 billion francs (\$3.42 billion) of products to Ja-pan, just under half the 40 billion

francs-worth of products imported

Mr. Bérégovoy, in meetings with Finance Minister Tsotumu Hata

and Prime Minister Kiichi

that it was important for the Group

of Seven nations to coordinate their

tainable economic growth.

signed to squelch inflation.

monetary policies to achieve sus-

But he seemed to back off from

his earlier criticism of the Bundes-

bank's high interest rate policy de-

sions taken in each country should not endanger progress achieved so far in lighting inflation," he said.

Mr. Beregovoy also expressed

atisfaction with the yen's current

level against the dollar, and said he

would welcome further gradual ap-

What's important is that deci-

.of EC affaus.

SEOUL - Talks to avert a The measures are similar but less clash between riot police and workers barricaded at South comprehensive than a British program begun in 1988, but should Korea's largest carmaker. create synergy with new Japanese Hyundai Motor Co., ended in discord on Monday. A companing next year, said Sadao Takeda, a Trade Ministry official in charge

raid appeared imminent. Police helicopters hovering overhead dropped batches of leaflets calling for an end to the occupation of Hyundai's five car plants in the southcastern city of Ulsan.

Thousands of autoworkers armed with steel pipes were dug in behind barricades of trucks and cars dragged off assembly lines. About 15,000 not police deployed in Ulsan were waiting for orders to evice the strikers, news reports said. Workers who have occupied

car plants since last Wednesday want better conditions, special bonuses and reinstatement of fired union members. "We asked workers to end the occupation first and discuss

their demands after operations

of production lines were normalized," the Hyundai spokesman said after 90-minute talks In talks Sunday, union leaders offered to temper demands for a special annual boms if Hyundai called off the police.

### **Bankruptcy Debt Soars** As Japan Bubble Pops

H.K. Stocks at New High

HONG KONG - Hong Kong stock prices, buoyed by Chinese

rolls for faster economic change, rose to another record Monday on heavy buying of property and finance shares.

The Hang Seng Index gained 55.58 points, or 1.25 percent, to close at 4.510.47. The rise extended the bull run begun last week on strong optimism that China and the United States would ultimately settle their reach difference Wallson and the United States would ultimately settle

their trade differences. Volume swelled to 2.44 billion Hong Kong dollars (\$313 million) on Monday from Friday's 2.30 billion dollars.

Dealers attributed the rise to calls over the weekend by China's Communist Party chief, Jiang Zemin, and the prime minister, Li Peng,

cy debt soured to a record high in 1991 when speculative bubbles markets, according to a private re-

port issued Monday. The amount of debt per bankruptcy was enormous," said an an-alyst at Tokyo Commerce & Industry Research Co, which issued the report. Bad debts were up 308.3 percent from the year before, while

huge debts that were totally out of proportion to their business scale," Analysts say "bubble bankruptcies" show no signs of slackening yet. "So far, only the smaller prop-

larger, well-known firms will be the TOKYO — Japanese bankrupt-y debt soared to a record high in Nomura Research Institute.

Debt in 1991 totaled 8.15 trillion burst in the stock and property yen (\$63.8 billion) at 10,723 failed corporations with debt of more than 10 million yen each. Many of these bankrupt companies were badly burned in areas other than their main busi

Much of the debt resulted from real estate and stock investments made in the heyday of Japan's bubthe number of business failures ble economy of soaring land and share market prices. Companies the previous record set in 1985. had borrowed beyond
"Tiny firms went under with for such investments." had borrowed beyond their means

The Tokyo Commerce & Indus try Research report said roughly the Tokyo Commerce analyst said. two-thirds of the 1991 debt came from bubble bankruptcies. Business failures by real estate compamies totaled a erry firms have gone under, but and involved 3.04 trillion yen of there is fear in the industry that debt, also a record.

The improper payments fol-

lowed a thorough review of the dis-

cretionary corporate accounts No-

mura managed, which makes clear

that the compensation was not

The brokers appear to have care-

fully weighed the risks of breaching

the law against the profits they

would gain from winning the un-

derwriting business of clients. No-

mmra, in fact, controlled about 11

percent of the commissions from

brokerage activities during the fis-

cal year that ended on March 31, 1991, and a huge 27 percent of the

Each of the Big Four securities houses has offered assurances that

they are mending their ways. But the

practices were so pervasive, and the

Finance Ministry's orders for re-

underwriting fees.

done on an ad hoc basis.

#### **Very briefly:**

Investor's Asia

index

Hang Sena

Straits Times

All Ordinaries

Composite Stock

Weighted Price

Composite

Stock Index

National Index

NZSE-40

Niikkei 225

Kusta Lumpur Composite.

Straits Times

Hong Kong

Hang Seng

Exchange

Hong Kong

Singapore.

Tokyo -

Benakok

Sport.

 Tianjin International Trust & Investment Corp. of China plans to raise 10 billion yen (\$78.2 million) through a five-year bond issue.

 Mitsubishi Motors Corp. said is expected car sales to rise 3 percent to 1.43 million units this year, led by a 6 percent rise in domestic sales. · South Korea's car sales in the United States fell further last year, with

market share slipping from 2.45 percent to 2.37 percent. • Taiwan and Ukraine were set to sign unspecified trade deals and swap representative offices as Deputy Foreign Minister John Chang left on a tour of Ukraine, Russia and the Baltic states.

4FP, Reuters

#### GARTMORE JAPAN WARRANT FUND Société d'Investissement à Capital Variable

Allée Scheffer, 39 L-2520 Luxembourg RCB 23-663

NOTICE OF THE ANNUAL GENERAL MEETING OF SHAREHOLDERS. The shareholders of GARTMORE JAPAN WARRANT FUND are hereby

convened to attend the Annual General Meeting of shareholders to be held at the registered office of the Company on 7th February 1992 at 11:30 a.m. with the following Agenda: I. Reports of the chairman of the Board of Directors and the independent

2. Approval of the Statement of Net Assets as at 30th September 1991, and the Statement of Operations for the year ended 30th September 1991.
3. Appropriation of net results.
4. Discharge of the Statement of t 4. Discharge of the Directors and the Independant Auditor,
5. Re-election of the Directors to serve until the next Annual General

6. Re-election of the Independent Auditor to serve until the next Annual

Decisions on the above items require no quarum and may be passed by a simple majority of the votes present or represented.

The bolders of bearer shares should deposit their shares at least five clear days in advance of the meeting at Banque Indosuez Luxembourg. 39, Allée Scheffer, L-2520 LUXEMBOURG, Grand Duchy of Luxembourg.

By order of the Board of Directors.

## preciation of the yen against the

They said they would block any attempts by the group's consumer members to lower the organization's reference price.

The producers have threstened to implement their own pact in

The organization's council is due to hold a two-day special meeting from Tuesday to review buffer stock operations, as required since the organization now has 100,000 tons of stockpiled rubber. Under the current rubber pact between consumers and producers, the council can decide to suspend buffer-stock operations, change the rate of buffer-stock purchases or revise its reference price.

nations including the European Community.

The producers, led by Malaysia, agreed at an informal meeting in Hatyai, Thailand over the weekend to seek continued INRO rubber

Pizza Hut has two in Beijing and Kentucky Fried Chicken four. McDonald's first outlet in China the spokesmen for producers. (Reuters, AFP) opened in October 1990 in the southern city of Shenzhen.

### Rubber Price Rise Sought

KUALA LUMPUR - Producer members of the International Natural Rubber Organization will ask the group at a meeting here this week to step up rubber buying to help lift sagging prices, producer delegates said Monday.

case their agreement with consumer countries was dishanded.

The organization groups six producers, Malaysia, Indonesia, Thailand, Sri Lanka, Nigeria and Ivory Coast, and 20 consuming

buying to defend prices. "We will ask the buffer-stock manager to mop up more rubber in order to have positive effects on prices," said Ahmed Faronk Ishak,

#### **DECREES:** The Picture of a Rigged Market Emerges (Continued from first fluence page) of customers. The Finance Minis-Japanese brokers do settle the

SEC charges, it could further harm their already shaky credibility. After the Finance Ministry inves-

tigated last year, the securities houses announced the resignations of a few top executives, voluntary pay cuts for some executives and changes in sales procedures. The ministry ordered some branch offices temporarily suspended, but no individuals were named. Nor were documents made public. Representative of the decrees is-

sued by the Fair Trade Commission was one handed down to Nomura Securities, the world's largest securities house. The following were among its key points:

· Nomura not only paid improper compensation to favored clients to cover stock-trading losses, but it provided the payments to raise substandard returns on selected port-folios, which it managed on behalf year.

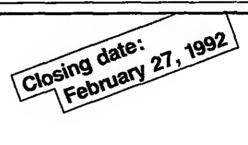
try never explicitly acknowledged that the payments had been made to improve returns. Such compensation suggests more clearly than any previous evidence that the brokers offered guarantees in advance to customers about what their minimum returns would be, which is prohibited.

to accelerate the pace of economic reform.

· A key reason Normera offered the improper compensation was to win the underwriting business of corporate clients or to maintain their brokerage business. This was the first time an explicit connection was made between the improper compensation and the aim of using it to earn profits elsewhere.

· Despite receiving an order not to pay such compensation, from the Finance Ministry in December 1989, Nomura's board met on March 13, 1990, and authorized the

form seem to have been so weak, that some experts are skeptical payments, which continued for a about how much of a difference the scandal will make in the long run.





Tender for the sale of

# Furniture, Lumber and Wood Products

companies in eastern Germany

Company-number, name, location (in brackets: main area of expertise, present number of employees)

#### (MO-1) Holzverarbeitung GmbH

Waldheim-Richzenhain O-7305 Waldheim/Sachsen (Frames for upholstery furniture / 66) (MO-2) Märkische Hotz GmbH O-1214 Neuhardenberg/Brandenburg (Frames for upholstery turniture, inside

(MO-3) Norddeutsche Polstermöbel GmbH O-2600 Güstrow/Mecklenburg-Vorpommem (Upholstery furniture / 380)

(MO-4) Poistermöbel GmbH Oelsa Rabenau O-8218 Oelsa/Sechsen (Upholstery furniture / 800) (MO-5) Poistermöbel GmbH Blumenhagen.

O-2151 Blumenhagen/Med (Upholstery furniture / 87) (MO-8) Potstermöbel Verlant Dreaden GmbH O-1080 Dreaden/Section (Upholstery furniture, chairs / 73)

(MO-7) Vredeländer Polstermöbel GmbH O-2003 Friedland/Mecklenburg-Vorpommem

(MO-8) Wohnkultur GmbH Kühlungsborn

O-2565 Kühlungsborn/Mecklenburg-Vorpommern (Upholstery furniture / 38)

Tables, cinera and astings (MD-9) Geringswalder Strzmöbelwerke GmbH 0 Jazz Gering mad Sachsen

(Cheks / 75) (MO-10) Holzwaren Mulda GmbH O-9209 Mulda/Sachsen (Solid wood children's chairs, supply parts / 43) (MO-11) Möbelwerk Parchim GmbH O-2650 Parchim/Mecklenburg-Vorpommem (Dining room furniture / 41)

(Chairs and settees / 77) (MO-13) Zittauer Sitzmöbel GmbH LA. red and non-upholstared wooden

(MO-14) Bad Doberaner Möbel GmbH

O-9438 Johanngeorgenstadt/Sacheen (Juvenile, children's and beby furniture / 101) (MO-16) Deutsche Werkstätten Hellerau GmbH O-8090 Dresden/Sachsen (Living-room furniture, interior finish / 530)

O-9213 Rechenberg-Blenenmühle/Sa (Hall and bedroom wardrobes / 185) (MO-1B) Malchin-Möbel GmbH (MO-19) Mőbelwerke GmbH Dőbeln

(MO-20) Möbelwerke Frankfurt/Oder GmbH O-1200 Frankfurt/Oder/Brandenburg

(MO-21) Nordmöbel GmbH (Holding of 8 suberdianes) (Living- and bedroom furniture, uphoistery,

O-2040 Malchin/Mecklenburg-Vorpommem (Office furniture, occasional furniture / 79)

(Wardrobes and cupboards, child's and guest room furniture, clothes racks / 360)

(MO-12) Sitzmöbel GmbH Waren O-2060 Waren/Müritz/Mecklenburg-Vorpommern

(MO-15) Box-Möbel GmbH

(MO-17) Holzindustrie Bienenmühle GmbH I.A.

O-7300 Döbeln/Sachsen (Office furniture, occasional furniture / 198)

Interchangeable furniture, chairs, veneers and tolls / 1100)

(MO-22) Normannstein Möbel GmbH LA. Traffurt O-6908 Traffurt/Thibringen (Interior finish, shopfitting / 29)

(MO-23) Oberlausitzer Möbelwerke GmbH Neugeradorf O-8608 Wehrsdorf/Sachsen

(Living-room furniture, interior finish, veneers / 75) (MO-24) Olbernhauer Möbel GmbH O-9330 Othernhau/Sachsen

(Wooden furniture / 136) (MO-25) Riba-Möbel GmbH O-2590 Ribnitz-Damgartan/Meckleriburg-Vorpommern (Living-room, furniture / 235)

(MO-26) Straisunder Möbelwerke GmbH O-2900 Straisund/Mecidenburg-Vorpommem (Living-room furniture / 35) (MO-27) Weithersdorfer Möbel GmbH O-9301 Weithersdorf/Sachsen

(Bedroom furniture / 98) (MO-28) Zwickquer Ladenbau GmbH LA. O-6540 Zwickau/Sachsen (Planing, production and installation of shop-littings / 55)

Sail assembly familiars (MO-29) Kleinmöbel GmbH

O-7010 Laipzig/Sachsen (Wooden furniture / 5) (MO-30) Möbel GmbH Templin O-2090 Templin/Mecidenburg-Vorpommem (Occasional furniture, construction of frames / 54)

Kitchen bereitere (MO-31) Güstrower Möbel Grobi-O-2800 Güstrawi Macklenburg-Vorpommem (Built-in kitchan / 90)

(MO-32) Ratiomat Küchenmöbel Programs O-8394 Eppendorf/Sachser (Kitchen furniture, bethroom furniture, supply parts / 320)

#### Wood/wooden products/saw mile

(MO-33) Bauelemente GmbH Lódknitz O-2103 Lócknitz/Mecklenburg-Vorpomme (Glued wood constructions, roof constructions, wooden windows and doors / 60)

(MO-34) Feingerätebau GmbH Drebach O-8359 Weitbach/Sauhsen (Wood products, turnery products / 55)

(Wodden doors and windows for (MO-36) Gesellschaft IDEAL-Holz Produktions/ O-2120 Ueckermünde/Mecklenburg-Vorpommern (Packaging material, thin wood, pallets, charcoal / 25)

(MO-35) Fenster und Türen GmbH Hammer O-2111 Hammer/Mecklenburg-Vorpommem

(MO-37) Holz- und Imprägnlerwerk Dibersdort O-8809 Olbersdorf/Sachsen (Impregnation of round wood and sawn wood, Euro-flat pallets / 44)

(MO-38) Holz- und Möbelwerke GmbH Worbls O-5620 Worbls/Thüringen (Saw mill products, parquetry, furniture / 150) (MO-39) Hotzelemente GmbH Arenshausen O-5631 Arenshausen/Thüringen (Wooden paliets, packaging boxes, mantalpieces

(MO-40) Hobservice Salienstedt GmbH I.A. 0-303 believ and Sodies Hot fall (Wood processing, structural timber according to special measures, special paliets and

(MO-41) Holz GmbH Tannrods O-5301 Tannroda/Thüringen (Sawn softwood timber for construction purposes, squares, butt log products, structural timber

(MO-42) Holzverarbeitung Laußnitz GmbH O-8291 LauBnitz/Sechse (Sawn wood, wood strips and moulded

(MO-43) HOWA GmbH Mellensee O-1637 Mellensee/Brandenburg (Planing products, sawn wood / 204) (MO-44) Märkische Holzindustrie GmbH Nahmitz

O-1801 Nahmitz/Brandenburg (Sawn wood / 162) (MO-45) Müritzsägewerk GmbH O-2060 Waren/Mecidenburg-Vorpommern (Sawn wood, planing products, rough G and T

(MO-46) Ruppin-Holz Sägewerke und Holzhandlung GmbH C-1950 Neuruppin/Brandenburg (MO-17) Sågewerk GmbH Bårenwelde O-9504 Bårenwelde/Sachsen (Sawn softwood / 13)

or directly:

(MO-48) Sägewerk GmbH Tembach-Dietharz O-5809 Tembach-Dietharz/Thüringen (Sawn softwood / 20)



(MO-49) Sägewerk und Holzhandel GmbH Witzschmühle O-9405 Elbenstock/Sachsen n wood and squares of all kind / 31)

(MO-50) Sågewerk und Sågewerkstechnik GmbH (No-0417 Zwönitz/Sachsen (Sawn mill, sawn wood products, saw mill technology / 49)

(MO-51) Sägewerk Weißwasser GmbH O-7580 Weißwasser/Sachsen (Saw milt, flat pallet, boxes, scaltolding

Related services

(MO-52) Ingenieurbetrieb Ribritz Luftrechnische Anlagen und Sondermaschinen GmbH O-2590 Ribritz-Damgarten/Medidenburg-(Projecting and fitting of ventilation and

(MO-53) Nordconcept GmbH 0-2590 Ribnitz-Damgarten/Mecklenburg-(Office design / 20)

(MO-54) Nordsoft GmbH C-8540 Tente Jungarier (Mudacricus) Vorpommem (Distribution of hardware, software and office technology / 22)

For further information (tender conditions, company profiles, etc.) please contact:



The following offices of Price Waterhouse are providing information about this tender. Price Waterhouse may act for a prospective buyer with respect to any of the companies offered hereby.

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Eisaku Hirose Fax + 81-3-34048771

office of Price

# Inside Look: In Redskins and Bills, the Best Test the Best

By Bill Belichick

Twice a year for eight years I constructed alignments to halt the Washington Redskins in my job as defensive coordinator for the Giants. And last year, I tried to do the same against the Buffalo Bills, the team we beat in the Super

My conclusion? The Bills and the Redskins are the two teams in football that have the best

combination of passing and running. In creating defenses, you are leary of a club that can go deep — we call it throwing the ball over your head. Not only can Washington's Mark Rypien do that with his tough and talent-cd receivers, but so can Jim Kelly. Yet you

Bill Belichick, the former defensive coordinator of the New York Giants, now coaches the Cleveland Browns. He was assisted with this article by Gerald Eskenazi of The New York Times.

don't want either club to run on you, either. But both clubs have excellent runners.

So now you have the classic dilemma: How do you align your players so that they stop the passing game and the runners at the same time? The truth is, you always have to give up something. And even your best-laid plans can be sabotaged with turnovers.

With these two clabs, the turnover is likely to make the difference.

Indeed, to win it will take turnovers or the big play that suddenly switches momentum. Each team roared through the season. Buffalo and Washington each averaged more than 30 rushes a game and more than eight yards per

pass completion. Kelly threw for 33 touch-downs, Rypien for 28.

But tough defense always is the answer in Super Bowl victories. You can't have turnovers in a title game and expect to win. Both teams have big offenses, but both have the defenses that can keep the other under control.

The Redskins especially seem to have the big play patented. They yielded only nine sacks while producing 50, and Brian Mitchell returned two punts for touchdowns.

We started the Super Bowl against the Bills with six defensive backs. The idea was to try to effectively stop the long and intermediate pass and force Buffalo to throw short. Then, try to 'collision" the receivers and knock some balls

We had some success. We were able to take away their deep threat except for one long play by James Lofton. It was his only catch. Everyone else was averaging only six or seven yards a completion. We felt at half time that they were going to go to Thurman Thomas to run the ball.

So in the second half we took one back out, added a linebacker and played the run. The funny thing is, they went to the run, and even though we were ready for it we still had a really hard time stopping Thomas. Some of that was due to missed tackles and Thomas's great running ability.

We were aware of the Bills' outstanding defensive pair, Cornelius Bennett and Bruce Smith. But we put many of our formations on the left side, where Smith plays, moved an extra tight end onto him. Then we ran. That forced Smith and Bennett to try to play good run technique against us and limit their opportuni-

ties to pass-rush. We peeled off 39 running

plays in the game. We played Buffalo twice last year. But we played Washington twice a year every year, and they re not much different now. We had some luck over the years against the Redskins by taking advantage of their unsettled quarterback

Perhaps even more important, when you played Washington you had to be conscious of lurnovers. You created them, and you tried like heck not to give them up. Joe Gibbs' teams are smart and opportunistic.

Still, we beat the Redskins six straight times over the last three years t was there.

The total margin in those six victories was

only 29 points, and four of the games we won by four points or less. But we had a turnover

edge of 17-7 in our victories. You keep stressing turnovers in your team meetings, but when players see a statistic like that, it makes them believers.

After all the above, there still are intangibles that could determine who wins.

Buffalo: Coming so close last year, and the determination to make this time different, is a real part of the Bills' psyche. Coach Mary Levy says the goal isn't merely to get to the Super Bowl — they've been there — it's to win it.

Washington: The experience factor. The Redskins have got a lot of guys who have been in a lot of games and won Super Bowls. If any team knows what it takes, it is Washington. The coaches and players have been together a long time. The practice schedule, the distractions, the hype — they ought to be able to handle it as

With their ability to score from the no-huddle, a myth has developed about the Bills' offense: that they don't need many plays to score. The truth is, they run as many plays as anyone else. It's just that the opposition actualhy has the ball about eight minutes a game longer. So now possession time becomes a rallying cry - cut down possession time, you cut

down the Bills. Not quite. What's significant is not possession time, but the number of plays. Look at the statistics; For the whole season, the Bills' offense ran only 30 fewer plays than their opponents. We were aware of that when we got ready to play them. So while our Super Bowl victory possession-

With these two clubs, the turnover is likely to make the difference.

time advantage seemed astronomical — we had the ball 21 minutes, 6 seconds longer than they did - it was really the number of plays that was

the story. They ran 56 to our 73.
When I think of Buffalo's offense, I still think of Thomas, who is better than any Washington runner. He reeled off more than 1,400 yards this season. And then I think of the receivers, especially Andre Reed: He caught 81 passes and scored 10 touchdowns. And Kelly throwing to James Lofton and Don Beebe can kill you, too. They all benefit from an excellent offensive line.

There is a significant change on the Redskins this year, the most obvious one of all: For the

first time since 1986, they have settled on a quarterback. Even in '87, the season they won the Super Bowl, there was the Doug Williams-Jay Schroeder controversy, and then Williams's losing his job, and then Rypien going against Stan Humphries and Jeff Rutledge.

The Redskins are settled now. Rypien's high touchdowns-to-interceptions ratio (28 to 11) illustrates how efficient and error-free that offense has become.

I suspect Washington will try some left formations and shift the tight end over to that side and try to force Buffalo to play the run. I don't want to say that Bennett and Smith are weak at it, but they're much better at rushing the passer from the open side.

That creates an interesting offensive problem for Washington, and that's why I think an unglamourous player may be the most important Redskin in Sunday's game.

That man is Don Warren, the tight end, and be will be key to the offense. The Redskins put a lot of emphasis on him because be blocks so well for both the running game and in pass-protecting. He'll be on Bennett a lot and also helping out on Smith. How they use Warren will be an important part of the arms. will be an important part of the game.

If the Redskins can win that battle, that will open things up for Rypien, give him time to throw and give the runners a chance to run. throw and give the runners a chance to run.
With all due respect for Art Monk, the big-play
receiver is Gary Clark; Washington will get
plays out of Clark if Rypien has time to throw.
On defense, the number jumps out: The Bills
are 27th, next to last, in the league in defense.
But that figure is misleading on several counts.
The ranking is based on vards, not on points

The ranking is based on yards, not on points

allowed. Buffalo's defense is a lot better and has been for 10 or 11 games, than it was except this season when it gave up hig yardays, and points while Smith was recovering from a kine. points while amili was recovering against the injury. In winning their first three games, the Bills still gave up 85 points.

For a team to be successful against the Bills.

defense, it must control Bennett and to state tain extent, Smith. It must stop them must teeing off, it must control them. If not, thesetwo players are among a select few in the kages that can create havor. When they sense weak-

ness, and are able to exploit it, they rarely land.
The Redskins' defense is not blessed with two such marquee names, but it has quality depth. Darrell Green, the right cornerback, is the guy who can stop either Lofton or Reed. He

had five interceptions this season. Then the Redskins have to worry about stopping the But probably, Washington's biggest iteliansive asset will be the line of Charles Mann, Enc.

Williams, Tim Johnson, Jumpy Genther and Fred Stokes. They spearheaded a rush that produced 50 sacks. Most teams have been able to move the ball

on Washington, but they have trouble scoring as the Detroit Lions did last week.

as the Detroit Lions did last week.

Special teams has always been a solid unitum
the Redskins. Not only is Chip Lohmiller a tip
place kicker and Kelly Goodburn a good punier, but you've also got Mitchell returning punis and kicks.

Scott Norwood, who missed the 47-yarder reginst us in the Super Bowl, is limited in his field-goal distance. His career-best was 52 yards and that was earlier this season.

We knew that limitation going into the Super Bowl, and we knew that 47-yarder was tough for him. Steve Tasker is a leader on the Bills' special teams. He's made a lot of big plays, and the players rally round him.

### **PGA Champion Daly:** In Love's Sand Trap

BERMUDA DUNES. Califorma — John Daly was riding high. Selected to play in the featured foursome in the Bob Hope Golf Classic, he was sharing the spot-light with Vice President Dan Quayle, former President Gerald Ford and Hope himself on the first tee at Bermuda Dunes.

But while he was joking with his amateur partners and playing to national television cameras, Daly faced an off-the-course palimony and paternity suit from his former

live-in girl friend, Bettye Fulford. Daly, who missed the cut in the tournament by a stroke, met Fulford in April of 1990, when he was a struggling young pro on the Ben

The two traveled together as Daly earned his PGA tour card and became a celebrated couple as Daly

marched to victory at the PGA Championship in August. Fulford was seen by television viewers running into Daly's arms immediately after that triumph

Daly credited Fulford for help ing him turn his life around, and soon announced that they planned to marry in Las Vegas on Oct. 7.

Marvin Mitchelson, the prominent divorce lawyer representing

Daly said Fulford told him sbe was 29 when their relationship began a year and a half ago. He said he had discovered she is 39 only when they went through passport control in Jamaica recently.
"It makes me look stupid," Daly

said. "Here I go with a girl for 112 years and I don't know bow old she



John Daly with, from left, former President Gerald Ford, Bob Hope and Vice President Dan Quayle: off course, a palimony-paternity suit.

Daly, 25, also said Fulford had lied about her marital status, claiming she was divorced when, in fact, she still was married during most of their relationship

She did not file for divorce until last Aug. 31. according to papers filed with Mitchelson.

The wedding in Las Vegas was called off. "We want it to be private, we're going to wait," Daly said at the time. The final break occurred late last

year, after the couple made wed-ding plans for Dec. 28, but again posiponed the ceremony.

PGA," Daly said. "It's pretty obvious she was out for my money, It's hard to believe someone could be that crooked, that mean."

Mitchelson told The Dallas Morning News that if Fulford doesn't receive a financial settle-

"She turned mean after the ment this week, be will file palimony and paternity suits on ber He said that Fulford is about

four months pregnant." Daly said he would fight for custody of the child if it proved to be his. (NYT, AP, Reuters)

an eagle on the fourth suddendeath hole for the victory. "I wanted to win this one badly, bad, badly," said Cook, who lost a playoff at the 1986 Bob Hope

lost two playoffs in 1990. "On the the past 11 years, and tied the PGA Classic to Donnie Hammond and

Cook Chips In Twice

To Win Hope Playoff

By Jaime Diaz.

New York Times Service

BERMUDA DUNES, Califorfile bas to be a little, out a me.

file bas to be a little, out a me.

Cook, who began the day three
consecutive chip-ins on the last two
consecutive chip-ins on the la

By Jaime Diaz

nia - John Cook, with dramatic

consecutive chip-ins on the last two holes of a four-hole, sudden-death

playoff, won the Bob Hope Chrys-

Three of the original five players in Sunday's playoff were eliminat-

ed on the first two extra holes.

Then Cook chipped in from 20 feet

(6 meters) for a birdie on the third

Classic.

three sudden-death holes. Kite and extra hole to survive against Gene Sauers, and made a 75-foot chip for O'Meara were eliminated on the first extra hole, and Fehr was gone after the second. The playoff was held on two par-5s, the 538-yard (492-meter) first bole, and the 513-yard 18th. It was

viously you don't try to make those

It has to be a fluke, but I'm glad the

Bermuda Dunes to get into a play-

off with O'Meara, Saners, Rick

Fehr and Tom Kite.

Kite and Fehr had each shot a

course-record tying eight-under-

Cook and Sauers birdied the first

the seventh playoff at the Hope in first chip I thought I might have a Tour record for the most particichance to make it. Second one, ob-

### **CHESS**

#### By Robert Byrne

G AMBITS have returned to wide-spread use, as many players despair of succeeding with dry positional chess and look for gambits to provide their winning punch. Also, world champion Gary Kasparov is a wizard of speculation and inspires others to follow his path.

An excellent example of gambit play may be seen in the encounter between the grandmasters Jaan Ehlvest and Alexbravely from the 13th round o the World Cup Tournament in Reykja-vik, Iceland, on Oct. 9, 1991.

In opening the center so early with 3 d4 ed 4 Nd4, the Scotch Game has been criticized for reducing tension, but the present encounter makes that seem ridiculous.

In January 1991, Artur Yusupov tried to avoid complications against Sergei Dolmatov on 7 Bc4 with 7...O-O, but after 8 O-O Bb6 9 Bb3 d6 10 Kh1 Nd4 11 ed Nos 12 No31 Bd4 13 Nd5 Qe5 14 Bd4 Qd4 15 Ne7 Rb8 16 Qe2 Qf6 17 Nd5 Qh6 18 Rad1 Be6 19 f4. White had a very superior position. In an 11th-round game, Boris Gulko

went wrong against Vasily Ivanchuk with 7...Qg6?! and got a lost position after 8 Nc6 Qc6 Bf?! Kf7 10 Qh5 Ng6 11 Qf5 Ke8 12 Qc5 Qc4 13 Nd2 Qc6 14 Qh5. Supposedly the best line of defense is 7...Ne5 8 Be2 Qg6 9 O-O d5 (9...Qe4 10 Nb5!? Be3 11 fe Qe3 12 Kh1 Kd8 13 Na3 gives White good attacking chances against the awkwardly placed black king —in this line, both 12...Qb6 and 12...Qc5 are crushed by 13 Qd4!) But, instead of

DENNIS THE MENACE

I DON'T KNOW WHY BUT MR WILSON GETS REALLY GROUCHY WHEN I CALL HIM PALL.

**DOONESBURY** 

the pusillanimous 10 Bi4 Bh3 11 Bg3 h5!?, Ehlvest produced 10 Bh5!? Qe4 11 Nd2 Qd3 12 N4i3!

Belyavsky could not play 12...Be3 because of 13Ne5! Qd2 14 Qf3 Be5 15 Bf7 Kd8 16 Rad1 Qh6 17 Bd5. Moreover, 12...Nf3 13 Qf3 Be3 14 Bf7 Kd8 15 fe Rf8 16 Nb3 yields White a strong altack against the insecure black king (16...Be6? is smashed by 17 Nc5). Even after he got his king out of the

center, the pressure was heavy. On 19 Ne5, Belyavsky could not play 19...Be5 Ne5, Belyavsky could not play 19...Be5 because of 20 Re5 Ne6 21 Bb5 Rd8 22 Qd2 a6 23 Re7 Qf5 24 Be6 be 25 Rael Bd7 26 R7e5 Qg4 27 f3 Qc4 28 Be7 Re8 29 Qh6 Re7 30 Re7 Be6 31 R le6!

On 21 h4!?, Belyavsky could not play 21\_h5? because of 22 Nd7! Bd7 23 Qf6! Kf6 24 Bd4mate. After 21...Bh4 22 Qf4 Bf6 23 Nf3, the threat of 24 Qf6! was renewed. But after 23... Ng8 24 Bf8 Kf8. Belyavsky still had the advantage of bishop-plus-two pawas for a rook. After 31 No4, Belyavsky should have

played 31...Bb2 to improve his endgame prospects by garnering another pawn. After 35 Bd5, he fell behind in material and lacked the resource 35...Rd6 because 36 Rc1 Rd5 37 Re7 Rd2 38 Ree7 will win for White.

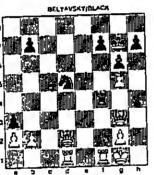
Ehlvest could not capture with 37 Qd5? because 37\_Bf3! would prove a nasty surprise. And again, after 37 fg Og3, he had to avoid 38 Qd5? because 38\_Qf2 39 Kh2 Qh4 initiates perpetual

Belyavsky set one last trap with 39...23.

IS THAT UNBELIEVABLE? I'M FERLACING MYSELF ON THE PLANSE MAY MEAN

VELOH

PRAULB



EHLVEST/WHITE Position after 39 ... a3

hoping for 40 Qd5? Qe3 41 Kh2 Rh4mate. But after 40 Rf4 Nf4 41 Qd4, he was faced with 41...Kg8 42 Qd8 Kg7 43 Qf6 Kg8 44 Rd8mate and had to give up.

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White Editors   Color   Color	Place Behavay es Schenger Nes ed Bed Bed Bed Ger Odd Bed Bed Bed Bed Bed Bed Bed Bed Bed B	Where Elivery (1997) (1	Black Belgrahy Belgrahy Belgrahy Belgrahy Ris

JUMBLE THAT SCRAMBLED WORD GAME

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Answer here: THEIP

lumber SMAR - AFTER (LEECE WANTE)

THAT NURSE CHECKED THE

Patiente Pulses bu More Often This.

### New York, N.Y. 10103.

Christopher Lehmann-Haupt

book is its curious bits and pieces. For instance, in a chapter called "Belly Laughs," Ferris tries to resolve a bewildering variety of theories on why people laugh. He concludes, plausibly enough, that laughter results from the sudden relief of stress built up when different

parts of the brain conflict.

Elsewhere, in "Joe Montana's Premotor Cortex," be argues that greal athletes are, in their way, as brilliant as great abstract thinkers because the power to speak and reason arises from the same part of the brain that allows Joe Moniana to work his wonders.

afterlife than with the body's capacity to react to the stress of dying.

acts is in part an illusion. Still, as sumulating as these various

their transcendental esperiences:
"I propose that enlightenment occurs when introspection succeeds in breaking through the level of language, to confront the mental module - call it the 'integration' program — that is responsi-

But how is this oneness within related to the oneness without? Here is where the coherence of "The Mind's Sky" begins to seem illusory. As Ferris describes them, the challenges posed by outer space are as stimulating as those presented by inner space, but their symmetry remains clusive in his treatment. He finally resorts to a hunch that we are destined to make contact with intelligence beyond.

circular in its reasoning - life out there would give meaning to the life in here, and therefore life out there must exist then so be it.

Christopher Lehmann-Haupt is on the staff of The New York Times.

### **BOOKS**

#### THE MIND'S SKY: Human Intelligence in a Cosmic Context

By Timothy Ferris. 281 pages. \$22.50. Bantam Books Inc., 666 Fifth Avenue,

Reviewed by

TATHAT stands out after a reading of

And in "Death Trip," Ferris explores what various near-death experiences have in common and concludes that the ecstasy involved has less to do with an

Some of the best chapters in "The Mind's Sky" are even startling. For instance, in "The Interpreter," Ferris reports that in an experiment involving finger-flesing, the firing of the neurons to trigger the act occurred before the conscious decision to order the act, suggesting once again, as in Ferris's theory of laughter, that the brain is multi-partite and that conscious control over one's

essays may be, what is the point that Ferris has brought them together to make? He is obviously driving at something in his theorizing about mind and matter. He considers the human mind and the universe to be related like the roots and branches of a tree, and he believes that the better we understand the one, the more likely we are to comprehend the other. That is why, he believes, mystics get a sense of oneness when they undergo

ble for presenting the multi-partite functions of the brain to the conscious mind as a unified whole."

If this sounds sentimental and a little-

### **PEANUTS**



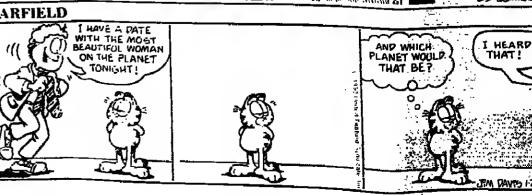


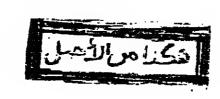












#### **SPORTS**

### **Ethnic Tang** To Draw in Basketball At Olympics

MUNICH — Monday's draw for the European basketball qualifying tournament at the Summer Olympics pitted the team from what was the Soviet Union against two Baltic states and Yugoslavia against the newly independent Slo-

FIBA, the sport's international federation, on Sunday admitted Slovenia and Croatia, two republies that are gaining international recognition after declaring their in-

dependence from Yugoslavia.

The draw placed the Commonwealth of Independent States. which includes 11 former Soviet republics, in the same group as Lithuania and Estonia

The Soviet Union won the men's gold medal at the 1988 Olympics in Scoul. Yugoslavia took the silver medal and the United States won the bronze,

Monday's draw, conducted in Munich by FIBA, put Croatia in the group with Romania, Germa-oy, Iceland, Greece and Portugal Croatian players formed the backbone of the Yugoslav team that won the last world and European championships. The former Soviet team also relied heavily on Baltic players, but the current strength of the three Baltic states is

largely unknown. In addition to Lithuania and Estonia, the CIS's qualifying group also includes England, the Nether-

lands and Hungary.
Arvydas Sabouis, the Lithuanian center who plays for Forum Valladolid in the Spanish League, said he had no special feelings about taking on his old Soviet teammates. "It's the same to me," Sabonis said. "It would be more difficult to play against Italy than against the

Soviet Union. Italy might have a Italy is in a group comprised of Albania, Israel, Poland, Switzerland, Italy, Latvia, France.

The coach of the Lithuanian team, Alexis Makulavitas, said the tournament was a matter of sports

"This will all come out on the basketball court," he said, laughing. "Now we're a separate team with a separate government, We're a separate country."
Estonia's coach, Janos Levkoi,

said playing the Commonwealth team would be "unpleasant but in-

"If they manage to get all their players from Ukraine, Russia and

garia, Turkey and Czechoslovakia. Games will be staged in Spain, match of the best-of-three final. from June 19 to July 5. The top two Needing 13 off the final over, b teams from each of the four groups will advance to the final eight-team qualification round, from which four nations will go through to the

Olympic tournament.
With the Olympics open to National Basketball Association players for the first time, the U.S. team will include some of the game's

Croatia could be a medal conrender. Its roster is likely to include guard-forward Toni Knkoc and center Dino Radja, both of whom play in Italy, guard Drazen Petrovic of the NBA's New Jersey Nets and center Stojan Vrankovic of the Bostoo Celtics.

But Yugoslavia, expected to be led by the Los Angeles Lakers' center, Vlade Divac, could remain a power. Divac, however, has had a permiated disc and has missed most of the NBA season.

Slovenia's main star is guard Jurij Zdovc, who was often a starter oo the former Yugoslav national team and oow plays in Italy.

Bora Stankovic, the Yugoslav-born head of FIBA, said it was difficult to predict the outcome of the Olympic qualifying tourna-

"Nobody knows what kind of teams the Baltic states and CIS will come up with, we really don't know their strength at this moment," he

Radomir Saper, commissioner of the Yugoslav Basketball League, said. "Objectively, Lithuania, Italy, Croatia and Yugoslavia should go on to participate in the Olympic

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Amos Mansdorf checked on his opponent, Aaron Krickstein, who withdrew with an upset stomach in the fifth set of their match.

# Courier Broils Rosset In Sizzling Melbourne

overwhelmed Marc Rosset, 6-3, 6l, 6-3, on Monday to enter the Grand Slam quarterfinal when his quarterfinals of the Australian American opponent, Aaron Krick-Open. He was joined by Michael stein, withdrew with an upset stom-Stich and Amos Mansdorf, who found life a lot tougher under a

Courier, the No. 2 seed and French Open champion, had too much firepower for unseeded Rosset who missed a succession of simple volleys and ground strokes.

But be was grateful to get off court in just one hour and 40 minutes and escape the oppressive heat. On-court temperatures again soared to 51 degrees centigrade (124 Fahrenheit) and gusting winds made conditions unpleasant for both players and spectators. "You could have a heart attack

out here," Courier said. "Fortunately, my strokes are hit kind of short, so I didn't have a lot of trouble with the wind." Courier now will face Mansdorf.

Stich, the No. 4 seed and Wimhledon champion, beat Australian Wally Masur, 3-6, 6-4, 7-6 (7-5), 6- match.

The Associated Press 4. He now faces an unseeded Dutch
MELBOURNE — Jim Courier power-server, Richard Krajicek.

Mansdorf advanced to his first ach in the fifth set of their match.

Mansdorf led, 6-2, 4-6, I-6, 7-6 (7-4), 4-1, when Krickstein quit, complaining of feeling unwell. The American sat at courtside for almost five minutes before

walking off shakily. Krickstein was favored ouce the match went into a fifth set. He was 22-6 in five-setters, Mansdorf 6-8.

Mansdorf, 26, a stocky former Israeli soldier, had previously made the fourth round at the Australian Open, U.S. Open and Wimbledon, hut never had advanced further. Krajicek, 20, had no trouble with

either the weather or his unseeded Swedish opponent, Christian Bergstrom. The Dutchman won, 7-5, 7-6 (8-6), 6-3, in the cool of the evening, riding his powerful serve to his first Grand Slam quarterfinal.

He had 19 aces and 26 service

"He didn't need to do it, but he did,"

who he is, and his entourage requested it.

Stich served too accurately against the unseeded Masur.

The German got 13 aces and won 27 points at the oct — at one stage winning four straight service games to love — but oever hit top gear.
"As long as I'm winning, I don't mind that I'm not playing my best

tennis," Stich said. "I had oo rhythm at all from the baseline. It never came. I didn't play as as well as I can, but what counts is that I'm still in the tour-

Stich said it was so hot that he occded a drink after playing only a handful of points.

Mansdorf said he feared he may have been affected by heatstroke during the second and third sets against Krickstein, when he lost seven straight games. "I felt for sure I was getting sun-

stroke," he said. "I felt so dizzy." But, Mansdorf said, when Krickstein appeared to be wilting in the fourth set, "I had a feeling he might be even more tired than I was." Krickstein said his stomach pains increased as the match went

"The heat didn't help," he said.
"But I wasn't tired. It is frustrating. because I'd been playing pretty

The tall, powerful Courier took a

3-1 lead in the first set and was never put under pressure by his errade, impatient Swiss oppor Hanna said. "He was oot delirious, His Courier, 21, broke Rosset's serve vital signs were fine. He had it because of

three times in the second set, during a run in which he won 10 out of Il games, incloding 16 points straight at one stage. Rosset made 73 errors to Courier's 31.

■ German Measles for Graf Steffi Graf, who withdrew just before her first-round match at the Australian Open, has a severe case of German measles complicated hy a lingering flu virus. The Associat-

ed Press reported from Melbourne, The No. 2 women's seed flew back to Germany after pulling out of the year's first Grand Slam tournament. Women's Tennis Association officials said Graf is bedridden at home but is expected to recover in about 10 days.

Blood tests showed continuing traces of the flu that Graf got on her way to Perth for the Hopman Cup three weeks ago.

More commonly known as German measles, rubella is typically found in children and only rarely in

### An Aging McEnroe Decides to Exercise His Common Sense

#### **Workouts Taken Up** With New Regularity

By Sandra Harwitt

New York Times Service MELBOURNE — Your heart may want you to be a free spirit, but your head

tells you that discipline pays off.

At least that's the lesson John McEnroe is learning in his 15th year in professional tennis. When McEnroe started out in 1977 after a year at Stanford University, talent carried him through. But as he got older, talent needed more and more help.

"Hopefully, I'll get a break from the tennis court and heal myself a bit," McEnroe, 32, said after his stunning 7-5, 7-6 (7-4-6, 2-6, 8-6 victory over 13th-seeded Emilio Sanchez at the Australian Open here Sunday. "And at the same time, I'm able to work out: That doesn't mean killing myself. It means using common sense. It's always been difficult for me because I er really did any of that stuff. I've had a lot of difficulty figuring out what's best for

The figuring out is now pretty much out master when he's not at a tournament. In of his hands. McEnroe has hired his own New York, he does off-court training un-

tour player and a childhood friend of there are practice drills, which Stefanki McEnroe, is coaching the New Yorker to said McEnroe hadn't really done in seven

an apparent career rebirth.

"I'm a big believer in routine," said Stefanki, chatting amiably, even though it was well after midnight, following the victory over Sanchez. "Mac's not really into parties the likes to do things differently. routine. He likes to do things differently. I guess that's the artist in him."

Stefanki has been working with the 28th-ranked McEnroe for the last three months, even though he has indicated this might be his last year on the tour, Since McEnroe now lives primarily in New York City and Stefanki in Southern California, the two have a bicoastal relationship.

Before the Australian Open, McEnroe and his family -his wife, Tatum O'Neal, and their three sons — went to Palm Springs, California, where he spent four hours a day practicing for two straight weeks. Stefanki is also committed to spending a good deal of time in New York. McEnroe's routine covers a lot of bases. There's stretching and weight work, and

time on the stationary bike and the Stair-

personal drill sergeant to make sure he stays on course. Larry Stefanki, a former collegiate wrestler. On the court

Taking care of his body is also a new development. Through most of his career McEnroe shunned doctors, but he is now trying to avert potential problems, wearing a knee brace for tendinitis, seeing a podia-trist and using new orthotic devices in his shoes. "He hasn't had new orthotics in 15 years, since he was at Stanford," Stefanki said incredulously.

Stefanki also credits his charge for good conduct. And so far here at the Australian Open, where be was ejected two years ago, McEuroe's behavior has been exemplary. His opinions are oot a problem for Ste-

fanki. "John can be very intimidating." be said. "But it's never been that way for me."

"You know John doesn't like to talk too much, but we don't have to say a whole lot. Yet, we have similar responsibilities, and an awareness level of where we're coming from and we play off that. We can talk about our kids, the movies we take them to and what scares them. That's the big reason why it works for us."

### IV Drip Treatment

The Associated Press

MELBOURNE - Minutes after his five-set, oearly five-hour victory in hrutal heat to reach the Australian Open quarterfinals, John McEnroe had rehydration fluids dripping into a vein in his arm.

The procedure, which carries serious risks for players, is becoming increasingly popular in pro tennis, and is a source of controversy among doctors and trainers. There is also concern that the practice may give one player an advantage over another as each tries to recover in time for

McEnroe, despite playing in 124-degree Fahrenheit (51 centigrade) courtside heat at the start of his match, had oone of the medical signs that would occessitate intravenous rehydration with a saline and glucose solution, according to the doctor and

trainer who administered the solution, The IV drip was requested by McEnroe and his entourage, including his coach, his brother Patrick and manager, said ATP

minutes, 16 seconds.

secoods behind.

"I doo't want the players to get into the

habit of doing this. The Americans do it more, but there are risks associated with it. Basically, it's oot really necessary for any top player to be given an IV. Oral rehydra-tion, just drinking water or rehydration fluids, would be just as effective. The players are using this like a quick fix.'

He said the procedure carries the risk of infection in the arm where the ocedle is inserted into a vein, and possibly an air embolism that can lead to a stroke if the IV is administered improperly, McEnroe declined to discuss his treat-

"I want to keep it quiet in order to facilitate, hopefully, a victory on Wednes-day. Everything's fine, though, I feel OK cow. I feel like I'll do what's necessary to be ready, and whatever the advice of the people that I work with, my coach and my brother. Whatever they tell me to do, I'll listen to. Ultimately, I make the decision, but I just don't feel like making a big deal out of it. I prefer to just keep it quiet."

Conner Defeats Koch, Russian Merger Expected dispatching Koch's Jayhawk by 2 That left Koch bobbing around

### **SIDELINES**

### Kazakhstan, it will be difficult to beat them. I don't see a political Australia Holds Off India in Cricket

SYDNEY (Renters) — Australia clinched the triangular World Series
Yugoslavia and Slovenia were
drawn with Ireland, Sweden, Bulgaria, Turkey and Czechoslovakia.

SYDNEY (Renters) — Australia clinched the triangular World Series
Cup one-day itile Monday with a six-run victory over India achieved on
the fielding of left-arm pace bowler Mike Whitney.
Whitney made three excellent deep carches as Australia held off India's The qualifying for the Olympic attempt to overhand their total of 208 for nine in the second 50-over

. Needing 13 off the final over, bowled by Whitney, India could manage only six, finishing on 202 for seven. But India's hopes were effectively ended two overs before when Whitney's running catch helted 18-year-old Sachin Tendulkar's brilliant innings of 69.

#### West Defeats East in Shrine Game

STANFORD, California (AP) — California's Mike Pawlawski ran for a touchdown and Bucky Richardson of Texas A&M threw a touchdown pass to Kansas State's Michael Smith to give the West a 14-6 victory

Sunday in the East-West Shrine Game. The 20 points scored in the 67th renewal of the game for college scoiors at Stanford Stadium was the lowest combined point total since the East won, 9-3, on Dec. 30, 1972. Sunday's teams had five turnovers.

#### For the Record

Luis Suirez, the former coach of Spain's national team, was hired Monday to replace Corrado Orrico as coach of Internazionale of Milan in

the Italian League. Orrico resigned Sunday. (AP)
The French team that will begin defense of the Davis Cup title against Britain on Jan. 31 will be the same as that which won the Cup from the United States seven weeks ago, it was announced Monday. (Reuters)
South Africa, seeking readmission to international soccer, will he
invited to play in the 1994 African Nations' Cup tournament, the South African Football Association said Monday.

Manning Galloway of the United States is to defend his WBO welter-weight title Feb. 12 against Pat Barrett of England in a fight, set for London's Wemhley Arcna, that was delayed two weeks because Gallo-way had the fin. way had the flu. Staging the 1996 Summer Olympics will cost 40 percent more than anticipated, but increased revenues are still expected to leave a surplus, The Atlanta Journal-Constitution newspaper, quoting officials, reported

The world sports car championship, apparently killed last November, has been revived, FISA said Monday, although Mercedes, Porsche and the Jaguar works cars won't compete this year.

(AFP)

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John Riggins, the former running back of the Washington Redskins, on Super Bowl XXVI being played in the Metrodome: "The game wasn't meant to be played in a warehouse."

George Foreman, on a potential fight against another oldie but goodie, Larry Holmes: "They'll need a lot of rheumatism medicine for

INTERNATIONAL CLASSIFIED

(Continued From Back Page)

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GLAMOU	R scort Service		_	The draw for the June 19-July

#### Olympic Qualitying The draw for the June 19-July 5 European

Czechoslovakia. Group & (in Granado) — Poland, Switzerland, Halv, Latvia, France. Group C | In Murcial - Romania, Germany. Group C I in Aurcia | — Remania, Germany. Iceland, Group C I in Badalas; | — England, Netherlands, Humania, Commonwealth of Independent States, Lithuania, Estonia.

Top hwo hams from such group advance to the final qualifying round, which will produce the final four quodiers for the Chronic tournment. Spain, as had, is a direct qualifier.

The grown for the May 28-Jame 7 women's synthesize transported the programment in the programment of the may 28-Jame 7 women's synthesize transported.

eased back ahead convincingly.

in gentle breezes off Point Loma.

Olympic fournament. Two more berths will come from playoffs, second in Group A versus third to Group B and second in Group B versus third in group A.

The United States, Yugoslavia, Cuba and
Spain already bave qualified for the warnen's

CHOCK THE

WORLD SERIES India vs. Australia Mooday, in Sydner Australia: 208-7 150 overs] India: 202-7 150 overs]

Australia won by six runs FIRST TEST

#### 

#### World Cup

Resolts al women's gloral stolens to Planco-valid, Italiy: 1. Carole Meris, France, 2:79.82 minutes; 2. Vreni Schneider, Switzerland, 2:22.18; 3. Evo Twordokens, U.S., 2:22.25; 4. Dionn Roffe, U.S., 2:22.35; 5. Kristina Anders-son, Sweden, 2:22.36; 6. Julie Portsien, U.S., 2:21.61; 7. Traud Hoecher, Germanny, 2:23.67; 8. Ulrike Maler, Austria, 2:22.27; 9. Petra Krunberger, Austria, 2:21.80; 10. Martina Erti, Germany, 2:23.62. Géazt siation standings; 1. Schneider 340; 2. Merie 311; 3. Compoundal 264; 4.Reffe 210; 5. Twordokens 174; 6. Maler 154; 7. Permilla Wiberg 134; 8. Anita Wachter 114; 9. Kaflo Selzinger 107; 18. Kronberger 19. Overoil standings; 1. Schneider, 700 oolnts; 2. Kronberger, 573; 3. Merle, 594; 4. Selzinger, 472; 5. Sabine Ginther, Austria, 453; 6. Bionco Fernandez Ochod, Spolin, 411; 7. Compagnant, 410; 8. Heldi Zurturlagen, Switzerland, 405; 9. Wiberg, 365; 10. Mirkim Vogi, Germany, 302.

#### AFRICAN NATIONS' CUP Cameroon 1, Senegal 0 Ivory Coast 1, Zambia B, a

Australian Open

Men Singles, Poerth Round Jim Courier 12), U.S., def. Marc Rosset, Switzerland. 6-3, 6-1, 6-3; Amos Mansdarf, Is-roel.def. Adrun Krickstein, U.S., 6-2, 4-6, 1-6, 7-6 (7-4), 4-1, Iret.): Michael Slich IAI, Germany, International Computer States (1988).

def. Wally Masur, Australia, 3-6,6-4,7-6 17-51.6

4: Richard Krajicek, Neiherlands, def. Chris

### both on the second leg, when Con-ner and Koch each ripped and had to quickly replace \$20,000 spinna-Koch is founder and chairman of cate organized by the Ocean Rackers while maneuvering downwind in gentle breezes off Point Loma. America 3, the four-boat, \$45 miling Club of Leningrad, failed in lion syndicate he hopes will win the last-minute efforts to get its yacht

Conner gave away most of a six-length lead during that double mis-hap and lost time again oo the hawk, Koch has Olympic gold from Estonia to San Diego by ooon Sunday.

But the syndicate appeared to be

drew within a boat length, just 11 far, Defiant is having all the fun. But both times, the cagy Conner coaxed an extra hit of speed from his dark blue Stars & Stripes and

inutes, 16 seconds.

again in Stars & Stripes' wake, a rive in time to be checked in for the lt proved a costly experience for hard place to sit for a fellow spend-challengers' trials, which start Sat-

But the syndicate appeared to be fourth leg, when Koch's sail selec-tion proved better and Jayhawk oewer stablemate. Defiant, And, so syndicate, Age of Russia.

"I am told that the Ocean Racing Melges is 3-0 in the trials, with an Club of Leningrad now wishes to casy victory over his boss, while
Koch, the least experienced skipper
here with only eight years at the
helm of racing boats, stands 0-3.

casy victory over his boss, while
can the Russian yacht already in
San Diego in the challenger selectioo series, said the organizing
committee's manager, Tom Ehman.

in Albertville, France. Eva Twar

Italy's Dehorah Compagnoni,

hit a gate in the bottom part of the

second run and finished 14th, after

clocking the fastest time in the first

beat and the best intermediate time

sien finished sixth.

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Oregon State Player

The Associated Press

INGLEWOOD, California - Oregon State basketball

player Earnest Killum has

gone into a coma and been

placed on a respirator as his condition worsened following

his secood stroke in six

The sophomore guard ap-

peared to be improving after

having the stroke on Friday

but lansed into a coma Sun

day, the team doctor, Richard

condition Sunday night.

Killum was listed in critical

Cronk, said.

Lapses Into Coma

AS8 .575 .526 .500 .289 20 24 24 19—87 31 14 28 29—85 on 12-27 10-14-34; Wool-homos 6-13 3-6 16. Re--Chicago 21 IGrant,

By Angus Phillips

used to say that ocean sailboat rac-

ing is like standing in a cold shower

Nowadays the price is up. For

multimillionaire Bill Koch

Turner's well-heeled successor in

the America's Cup game, it's more like tearing up \$1,000 bills. Worse,

Koch is getting oone of the rewards

For the third straight time, Koch took a pounding in the trials Sun-day as Cup-holder Dennis Conner

led him on an expensive cat-and-

mouse game all day before easily

tearing up \$50 bills.

Washington Past Service SAN DIEGO - Ted Turner

bosketball qualifying tournament for the Summer Olympics in Barcelona: Group A (in Bilbae) — Ireland, Sweden, Butporta, Turkey, Yugaslavia, Sievenia.

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### Merle Wins Giant Slalom, Asia I, Australia, Valle, Salva, I, Australia, Valle, I, Compared and III, Compared and Independent States, Asia III. 3 U.S. Skiers Among Top 6

PIANCAVALLO, Italy — Car-ole Merle skied nearly perfect heats Roffe for third place and Julie Pari-Monday to win a women's World Cup giant slalom race. The race, run in wet snow, was who appeared headed toward her the French skier's 13th victory in first World Cup victory following

World Cup competition. Switzer- four runner-up finishes this season. land's Vreni Schneider, the overall World Cup leader, finished second,

1.28 seconds behind. American skiers showed they beat and the be could also bid for Olympic medals in the second.

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#### ART BUCHWALD

### The Stealth Stove

WASHINGTON — You know things are in bad shape in the United States when the defense in dustries are being severely cut back by the government. It's been so long since the Pentagon said "no" to defense firms that most of them are unprepared to make nonmilitary goods that could appeal to the

One of the few who has read the writing on the wall is the X-G Corporation, the leading mannfacturer of missiles, jet fighters and the deadly Spotted Owl PX

system. The top brass

to go into the Buchwald major appliance manufacturing business as a hedge against the defense contracts they expected to lose. It wasn't as easy

as they thought. The research people were called in front of the board of directors to show them what they had devel-

Tearducks, the chief scientist, stood next to the slide projector and said, "Now that the Pentagon has shut us off, we have concluded that our best bet is to make major kitchen appliances. Our people have come up with some fancy ideas. This is the Flex-X Super Gas Range. It has a fry rate of 100 chickens per minute. There are four after-burners on the top of the range which can either be fired by

PARIS - The Paris Opera Bal-let, led by Patrick Dupond, will make its fifth tour of Japan beginning Jan. 31.

The company will present two programs in six Japanese cities, beginning with Tokyo Jan. 31-Feh. 7. Included in the programs are ballets by Nijinsky, George Balan-chine, Twyla Tharp and Jerome

While the ballet is out of town its home theater, the Palais Garnier will host companies from Marseille and Stuttgart.

gas or rocket fuel at a mean temperature of 1,300 degrees. "Gentlemen, there is a saying that a watched pot never boils.

Well, this highly sophisticated hydraulic platform makes it possible for our customers to watch the pot while the water is boiling.

"The next slide shows an asbestos suit that will be offered as an option to purchasers of the range." The chairman asked, "When do

they need the suit?" "We've designed infrared lights so that the huyer can peer into the glass door of the oven at night. In order to provide this feature we had to add gamma ray surges of micro-waves. The FDA told us to either cut down on the radiation or offer optional asbestos suits that can

"Makes sense to me," the executive vice president said.

Tearducks continued, "I haven't told you about the electronics. Everything on the range has a huilt-in redundancy. For example, if you cook a steak and it turns out to be ton well done, you push this button and it will grill the beef all over again. This large mushroom gizmo on the top houses our radar equipment. When turned on the user can identify what his neighbors are cooking. This huilt-in computer compares the nutritional value of the food compared with the meal being cooked next door."
One of the hoard members

ch. kled, "Who says that the Japant. are ahead of us!" The R&D staffer was pleased

with the response. "You will note on the side of the stove this large sealed tank. Our

Paris Opéra Ballet
Sets Japan Tour

people discovered that most ranges do not hurn all their gas. About two terspoons are left over. This tank traps the gas and stores it for emerting the gas and stores it for emerting the gas and stores in for emerting the gas and stores. gency use in case of a hurricane. It's one of those things that the customer cannot do without."

> A director said, "It all sounds good to me, but how much are you going to sell those things for?"
>
> The R&D man replied, "We think we can bring in a Super Gas

> Range like this for 518 million per unit "Won't the huyer complain at

> the price? "If he didn't say anything about what we used to charge the Pentagon, why should he squawk now?"

# From Soviet Spy to Talk Show Celebrity

By Elaine Sciolino

New York Timer Senice

WASHINGTON — A spy who came in from the cold is suddenly hot. Oleg Danilovich Kalugin, the former senior KGB official who burst into public view in mid-1990 by denouncing the Soviet intelligence service that employed him for 32 years, is barnstorming the

Appearing nonstop on radio and television talk shows from Los Angeles to New York. Kalugin is helping Cable News Network promote its book on the collapse of the Soviet Union. He is also addressing foreign policy groups, trying to find a publisher for his memoirs, arranging television and movie projects, and talking to officials in Washington about his assertion that the Soviets interrogated American prisoners of war in Vietnam long after

such prisoners were reportedly released. Smartly turned out in double-breasted navy blazer. pinstriped shirt, paisley tie, gray flannel pants, and wingup shoes. Kalugin addresses his audiences in flawless English that he refined during more than a decade of service in the United States. He portrays himself as a tellall former spy who at worst was devious, at best benign, an administrator who never had to soil his hands with assassi-

nation or violence, leaving such griny tasks to others. Kalugin, a former major general who headed the KGB's foreign counterintelligence service, sprinkles his remarks with spicy bits of spy lore — from his claim to have lured the American spy John Walker to anecdotes about War-saw Pact collaboration with Carlos the Jackal and other international terrorists. According to Kalugin, Lee Harvey Oswald was not KGB, but was viewed as CIA: the Russians never tried to kill Pope John Paul II; "Coca-Cola City," a replica of an American city for KGB training. never existed; the apartments of foreign journalists living in Moscow were routinely bugged and their conversations meticulously transcribed.

Is he credible? Or does he suffer from defector's syndrome, that is, an initial recitation of red-hot, firsthand data, followed by bits and pieces stitched together and embelished to keep the receiver's interest?

Even some of the United States' top spymasters are

confounded, both suspicious and admiring of the 57-yearold Russian whose first undercover assignments were as a duate student at the Columbia School of Journalism and

Radio Moscow correspondent at the United Nations. "Smooth as silk, the smoothest guy I've seen in years. with his own agenda, of course," said William E. Colby, a former director of central intelligence, "We may be seeing what traditionally happens with defectors - when they first come over to the other side they are very good, and then when it looks as if they'll be sent off to a farm in Arkansas, they suddenly say: Oh, gee, I have something

For Richard M. Helms, one of Colby's predecessors, Kalugin continues to protect secrets. "Certainty, he was in a position to know one hell of a lot about intelligence, and he obviously wants to make an impression in the United States." Helms said. "After all, he's got to make a living. But he's not telling the whole truth, as no intelligence officer ever would in public. He doesn't want to get totally on the outs with people in his own country. If I were in his position. I would do exactly the same thing.

Like other longtime loyal Communists who are rushing to cash in on the Cold War's demise. Kalugin now gushes about the joys of free enterprise and seems to thoroughly enjoy the stretch limousines with televisions and Scotch-

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Oleg Kalugin: Ex-KGB spy is barnstorming U. S.

filled crystal decanters provided for the tour by Ted Turner's media empire.

"It's been a riot a KGB major general taking part in the most capitalistic of endeavors, the book promotion tour," said his teammate on the tour, Stuart H. Loory, vice-president of CNN and a co-author of the book, "Seven Days That Shook the World." Loory was a year ahead of Kalugin at Columbia and came to know him when he served undercover as a press officer in the Soviet Embassy in Washington in the 1960s. They met again after the failed coup last August, which Kalugin witnessed at the side of Boris N. Yeltsin.

Kalugin has also landed a lucrative consulting contract for a joint British-American television series on the KGB and the Central Intelligence Agency. He is poised to sign a contract with the William Morris Agency to represent his own book, a 430-page memoir, and to arrange speaking engagements and television and movie projects in the

When asked in an interview what it is like to be a bornagain capitalist, Kalugin said with some disdain: "I don't care about all these labels, I do care about a decent life, an honest life, material well-being, and good Christian val-

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Kalugin has already suffered his first literary setback.

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Alfred A. Knopf turned down his memoris, in part because they did not reveal much about the "black" operations of the KGB — the assassinations, poisonings, setups, disappearances, labor camps and tortures

"I told them, 'I was in the intelligence service, I was a tool of foreign policy,'" he said, portraying himself as more of a diplomat than a covert operator whose main mission was to persuade Americans to commit treason. I never witnessed such things, so why should I write about things I know nothing about?"

Kalugin's most explosive disclosure for the American public is his assertion that the Soviets interviewed at least three American prisoners of war in Vietnam after 1973, when Hanor said that all of them had been returned. On his current trip he has met with State Department officials to discuss the matter and plans to testify under eath on the subject before a Senate Select Committee on POW-MIA Affairs on Tuesday.

Oleg Nechiporenko, the man who, according to Kalu-Oleg Nechiporenko, the man who, according to Kalu-gin, conducted the interrogations, has denied the story. Soviet officials have said that a thorough investigation of KGB files has failed to reveal any evidence of such interrogations; the CIA has denied Kalugin's claim that a CIA official was one of the man interrogation. CIA official was one of the men interrogated; and the Vietnamese bave denounced Kalugin and invited him to come for a visit to see for himself.

Still. Kalugin has stuck to his story that at least three Americans were interrogated between 1975 and 1978, adding: "Why should I lie?"

Kalugin may not lie, but a bit of embellishment is another matter. At one point in a two-hour interview, he boasted that in 1959 he "took President Nixon around as a guide" for a Soviet exhibition at the Coliseum in New York, then acknowledged that they exchanged "only a few pleasantries" until the official interpreters took over. He did not bother to correct an error in the official biography accompanying the CNN press packet that identified him as the former chief of counterintelligence for the entire KGB, not just its foreign service. "Sometimes I just stop correcting them," he said. He denied an article published in 1970 by Jack Ander-

son that called him a handsome Lothario whose recruitment activities included seductions of women with U.S. government contacts. The article hlew his cover and led to his recall. Instead, he insisted, he was simply trying to have one of his agents, a businessman of Greek origin, "find some nice girl" in the State Department or CIA. The FBI, he believes, uncovered the plot and leaked it.

Back home, Kalugin has thrived. In the weeks after he

revealed KGB ahuses, in the summer of 1990, he was denounced stripped of his military rank and pension, and charged with disclosing state secrets. He left the Communist Party, became a celebrity, ran for and works seat in the Soviet Parliament - now disbanded - and plans to run again for public office.

Last year, he served as a consultant to a film on a fictional KGB-inspired coup that was released in the former Soviet Union, and he is helping to launch a new Russian magazine called "The Red Archives" that will publish political commentary, fiction, and previouslysecret government documents.

His military privileges and nearly worthless KGB pension of 700 ruhles a month were restored by President Mikhail S. Gorbachev in September 1991, and he said that he lives "quite well" with his wife, Lyudmila, a clerk, in an apartment huilding huilt for KGB generals. "We have three rooms, three big rooms," he said proudly.

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Waiting for the Script

Tom Selleck says fans shouldn' count on his portraying Rhett But ler in the television miniseries based on the sequel to "Gone With the Wind." He says he has been approached by the producers, but "I wouldn't commit without seeing a script." CBS is planning an eighthour miniseries based on Alexandra Ripley's "Scarlett," which continued the saga of Scarlett O'Hara and her true love, played by Clark Gable in the movie. No one is a bigger fan of Clark Gable than I am, but I'm not Gable, and to do the sequel to Gone With the Wind would not interest me unless l thought I could bring something new and interesting to the story, Selleck told TV Guide.

**PEOPLE** 

Selleck as Rhett Butler?

The Golden Globe awards of the Hollywood Foreign Press Associa-tion spread the honors among sev-eral films. Disney's "Beauty and the Beast" won three awards: best musical or comedy, best song and best original score. Other major awards at the ceremony went to the director Oliver Stone for "JFK"; and in drama, to Jodie Foster as an in Trainee tracking a serial killer in "The Silence of the Lambs," and to Nick Nolte as a troubled man who falls for a psychiatrist in "The Prince of Tides." Germany's "Enropa, Europa" got the foreign lan-guage award. Teieczka Kina Wolnosc" (The Escape of Freedom Wolnose" (The Escape of Freedom Cinema) by Wojciech Marczewski, a low-budget Polish film about political consorship, won the annual festival of fantastic and horror to films held in Avonaz, Prance.

· 🗖 🕞

Pand Simon said in Durban that he is donating money to build a music academy in honor of Lady-smith Black Mambazo, the group that performed with him on his Grammy-winning "Graceland" al-bum. Simon did not say how much he would contribute. His five-concert tour in South Africa has drawn smaller crowds than expected. **D** -

Peter Ustinov has a new role as chancellor of Durham University in England. The 70-year-old actor was chosen from more than 60 nominations for the largely ceremonial post. "My reaction is one of surprise, disbelief and unmitigated delight," Ustinov said. He is the 160-year-old university's 10th chancellor. He succeeds the late. ballerina, Dame Margot Fonteyn.

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